



Roche

YTD September 2021 sales

Basel, 20 October 2021

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- 2 legislative and regulatory developments and economic conditions;
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- 4 fluctuations in currency exchange rates and general financial market conditions;
- 5 uncertainties in the discovery, development or marketing of new products or new uses of existing products, including without limitation negative results of clinical trials or research projects, unexpected side-effects of pipeline or marketed products;
- 6 increased government pricing pressures;
- 7 interruptions in production;
- 8 loss of or inability to obtain adequate protection for intellectual property rights;
- 9 litigation;
- 10 loss of key executives or other employees; and
- 11 adverse publicity and news coverage.

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Group

Severin Schwan
Chief Executive Officer



YTD Sep 2021 performance

Outlook

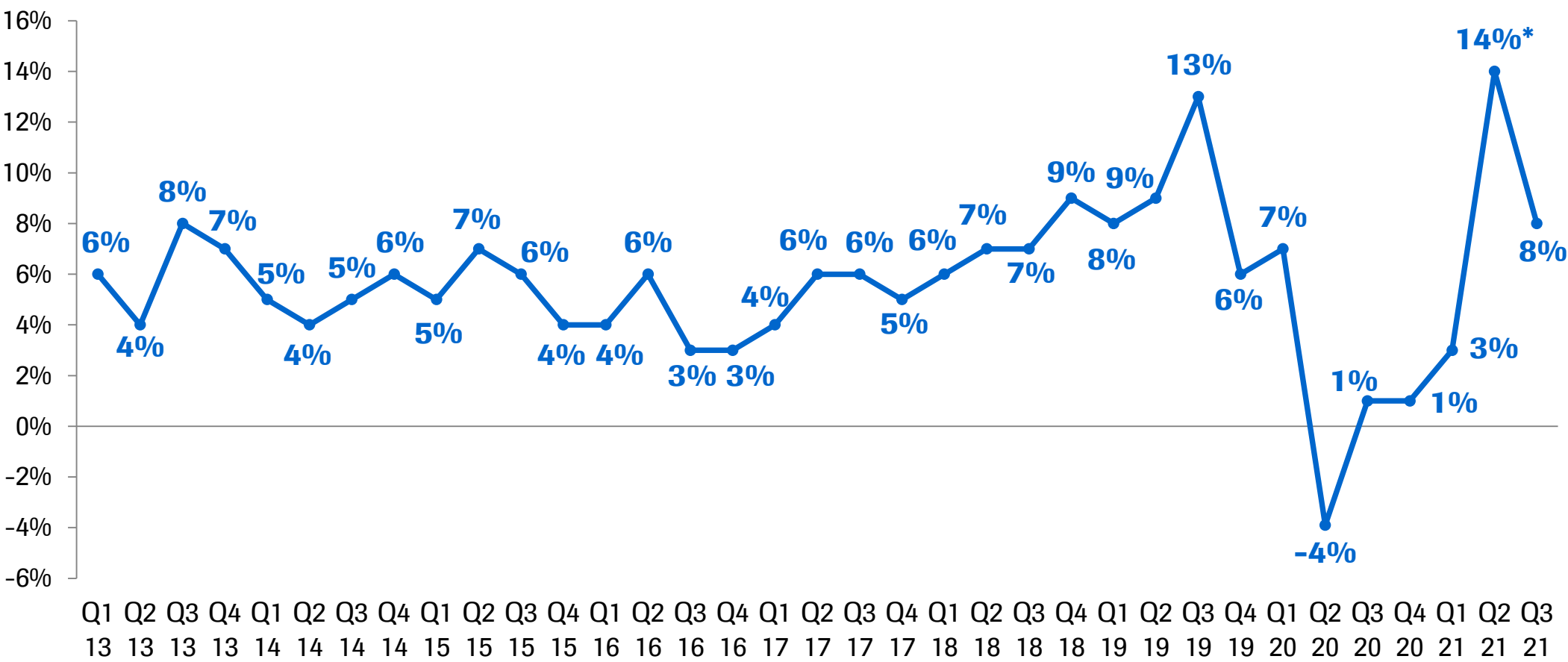
YTD Sep 2021: Continued strong performance; Guidance raised

- **Guidance raised: Sales growth to “mid-single digit”** from “low- to mid-single digit”, **Core EPS growth broadly in line with sales growth**
- **Group sales up +8%**
 - **Diagnostics** with double digit growth in Q3 (+18%), despite high base, **strong recovery of base business**
 - **Pharma** continued growth in Q3 +5% (Q2:+4%), **strong performance of new products** (capturing >50% of Pharma sales)
- **Good development of pipeline**
 - Pharma: 14 Phase III trials initiated; 17 NMEs in late stage (pivotal)
 - Diagnostics: Significant launches in Q4 (cobas[®] 5800, cobas[®] pulse, AVENIO FoundationOne kit & NAVIFY Oncology 1.0)
- **Strong news flow over the next 1.5 years**
 - Faricimab and PDS in ophthalmology, Polivy and CD20xCD3 bi-specifics in hematology, AT-527 in SARS-CoV-2, Tecentriq in the adjuvant setting in various cancer types, tiragolumab + Tecentriq combo in 4 different cancer types, giredestrant (SERD) in HR+ breast cancer
 - BTD for gantenerumab in Alzheimer’s disease in Q3

YTD Sep 2021: Sales growth driven by Diagnostics Division

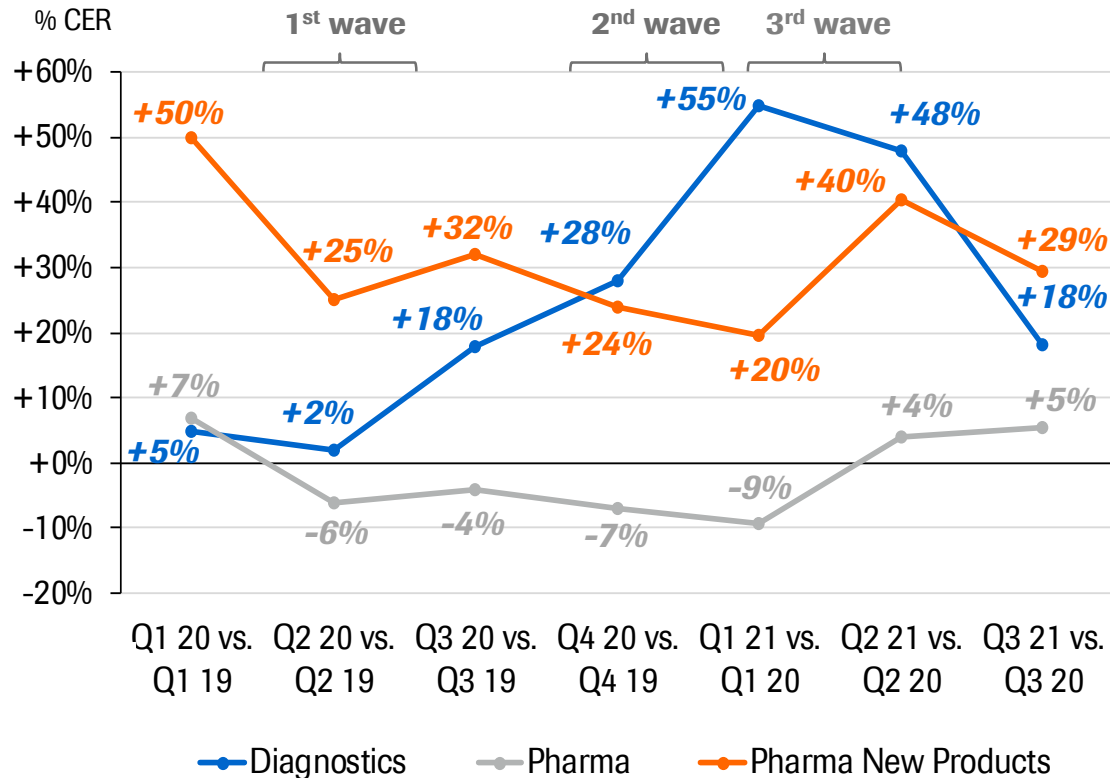
	2021 CHFbn	2020 CHFbn	Change in % CHF	CER
Pharmaceuticals Division	33.4	34.3	-3	0
Diagnostics Division	13.3	9.7	38	39
Roche Group	46.7	44.0	6	8

Q3 2021: Strong sales growth



Growth rates at CER (Constant exchange Rates); * Q2 2020 sales severely impacted by COVID-19 pandemic onset

Q3 2021: Strong business momentum



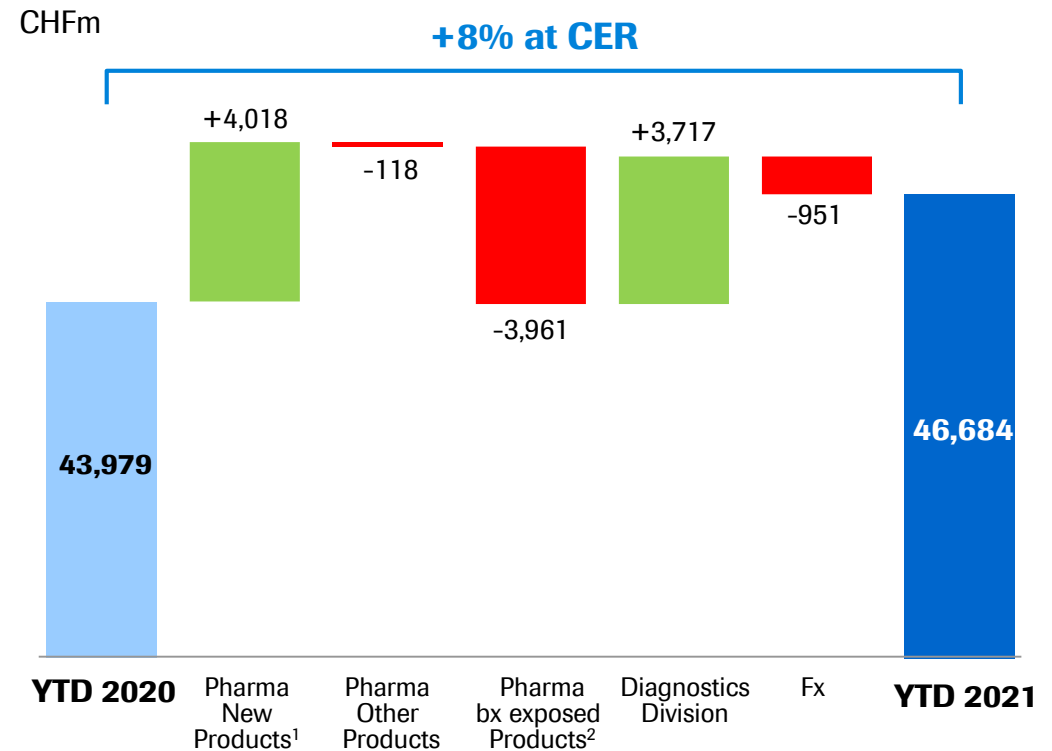
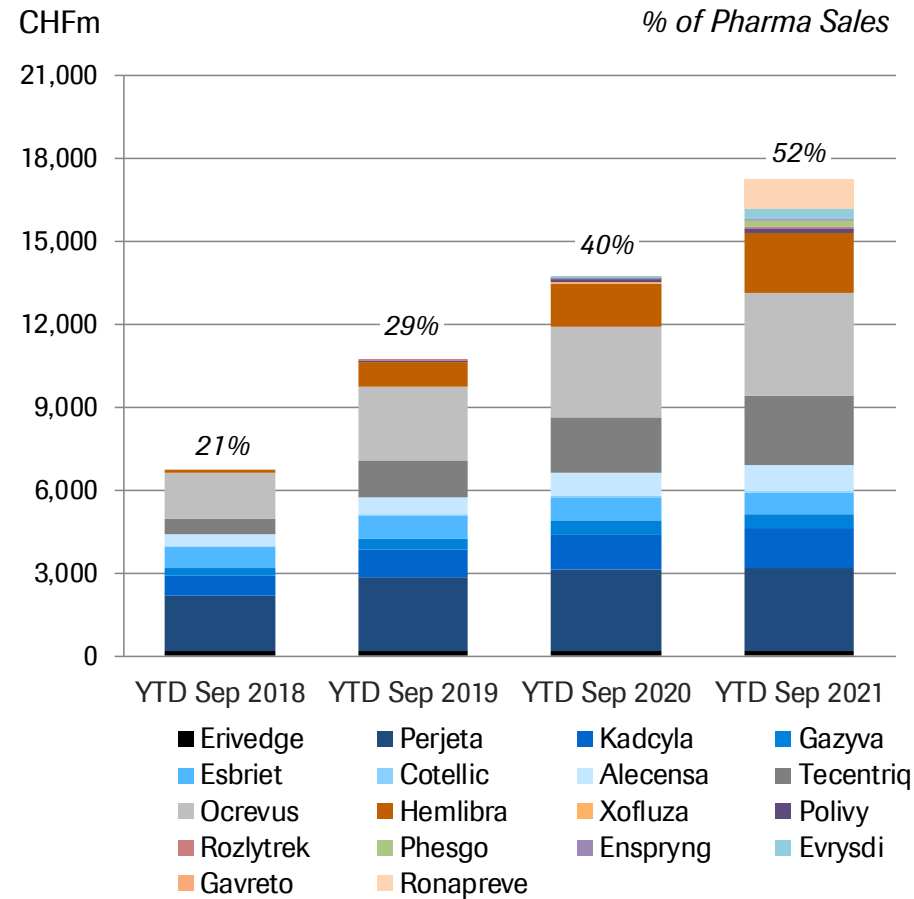
Pharmaceuticals

- Recovery in Q3 2021 expected to continue in Q4 2021
- Impact from biosimilars, expected to flatten in the coming quarters

Diagnostics

- Strong routine testing growth, +11% in Q3 2021
- COVID-19 business expected to show similar pattern in Q4 2021

YTD Sep 2021 Pharma: New products with continued momentum compensating for biosimilar impact



YTD Sep values in reported CHFm, variances in CERm; ¹ Pharma New Products: Erivedge, Perjeta, Kadcyla, Gazyva, Esbriet, Cotellic, Alecensa, Tecentriq, Ocrevus, Hemlibra, Xofluza, Polivy, Rozlytrek, Phesgo, Enspryng, Evrysdi, Gavreto, Ronapreve; ² Pharma Bx exposed products: Avastin, Herceptin, MabThera/Rituxan

YTD Sep 2021 performance

Outlook

Pharma: Significantly advancing patient care

39 Breakthrough Therapy Designations received since 2013

Year	Molecule	Indication
2021	gantenerumab	Alzheimer's disease
	Venclexta + azacitidine	higher-risk MDS
2020	tiragolumab + Tecentriq	1L PD-L1+ NSCLC
	mosunetuzumab	3L+ FL
	Tecentriq	unresectable or metastatic ASPS
	Esbriet	uILD
	Gavreto	RET fusion-positive NSCLC
2019	Gavreto	RET mutation-positive MTC
	Cotellic	Histiocytic neoplasms
	Gazyva	Lupus nephritis
	rhPentraxin-2 (PRM-151)	IPF
	Venclexta + Gazyva	1L unfit CLL
	Kadcyla	Adjuvant HER2+ BC
	SPK-8011	Haemophilia A
2018	Enspryng	NMOSD
	Xolair	Food allergies
	Tecentriq + Avastin	1L HCC
	Hemlibra	Haemophilia A non-inhibitors
	Rozlytrek	NTRK+ solid tumors
	Polivy + BR	R/R DLBCL
2017	Venclexta + LDAC	1L unfit AML
	Zelboraf	BRAF-mutated ECD
	Rituxan	Pemphigus vulgaris

14 new Ph III studies initiated YTD

- Kadcyla + Tecentriq (KATE 3) in 2L+ HER2+ PDL1+ mBC
- giredestrant (IidERA) in ER+ adj. BC
- Kadcyla + Tecentriq (ASTEFANIA) in HER2+ eBC high-risk
- Tecentriq (IMvigor011) in ctDNA+, high-risk MIBC
- rhPTX-2 (STARSCAPE) in IPF
- Gazyva (MAJESTY) in membranous nephropathy
- faricimab (BALATON & CAMINO) in branch & central RVO
- PDS with ranibizumab (Velodrome) in wAMD (36w interval)
- fenebrutinib in RMS (FENhance 1/2)
- SRP-9001 (EMBARK) in DMD (collaboration with Sarepta)
- Enspryng (Luminesce) in Myasthenia Gravis
- AT-527 (MORNINGSKY) in adult pts with SARS-COV-2

Neuroscience Infectious Diseases Immunology
 Oncology/Hematology Ophthalmology

2021 outlook raised

Sales growth to “mid-single digit” from “low- to mid-single digit”

Group sales growth¹

- Mid-single digit (from low- to mid-single digit)

Core EPS growth¹

- Broadly in line with sales growth

Dividend outlook

- Further increase dividend in Swiss francs

¹ At Constant Exchange Rates (CER); based on the current assessment of the COVID-19 impact

Pharmaceuticals Division

Bill Anderson
CEO Roche Pharmaceuticals



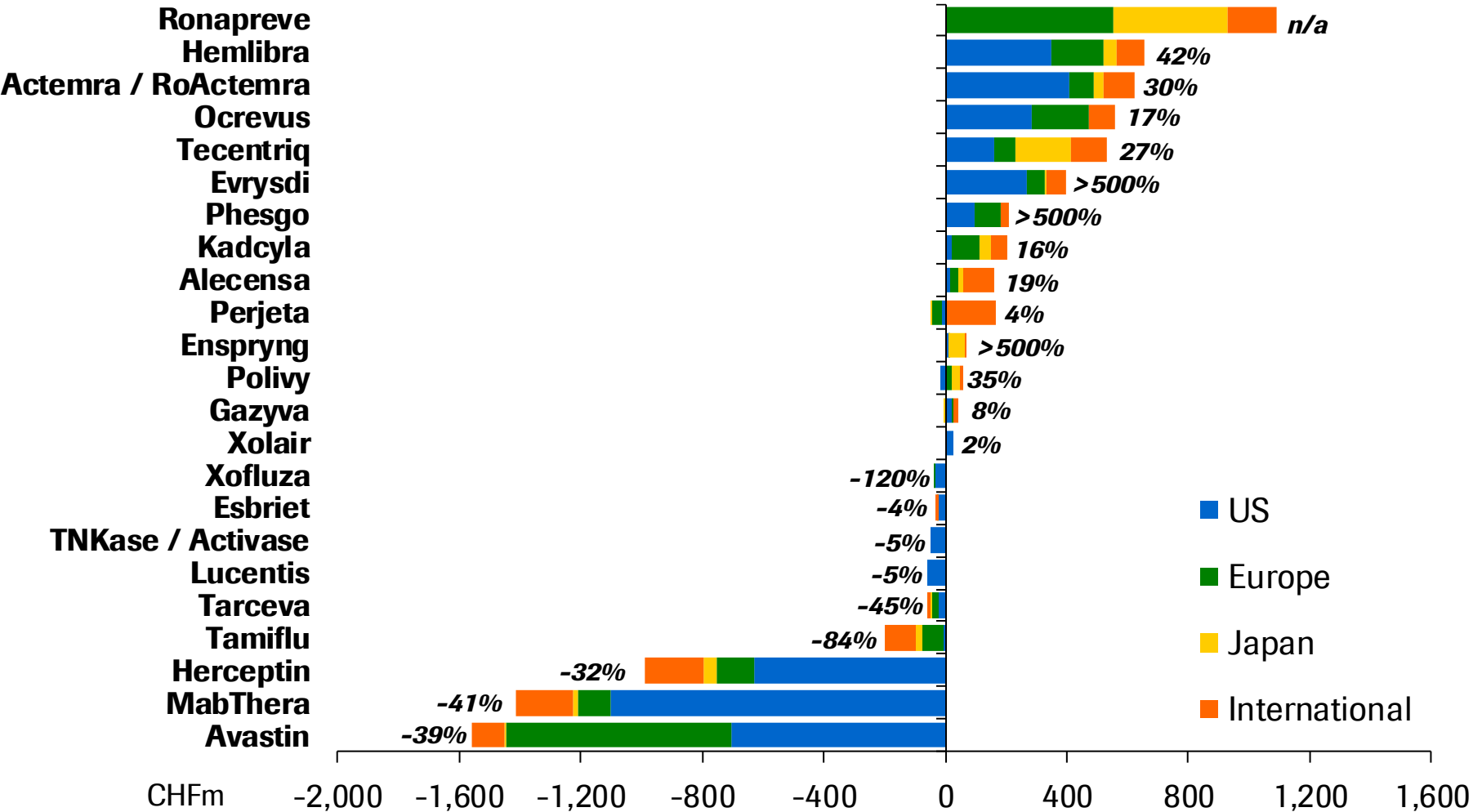
YTD Sep 2021: Pharmaceuticals Division sales

New products compensating for biosimilars despite COVID-19 impact

	2021 CHFm	2020 CHFm	Change in % CHF	CER
Pharmaceuticals Division	33,379	34,317	-3	0
United States	16,707	18,389	-9	-5
Europe	6,610	6,268	5	3
Japan	3,186	2,802	14	20
International	6,876	6,858	0	2

YTD Sep 2021: Continued portfolio rejuvenation

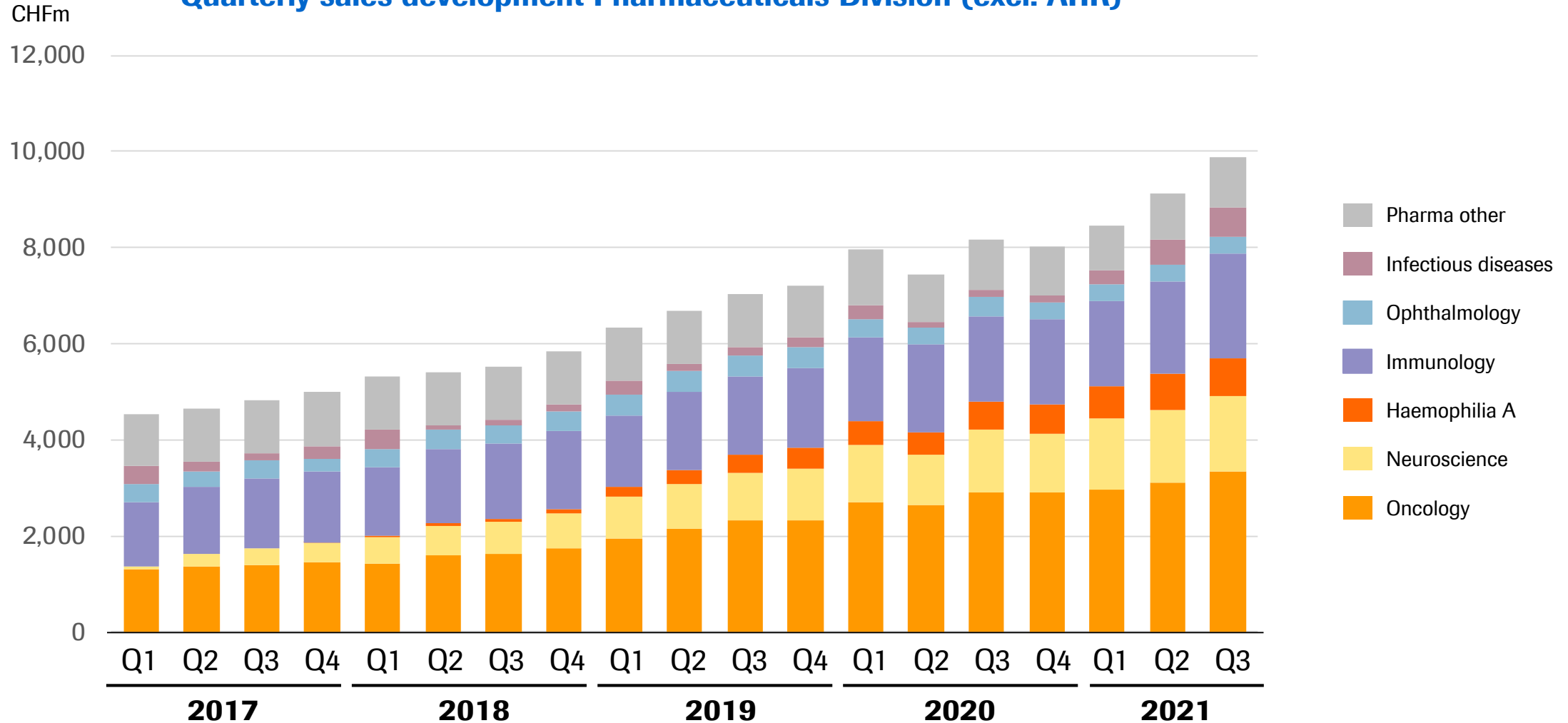
*>50% of sales from new products**



Absolute values and growth rates at Constant Exchange Rates (CER); * Erivedge, Perjeta, Kadcyla, Gazyva, Esbriet, Cotellic, Alecensa, Tecentriq, Ocrevus, Hemlibra, Xofluza, Polivy, Rozlytrek, Phesgo, Enspryng, Evrysdi, Gavreto, Ronapreve

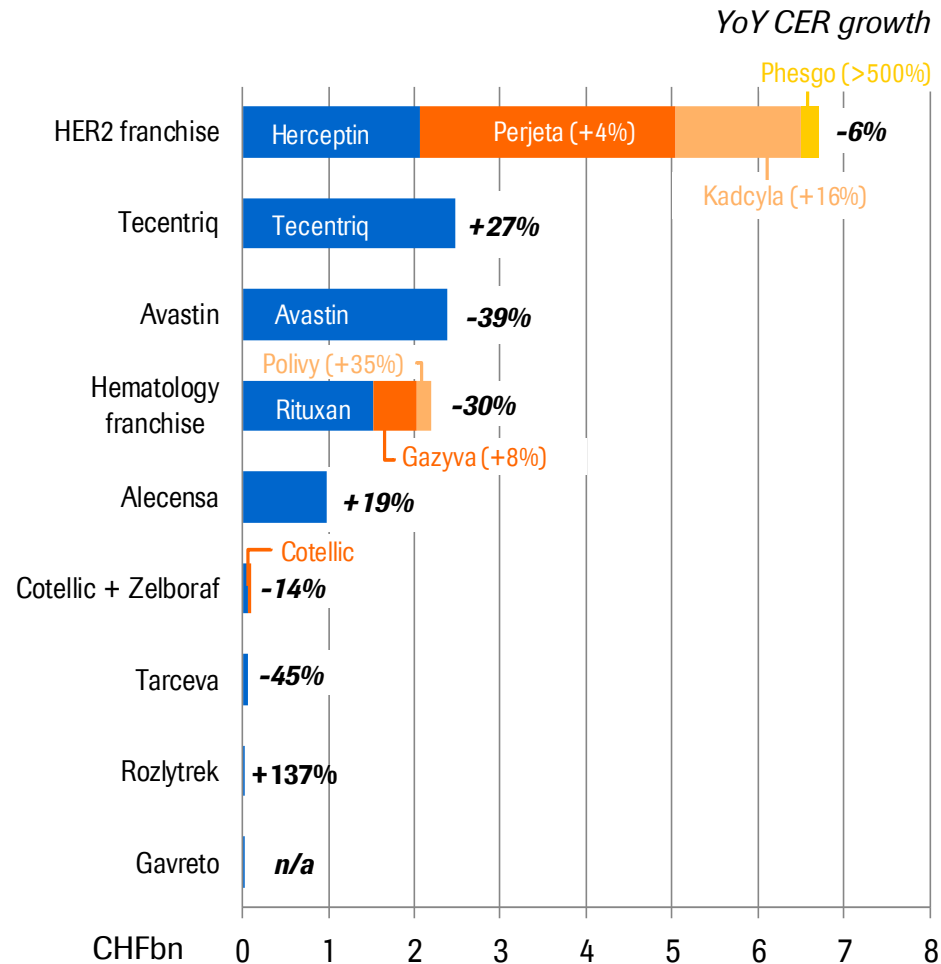
Pharma growth dynamic excl. AHR* further improving

Quarterly sales development Pharmaceuticals Division (excl. AHR)



* AHR=Avastin, Herceptin, MabThera/Rituxan; all absolute values in Constant Exchange Rates (avg. FY 2020); "Pharma Other" comprises the tail end products

YTD Sep 2021: Oncology still impacted by biosimilars & COVID-19



HER2 franchise

- Kadcylla (+16%) with growth in all regions due to adjuvant BC
- Perjeta (+4%) growth cannibalized by Phesgo launch
- Phesgo: Successful launch (CHFm 213) in US and EU ongoing

Avastin franchise

- Biosimilar erosion in all regions

Tecentriq

- Growth (+27%) driven by 1L HCC and 1L SCLC

Hematology franchise*

- Venclexta: Strong growth driven by 1L AML and 1L and R/R CLL
- Gazyva (+8%): Growth due to 1L FL and in 1L CLL
- Polivy (+35%): Growth in R/R DLBCL; Positive Ph III (POLARIX) results in 1L DLBCL to be presented in H2 2021

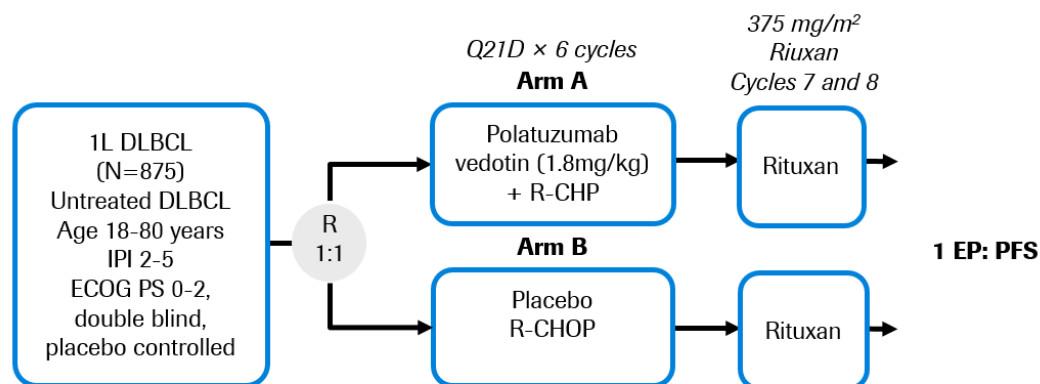
Alecensa

- Growth (+19%) driven by all regions

Hematology franchise

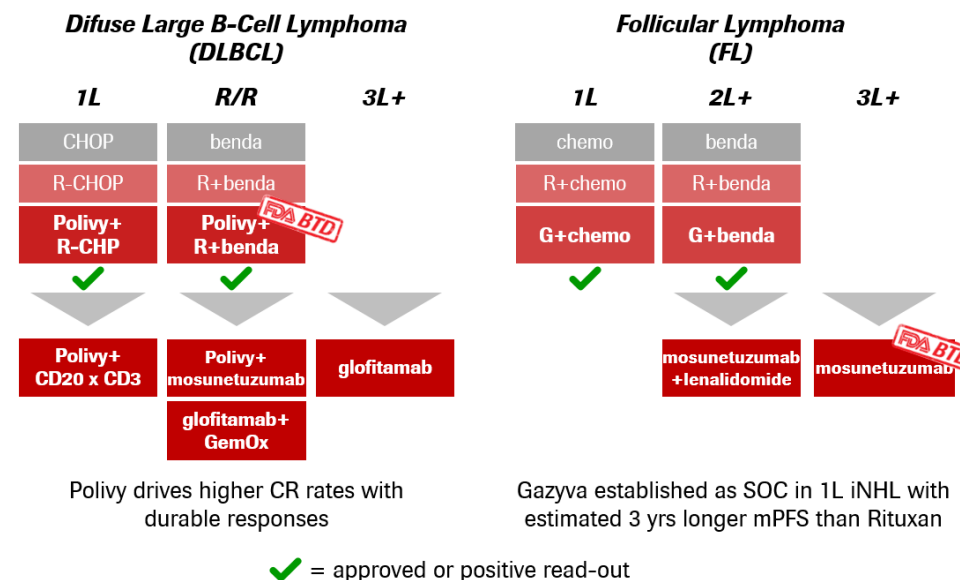
First positive Ph III (POLARIX) in a curative setting in the last 20 years

Ph III (POLARIX) trial design in 1L DLBCL



- Positive Ph III (POLARIX) results for Polivy + R-CHP in 1L DLBCL to be presented at upcoming conference
- First positive results in a curative setting in the last 20 years

Shaping the standard of care in NHL



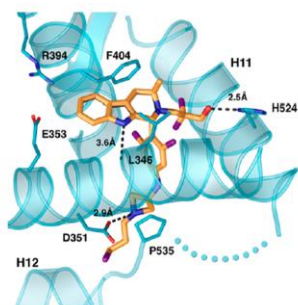
- Early filings for glofit in 3L+ DLBCL in Q1 2022 and for mosun in 3L+ FL in Q4 2021 on track
- Ph III (SUNMO) Polivy + mosun in 2L+ DLBCL to start in Q4 21
- Ph III (STARGLO) glofit + GemOx in 2L+ DLBCL started in Q1 21
- Ph III (CELESTIMO) mosun + lenalidomide in 2L+ FL to start in Q4 21

HR+/HER2- breast cancer: Giredestrant a next generation SERD

Encouraging Ph II neoadjuvant interim results presented

2021 ESMO Congress
16-21 SEPTEMBER 2021

Selective ER degrader (SERD)



- Potentially best-in-class efficacy being 7-15x more potent than other SERDs in development
- Differentiated MOA leads to immobilization of the ER prior to its degradation
- Standardized dose and similar exposure in mono and combination settings

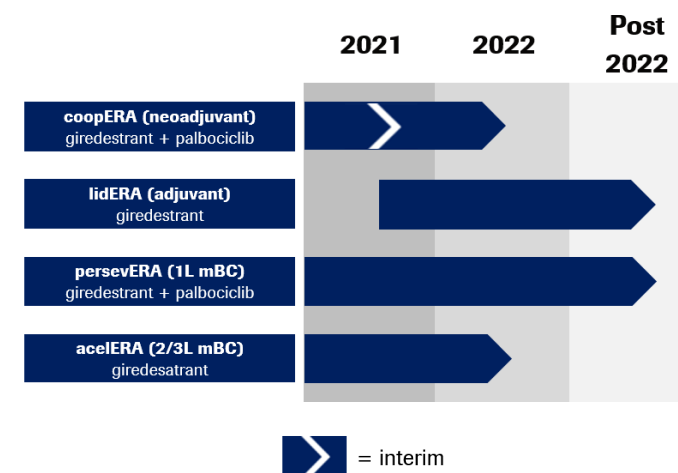
Ph II (coopERA) interim results in neoadjuvant setting

Ki67 reduction and complete cell cycle arrest (CCCA)

	Giredestrant n = 44	Anastrozole n = 39
Relative reduction at Week 2 from baseline		
Geometric mean (95% CI)	-80% [-85%, -72%]	-67% [-75%, -56%]
P-value (proportional change)	0.0222†	
CCCA (≤2.7%)		
Week 2 (%)	11 (25.0%)	2 (5.1%)
Difference between arms (95% CI)	-19.87% [-36.84%, -2.91%]	

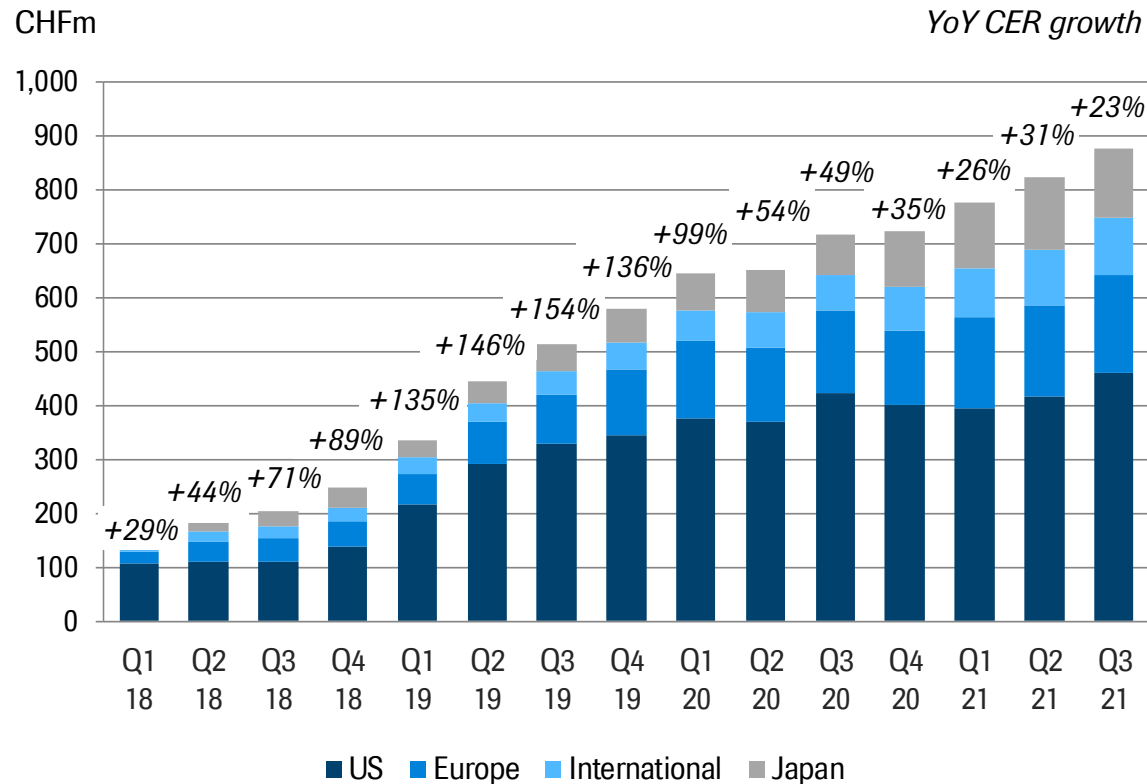
- Encouraging impact on proliferation (-80% relative reduction in Ki67 at week 2)
- 25% of tumors with complete cell cycle arrest (CCCA) at week 2
- Safety consistent with known safety profile; Efficacy supportive of 30mg dose
- Ph III (lidERA) giredestrant vs SOC in the adjuvant setting started in Q3 2021
- Ph II (acelERA) in 2/3L mBC results expected mid 2022

Trial program



Tecentriq overview: Growth driven by first-in-class indications

Landmark results in adj. NSCLC filed globally and US approval achieved



Tecentriq Q3 update

Lung franchise (NSCLC, SCLC)

- EU: Growth driven by 1L SCLC
- US/EU/Japan/China: Adjuvant PDL1+ NSCLC (IMpower010) filed (RTOR in the US)
- US: IMpower010 accelerated approval achieved

GI franchise (HCC)

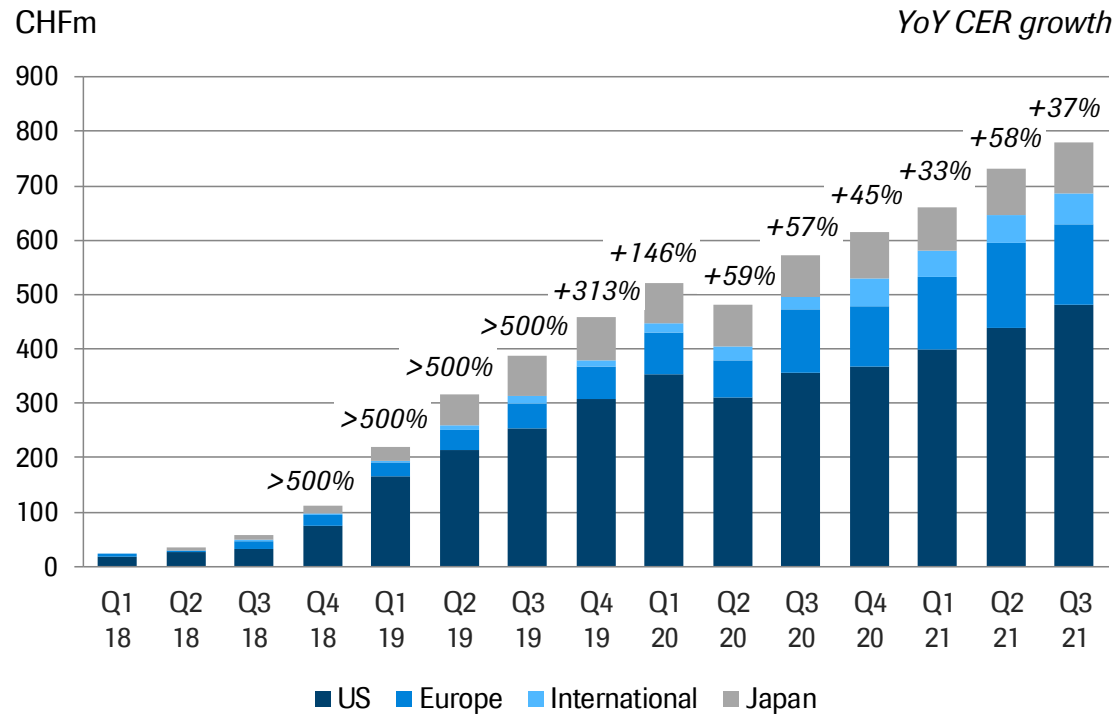
- US/EU/Japan: Growth driven by 1L HCC

Outlook 2021

- Ph III (IMforte) Tecentriq + lurbinectedin in 1L maintenance SCLC to be initiated

Hemophilia A Franchise: Hemlibra growing strongly

31% US/EU-5 patient share reached



Hemophilia Q3 update

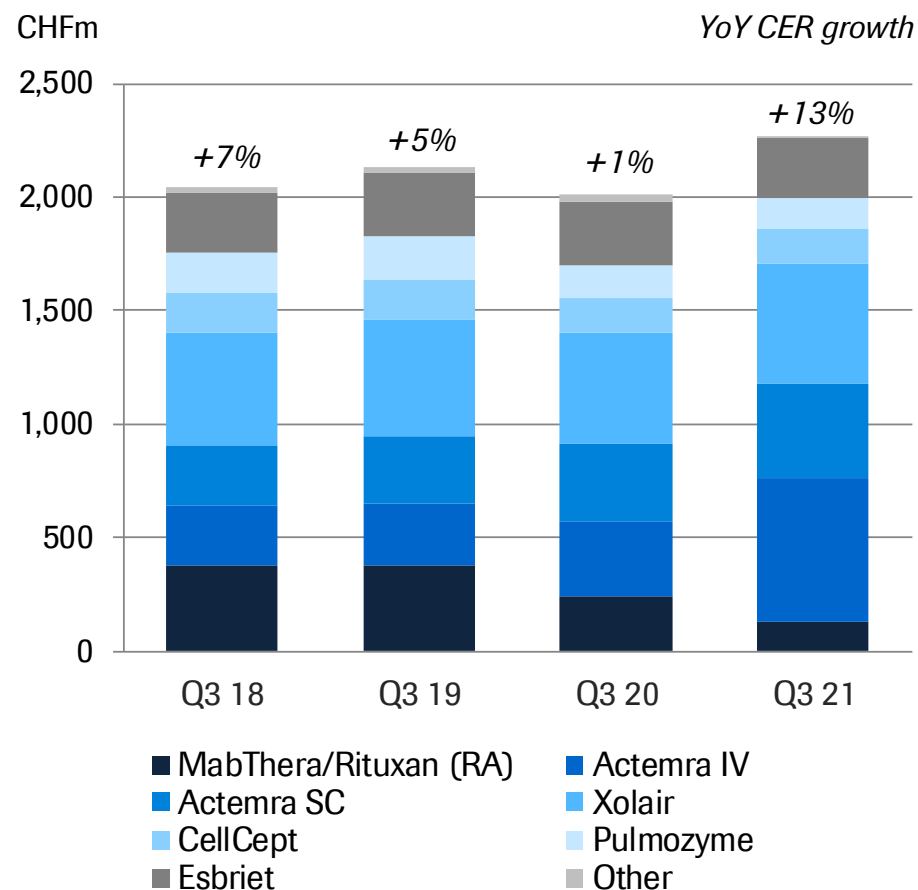
- US/EU: Gaining market share in non-inhibitors
- #1 prescribed prophylaxis in the US for people with Hemophilia A; >12,500 patients treated globally
- Hemlibra continues to penetrate across all patient types
- EU: Hemophilia A in mild/moderate patients (HAVEN 6) filed

Outlook 2021

- US/EU: Further patient share gains in non-inhibitors

Immunology franchise remains impacted by COVID-19

**Actemra for COVID-19
FDA
Emergency Use Authorization**



Immunology Q3 update

Actemra (+57%)

- WHO recommends IL-6 inhibitors for hospitalized COVID-19 patients
- Remains leading RA monotherapy in EU-5; shift from IV to SC

Esbriet (-5%)

- COVID-19 impact on new patient starts

Xolair (+8%)

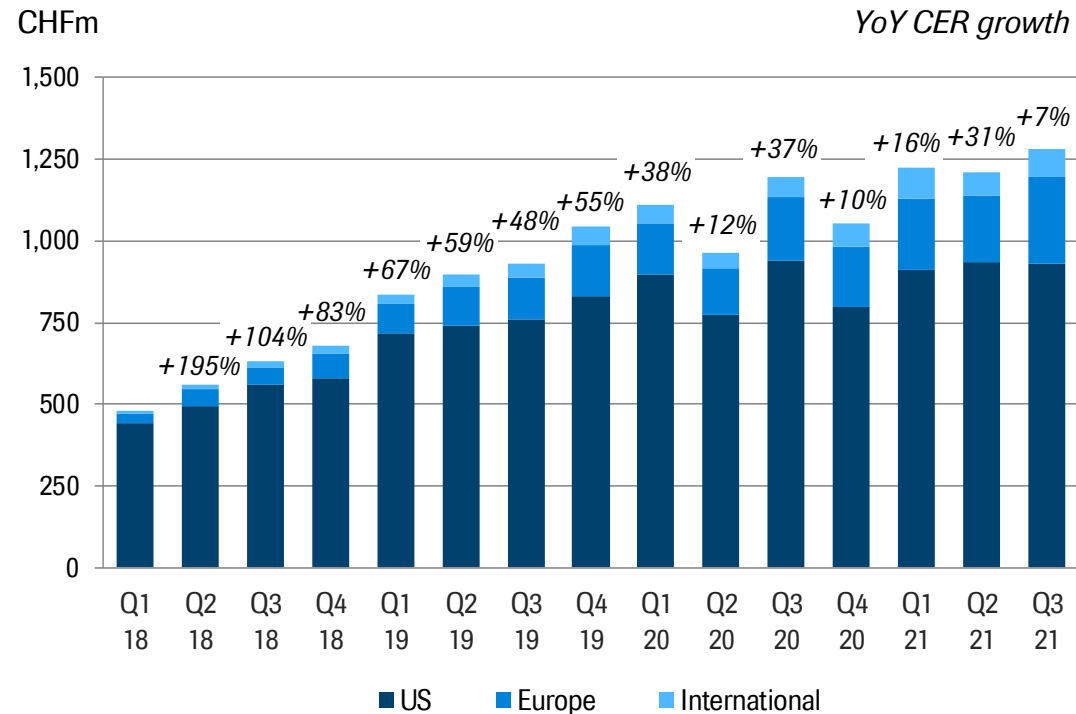
- Remains leader in biologics asthma market; growth in CIU
- Self-injection (home use) approved in US in Q2

Outlook 2021

- Ph III (ALLEGORY) Gazyva in systemic lupus erythematosus (SLE) to start in Q4 2021

MS franchise: Ocrevus total US market share increases to 29%

MS late stage development programs progressing well



Q3 update

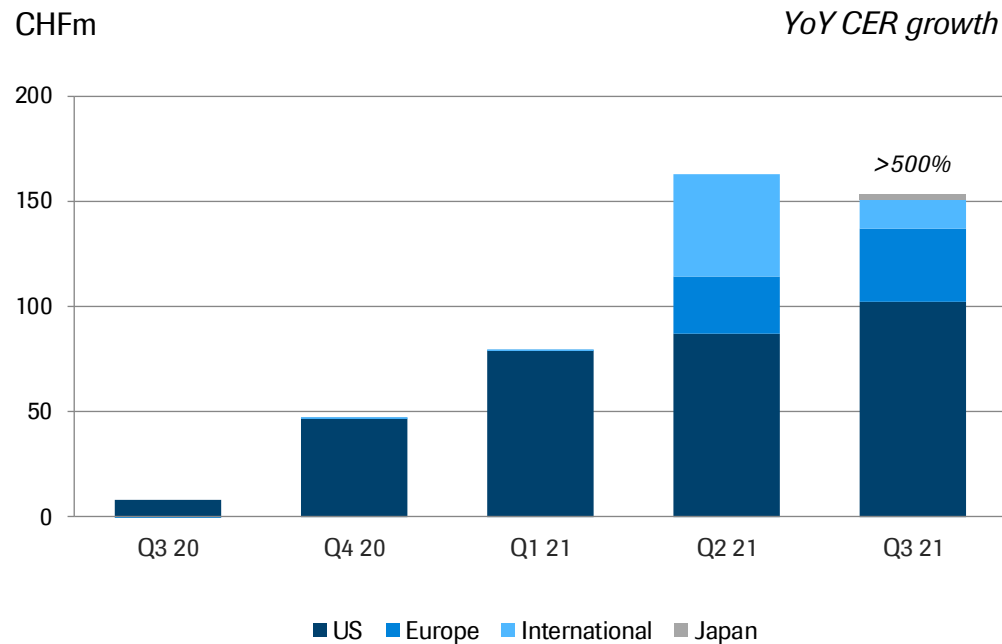
- US impacted by SARS-CoV-2 delta wave
- Higher dose Ocrevus: Ph III (MUSSETTE) in RMS and Ph III (GAVOTTE) in PPMS recruiting strongly
- Fenebrutinib (BTKi): Ph III programs in RMS (FENhance I/II) and PPMS (FENTrepid) recruiting
- Up to 8-year follow up data in RMS and PPMS presented at ECTRIMS

Outlook 2021

- Continued growth expected with further impact from COVID-19

SMA franchise: Evrysdi with strong US and EU launches

Most prescribed US treatment with ~20% total share after <14 months



Q3 update

- ~4,000 patients treated world wide (commercial, clinical trials, compassionate use)
- US: >550 HCPs from >400 sites have prescribed Evrysdi
- EU: Strong launch in early launch countries
- ~2/3 of all treated patients switched from Spinraza and/or Zolgensma; 1/3 naive patients

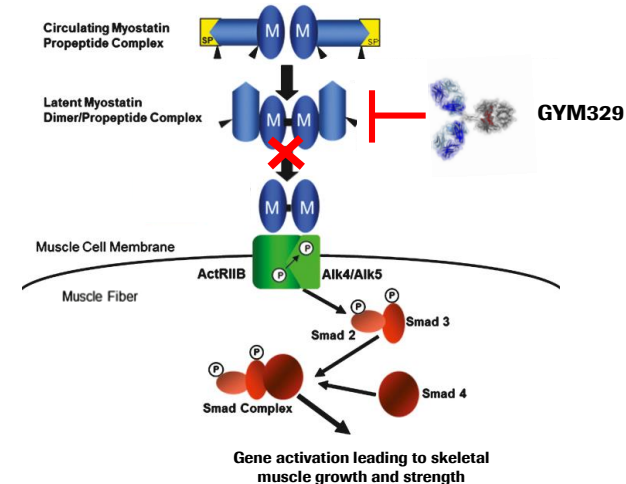
Outlook 2021

- Continued growth and market share gains expected
- Ph II/III (MANATEE) Evrysdi + GYM329 in SMA to be initiated

SMA franchise: Anti-latent myostatin recycling antibody

Ph II/III combination study with Evrysdi initiated

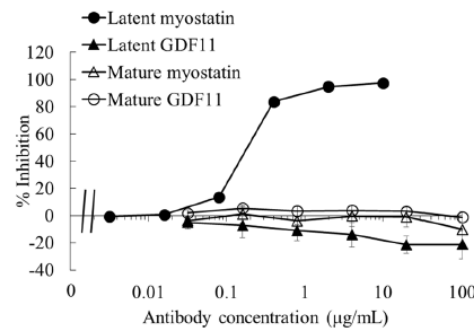
Anti-latent myostatin recycling antibody (GYM329)



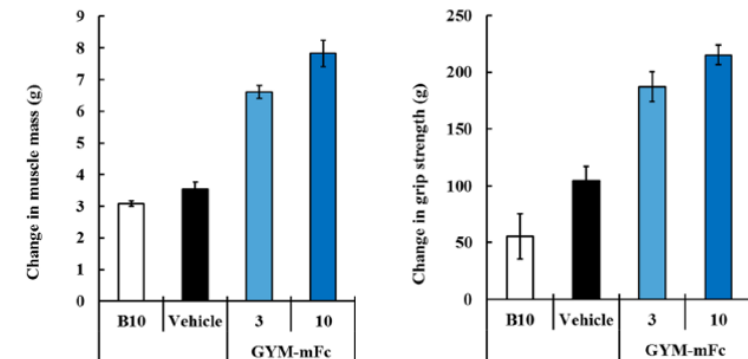
- GYM329 binds to the myostatin precursor protein inhibiting its activation by proteases
- Myostatin is a key negative regulator of skeletal muscle growth and strength

Preclinical GYM329 data in mouse models of muscle disease

Efficient inhibition of latent myostatin, but not GDF11



Increase in muscle mass and strength in mouse models



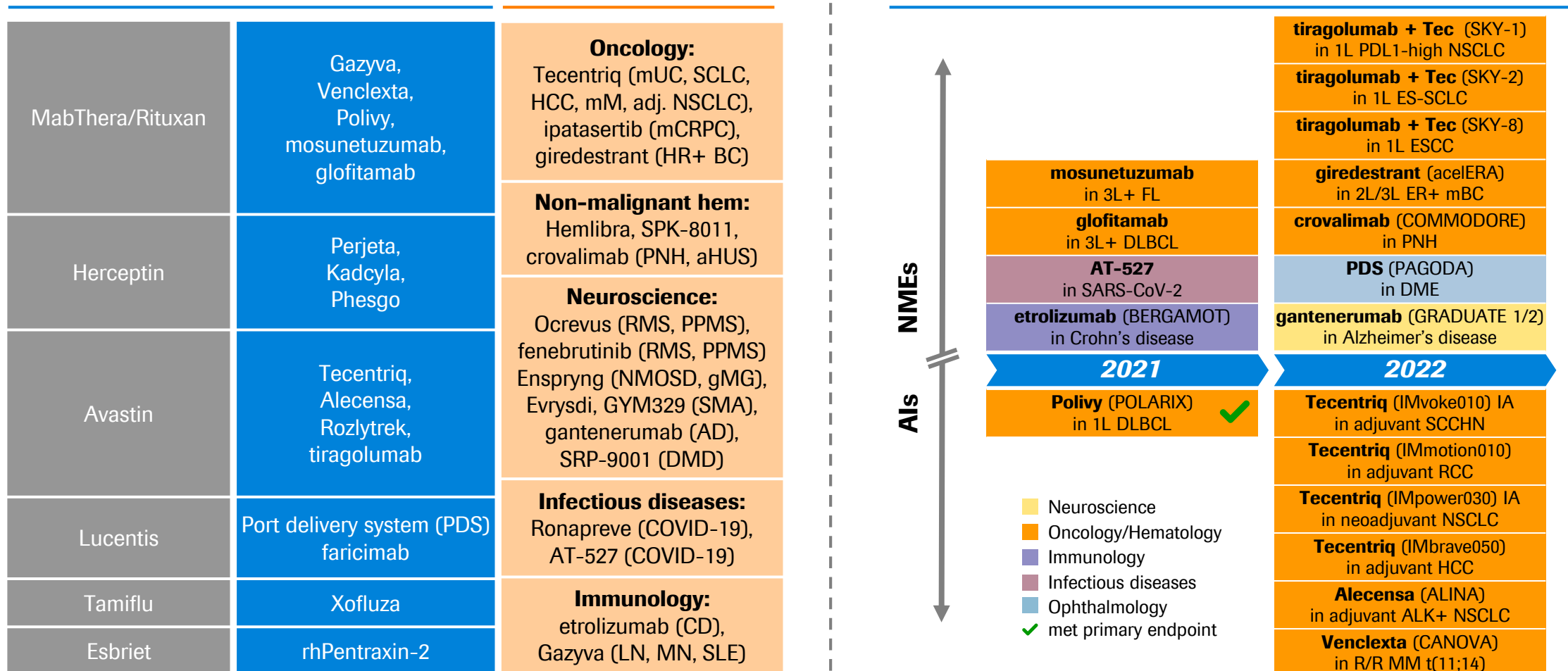
- Contrary to other drugs in development, GYM329 efficiently inhibits myostatin, but not the related muscle hormone GDF11, making it highly specific
- In an animal model of SMA disease a combination of GYM329 + SMN2 splicing modifier* improved muscle size and strength
- Ph I completed; No safety signals in healthy volunteers; Ph II/III start expected in Q1 22

Our replace and extend strategy is progressing well

Replace ongoing franchises

Entering new franchises

Strong news flow ahead (data readout)



mUC=metastatic urothelial carcinoma; SCLC=small cell lung cancer; HCC=hepatocellular carcinoma; mM=metastatic melanoma; mCRPC=metastatic castration resistant prostate cancer; HR=hormone receptor; BC=breast cancer; PNH=paroxysmal nocturnal hemoglobinuria; aHUS=atypical hemolytic uremic syndrome; RMS=relapsing multiple sclerosis; PPMS=primary progressive MS; NMOSD=neuromyelitis optica spectrum disorder; SMA=spinal muscular atrophy; AD=Alzheimer's disease; DMD=duchenne muscular dystrophy; CD=Crohn's disease; LN=lupus nephritis; MN=membranous nephropathy; SLE=systemic lupus erythematosus; FL=follicular lymphoma; DLBCL=diffuse large B cell lymphoma; NSCLC=non-small cell lung cancer; ESCC=esophageal squamous cell carcinoma; DME=diabetic macular edema; IA=interim analysis; SCCHN=squamous cell carcinoma of the head and neck; RCC=renal cell carcinoma; HCC=hepatocellular carcinoma; MM=multiple myeloma

2021: Key late-stage news flow*

	Compound	Indication	Milestone	
Regulatory	Xofluza	Healthy patients; High risk patients; Post exposure	EU approval	✓
	Evrysdi	SMA type 1/2/3	EU approval	✓
	faricimab	DME/nAMD	US/EU joint filing (DME+AMD)	✓
	Tecentriq	1L PDL1+ NSCLC	EU approval	✓
	Venclexta + azacitidine	1L unfit AML	EU approval	✓
	Ronapreve	SARS-CoV-2	EU approval	
	PDS ranibizumab	nAMD (continuous delivery)	US/EU filing; US approval	
Phase III / pivotal readouts	faricimab	nAMD	Ph III TENAYA/LUCERNE	✓
	Ronapreve	SARS-CoV-2 Outpatient	Ph III Study 2067	✓
	Ronapreve	SARS-CoV-2 Post-exposure prophylaxis	Ph III Study 2069	✓
	Tecentriq	Adjuvant NSCLC	Ph III IMpower010	✓
	Evrysdi	SMA type 1/2/3 switching study	Ph II JEWELFISH	✓
	mosunetuzumab	3L+ FL	Ph Ib GO29781	
	Polivy + R-CHP	1L DLBCL	Ph III POLARIX	✓
	glofitamab	3L+ DLBCL	Ph Ib NP30179	
	Tecentriq + chemo	Adjuvant SCCHN	Ph III IMvove010	2022

Additional 2021 news flow:

- **Ronapreve:** EMA positive scientific opinion for COVID-19
- **Actemra/RoActemra:** US approval for SSc-ILD
- **Xolair:** US approval for prefilled syringe for self-injection
- **Actemra:** US EUA for treatment of COVID-19 in hospitalized adults and children
- **Enspryng:** EU approval for NMOSD
- **AT-527:** Ph2 interim results (viral load reduction) for hospitalized patients
- **Ronapreve:** Positive Ph II/III (2066 study) results for sero-negative hospitalized patients
- **Tecentriq:** US accelerated approval for adjuvant PDL1+ NSCLC

Digitalization Event

November 17
16:00-17:30 CET
15:00-16:30 GMT

ASH

December 15
16:00-17:30 CET
15:00-16:30 GMT



* Outcome studies are event-driven: timelines may change; EUA=Emergency use authorization

Diagnostics Division

Thomas Schinecker
CEO Roche Diagnostics



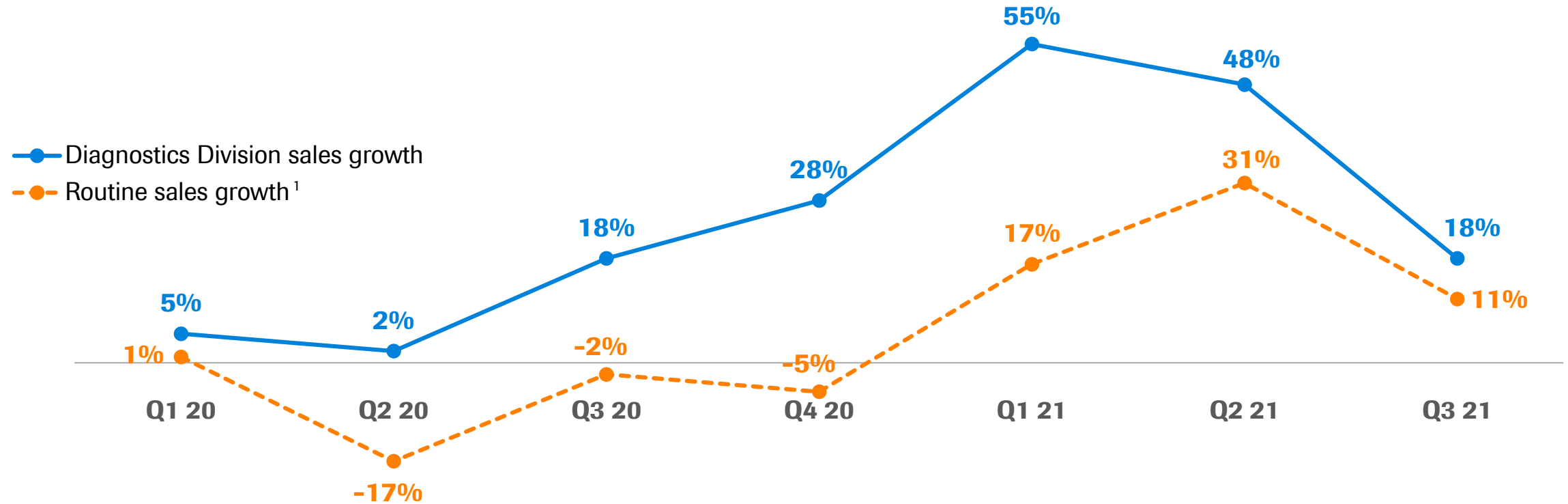
YTD Sep 2021: Diagnostics Division sales

Very strong growth driven by COVID-19 and routine testing

	2021 CHFm	2020 CHFm	Change in % CHF	CER
Diagnostics Division	13,305	9,662	38	39
Core Lab	5,610	4,487	25	26
Molecular Lab	3,454	2,578	34	36
Point of Care	2,058	541	280	279
Diabetes Care	1,294	1,261	3	4
Pathology Lab	889	795	12	14

Diagnostics Division sales growth by quarter

Maintaining strong routine testing growth



COVID-19
sales

Q1: 0.1bn

Q2:
0.6bn

Q3:
0.6bn

Q4:
1.1bn

Q1:
1.2bn

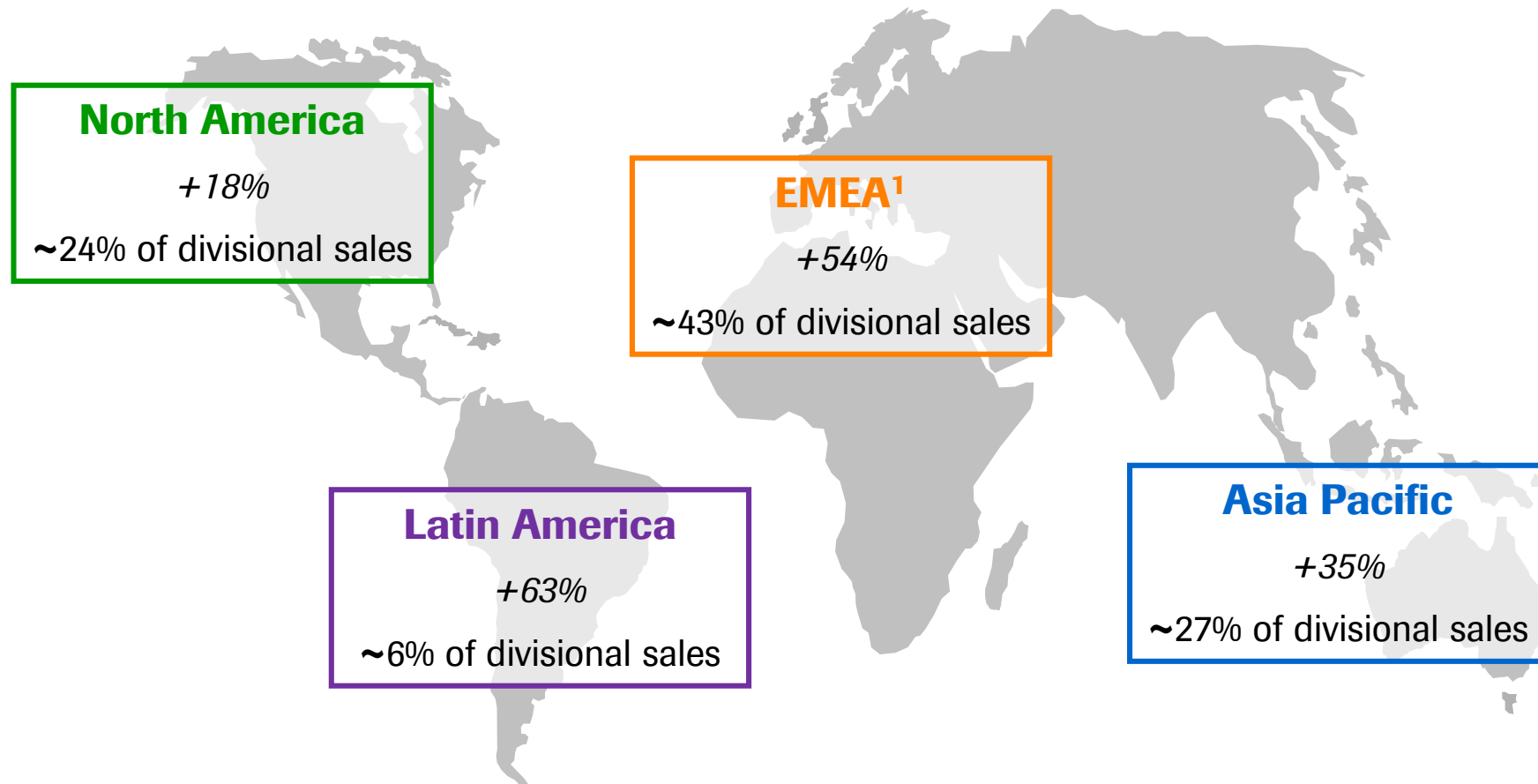
Q2:
1.3bn

Q3:
1.0bn

Growth rates at CER (Constant exchange Rates); ¹ Quarterly sales growth excluding COVID-19 sales

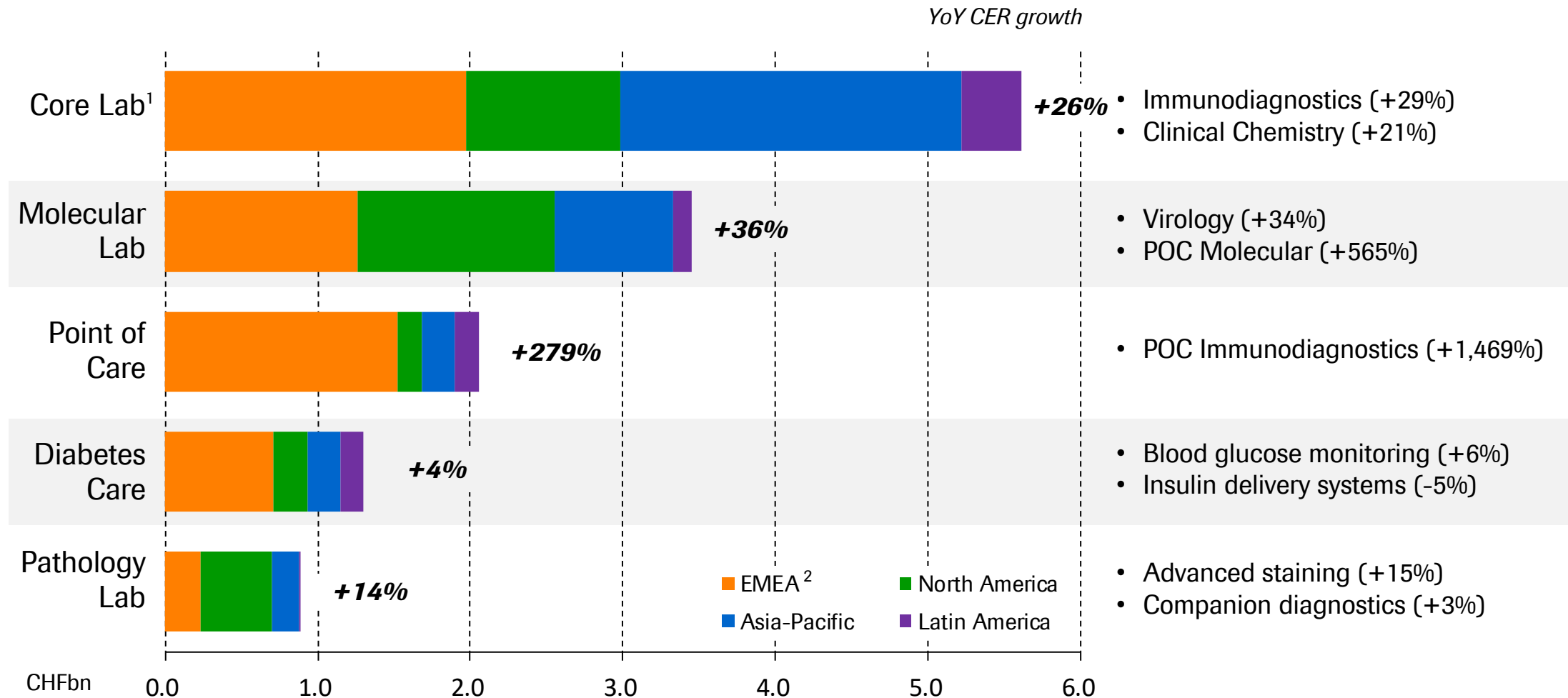
YTD Sep 2021: Diagnostics Division regional sales

Very strong growth in all regions



YTD Sep 2021: Diagnostics Division highlights

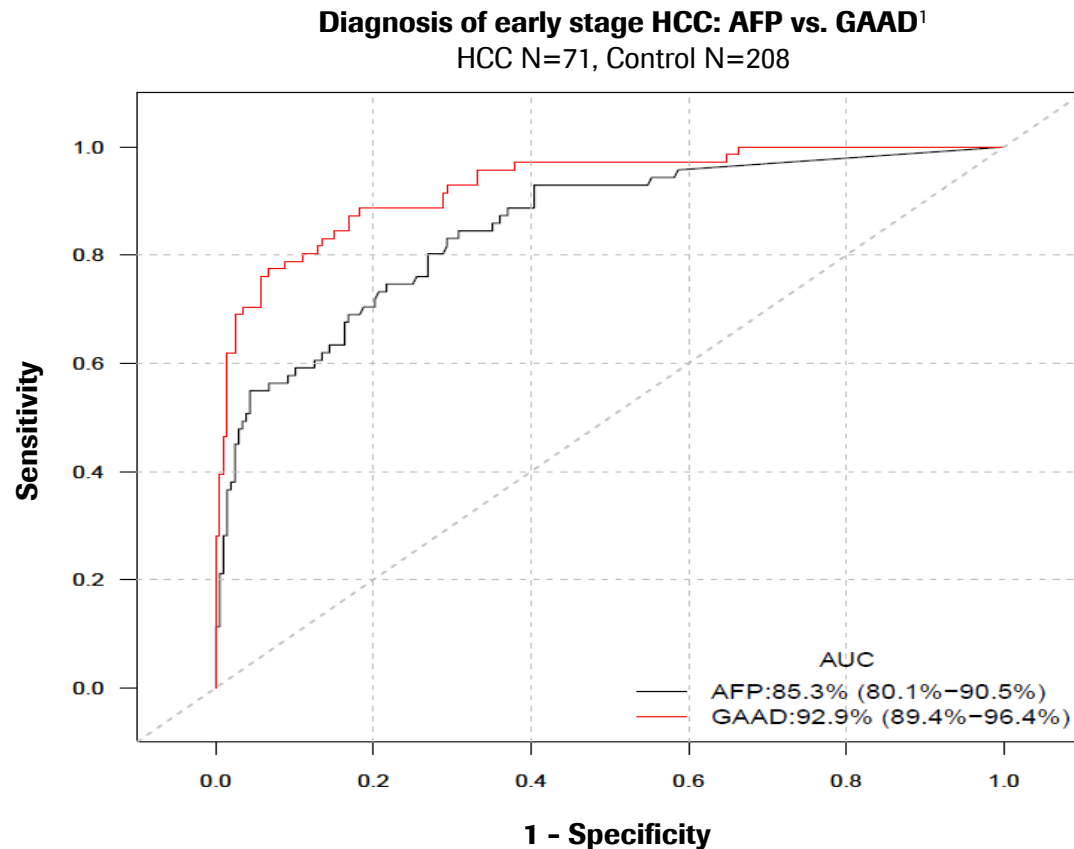
Very strong growth across all businesses



CER=Constant Exchange Rates; POC=point of care; ¹ Underlying growth of Core Lab excluding Roche Information Solutions: +25%; ² EMEA=Europe, Middle East and Africa

Elecsys® GAAD receives CE mark

First IVD algorithm for early detection of hepatocellular carcinoma



- 830K deaths per year caused by hepatocellular carcinoma²
- Algorithm combines gender and age with the results of two blood-based biomarkers (Elecsys® AFP and PIVKA-II)
- Early detection allows for potentially curative therapy with considerable improvement in survival: 5-year survival ranges up to 80% (vs 5% in general HCC population)^{3 4}
- Elecsys® GALAD in development for CE launch in 2022

Claim extension of Elecsys® Brahms PCT assay

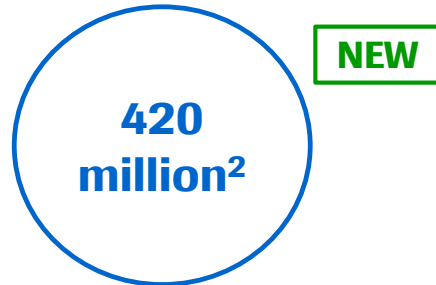
Monitoring patients on antibiotic therapies improves outcomes and reduces cost of care

Higher patient impact
Strongly increasing our outreach



Diagnosis
Severe bacterial infection

+

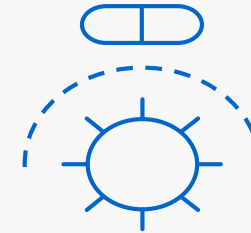


Monitoring
Antibiotic therapy

More patient benefit
Better care and treatment for patients on antibiotics



Targeted use of
antibiotics



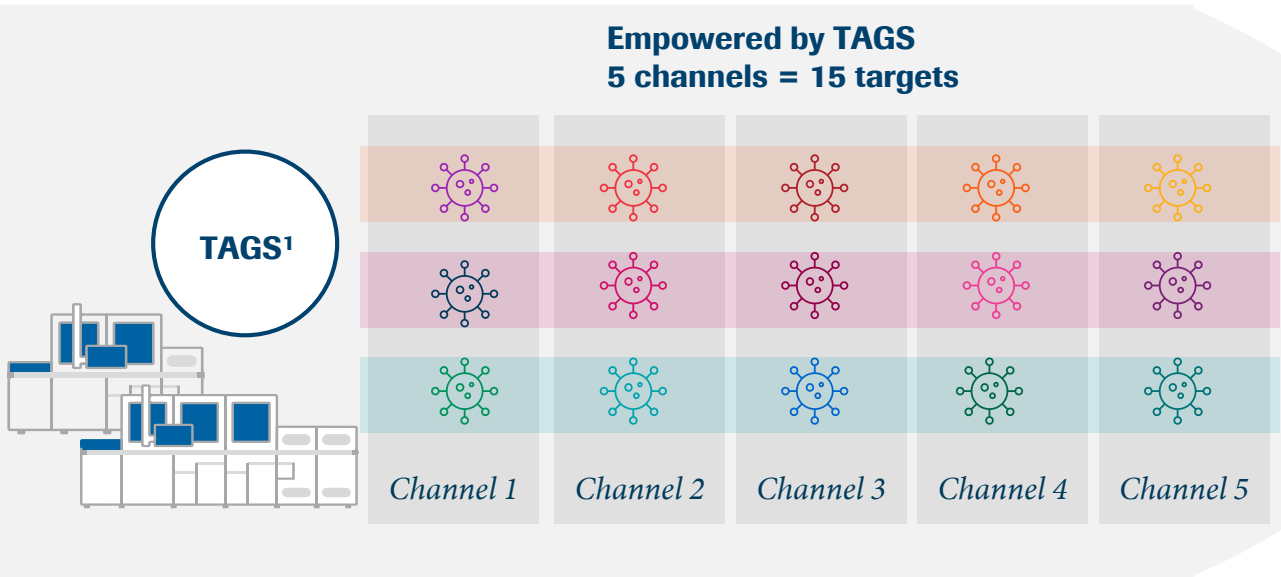
Helping to **combat**
resistance



Reducing **unnecessary**
cost

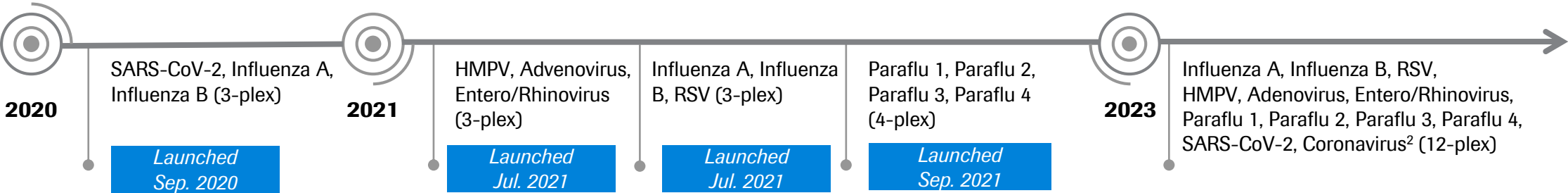
Launch of three respiratory test panels on cobas 6800/8800

Breaking the barriers of syndromic testing



- High unmet medical need: differential diagnosis between viruses
- Utilizes the cobas® 6800/8800 installed base

Respiratory Panels Timeline (launch timing per year is illustrative):



¹ TAGS=Temperature Activated Generation of Signal; ² Common cold coronaviruses including HKU1, OC43, NL63, 229E

Definitive share purchase agreement with TIB Molbiol¹

>45 CE IVD & >100 RUO tests available on existing Roche platforms

Respiratory				
Coronavirus	Mutations	Mutations Cont.	Influenza	Resp. Virus
MERS Coronavirus UpE	SARS-CoV-2 Spike A23063T N501Y	SARS-CoV-2 Spike D253G	Influenza A*	Enterovirus*
MERS Coronavirus Orf1a	SARS-CoV-2 Spike del H69_V7	SARS-CoV-2 Spike L452R	Influenza A H1 (H1N1)*	Parechovirus (hPeV)*
Coronavirus HKU1	SARS-CoV-2 Spike D614G	SARS-CoV-2 Spike P681R	Influenza A H3	Metapneumovirus (hMPV)*
Coronavirus OC43	SARS-CoV-2 Spike Y453F (mink)	SARS-CoV-2 Spike E484Q	Influenza A H5	Bocavirus (hBoV)*
Coronavirus 229E	SARS-CoV-2 Spike P681H	SARS-CoV-2 Spike D253G	Influenza A H7 (H7N9)	Respiratory Syncytial Virus (RSV)*
Coronavirus NL63	SARS B117 (Spike del+501)	Parainfluenza	Influenza A H7 (H7N9) (640)	Atypical Pneumonia
panCoronavirus	SARS B1351 (484K+501Y)	Parainfluenza 4 (hPIV-4) NP gene*	Influenza A H9	Pneumocystis jirovecii (PCP)
SARS-CoV-2 (COVID-19) N-gene	SARS-CoV-2 Spike E484K	Parainfluenza 3 (hPIV-3) M gene*	Influenza B*	Mycoplasma pneumoniae
SARS-CoV-2 (COVID-19) E-gene*	SARS-CoV-2 Spike A570D	Parainfluenza 2 (hPIV-2) L gene*	Resp. Bacteria	Chlamydia psittaci
SARS-CoV-2 (COVID-19) E+N-gene	SARS-CoV-2 Spike K417N	Parainfluenza 1 (hPIV-1) HN gene*	Bordetella pertussis	Chlamydia pneumoniae
SARS-CoV-2 (COVID-19) RdRP-gene	SARS-CoV-2 Spike V1176F	Parainfluenza (PIV-1,2,3,4)	Bordetella parapertussis	Legionella pneumophila
	SARS del69,70 +484K+501Y			

Gastroenteritis		
Parasites	Bacteria	Virus
Giardia*	Aeromonas*	Norovirus GG1*
Dientamoeba*	Yersinia*	Norovirus GG2*
Cryptosporidium*	Campylobacter*	Rotavirus A*
Blastocystis*	Shigella*	Adenovirus F (40,41)*
Entamoeba histolytica*	Salmonella*	Astrovirus*
	Plesiomonas	Sapovirus*
		Enterovirus*

Carbapenemase	Tropical
KPC	Zika*
NDM1	Dengue
OXA-48	Chikungunya
OXA-23	Plasmodium genus
GES	
IMP	EHEC
VIM	STX1-EHEC
	STX2-EHEC
Antimicrobial Resistance	EAE-EHEC
Mycoplasma Macrolide	Non-Culturable
MCR-1*	T. Whipplei
	Bac. Meningitis
New Born	Escherichia coli uidA
TREC	Listeria monocytogenes
KREC	Streptococcus pneumoniae
Filovirus	Neisseria meningitidis
Ebola Zaire*	Streptococcus agalactiae
	Haemophilus influenzae

MagNA Pure

LightCycler

Installed base

>2,000

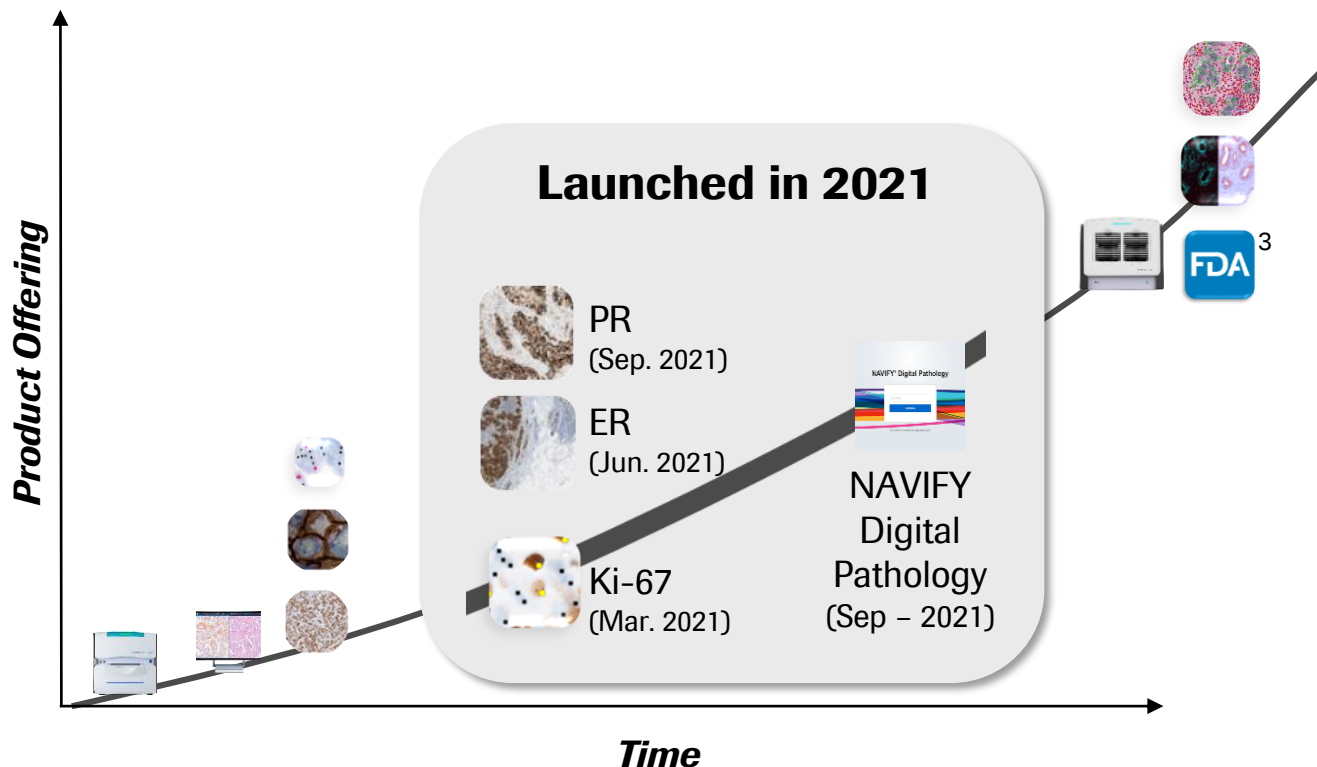
>14,500

¹ subject to regulatory clearance and closing; * CE-marked; RUO=Research Use Only

Roche Digital Pathology

Launching new breast panel algorithms and providing a powerful open environment for AI integration for pathologists

Expanding portfolio offering



- Enables the integration of third party algorithms into the NAVIFY Digital Pathology software¹
- Provides a broader set of diagnostic tools both on premise and via cloud
- New Roche algorithms use whole slide analysis with state of the art deep learning AI
- Complete breast cancer algorithm panel² allows for faster and more accurate diagnosis

Key launches 2021

	Area	Product	Description	Market ¹	
Instruments	Core Lab	cobas® pure integrated solutions	Low-to-medium volume SWA	CE	✓
		cobas® pro integrated solutions	New high throughput configurations of the cobas pro instrument	US & CE	✓
	Point of Care	cobas® pulse	Successor of Accu-Chek® Inform II	CE	
	Molecular Lab	cobas® 5800	Fully automated low throughput PCR system	CE	
		AVENIO Edge System	Automated sequencing library preparation and target enrichment instrument	WW	
	Diabetes Care	Accu-Chek Instant	New features for the monitoring system to increase performance and user experience	WW	✓
Tests	Core Lab	Elecsys® SARS-CoV-2 Antigen	Automated laboratory assay intended as an aid in the diagnosis of SARS-CoV-2 infection	US	
		Elecsys® NT-proBNP IU • extensions in Heart Failure • extension for Atrial Fibrillation Elecsys® TnT-hs 3 claim extensions in Coronary Arterial Disease	A set of 5 intended use extensions in the Coronary Arterial Disease, Atrial Fibrillation and Heart Failure Space	CE	✓
	Molecular Lab	AVENIO FoundationOne kit (RUO)	Decentralized kit of the FoundationOne test	WW	
		KAPA HyperPETE kit	New targeted sequencing portfolio using primer extension for small targets	WW	
Digital Solutions	Pathology Lab	uPath 2.0	First IVD release and version of Open API of the clinical pathologist workflow module for NAVIFY Digital Pathology & on-premise uPath	WW	✓
		RUO Algorithms	Whole slide image analysis algorithms (ER (SP1), Ki-67 (30-9), and PR (1E2))	WW	✓
	Insights	NAVIFY Oncology 1.0	Modular Oncology decision support solution	WW ³	
		NAVIFY Pass 1.0	Solution for providers to communicate SARS-CoV-2 rapid antigen test results to a mobile app	US & CE ³	✓
	Core Lab	Elecsys® GAAD Algorithm	Algorithm for early detection of HCC in patients with chronic liver disease.	CE	✓
	Diabetes Care	RocheDiabetes RemoteCare	Module within the RocheDiabetes Care Platform enabling remote interactions between HCPs and patients, including a patient dashboard, check-in and chat functionality	WW ³	
		Accu-Chek SugarView	Meter-free blood glucose testing using a smartphone app and test strips	OUS ³	✓

Finance

Alan Hippe
Chief Financial Officer



YTD Sep 2021: Highlights

Sales

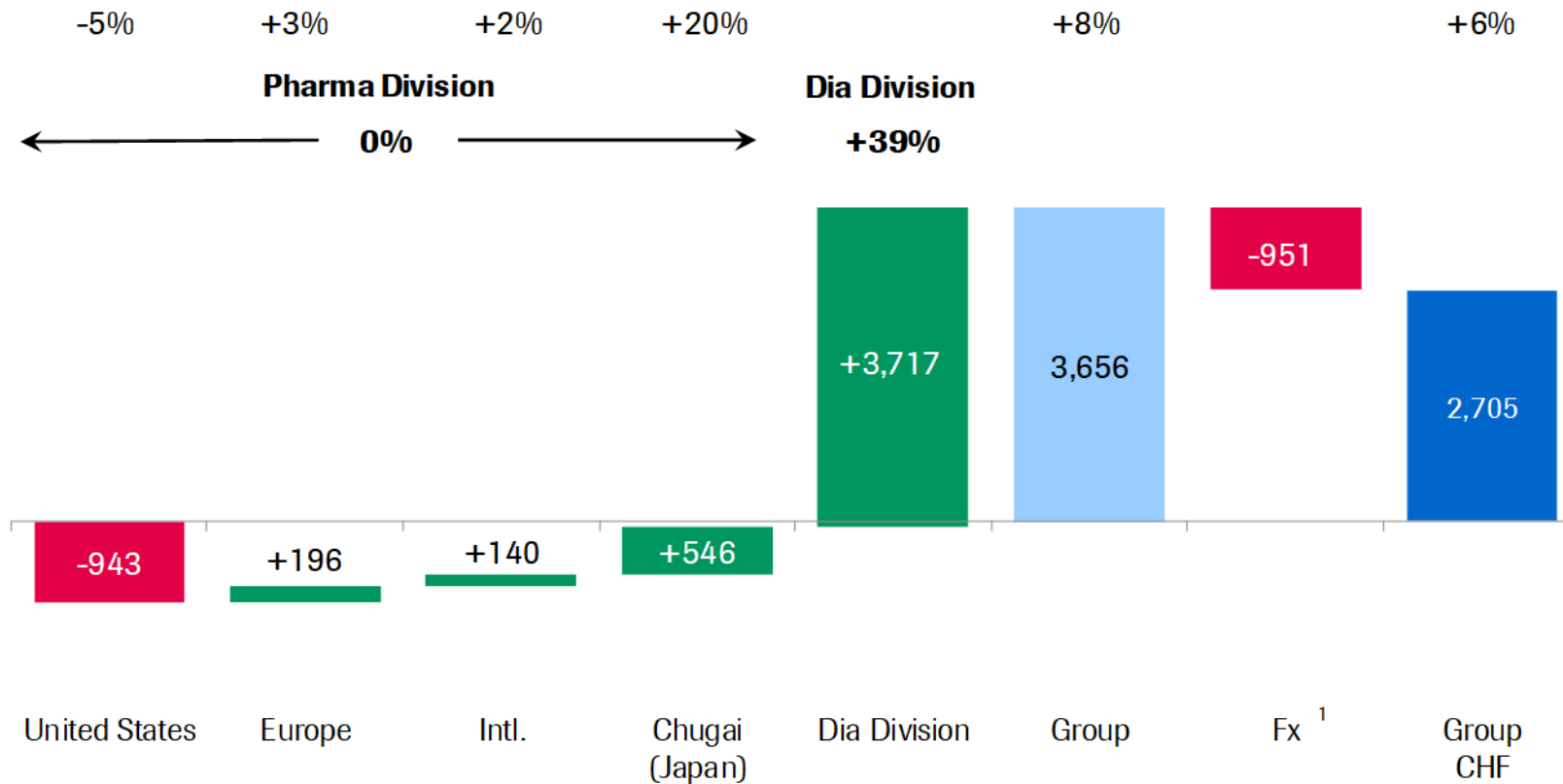
- Group sales growth (+8%) driven by Diagnostics (+39%)

Currency impact on sales

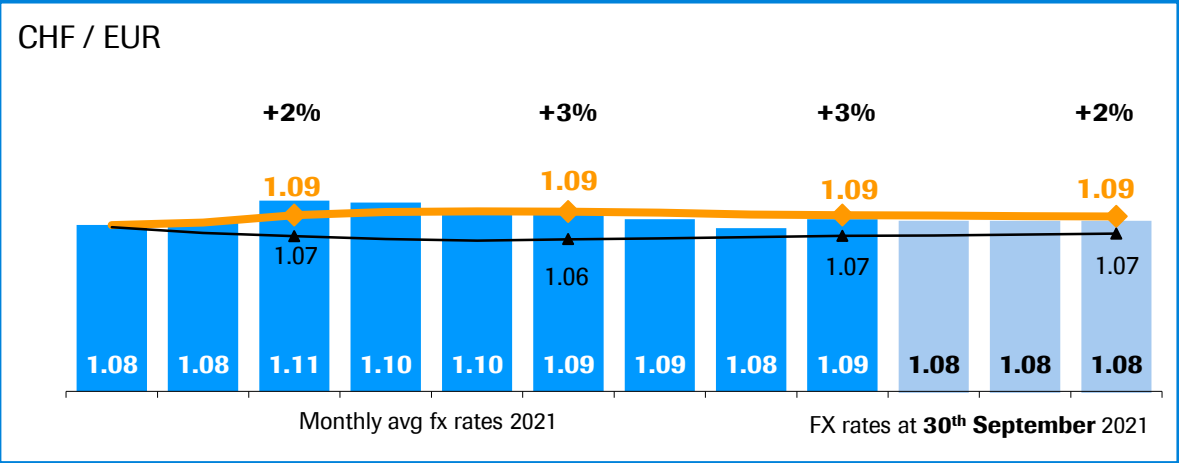
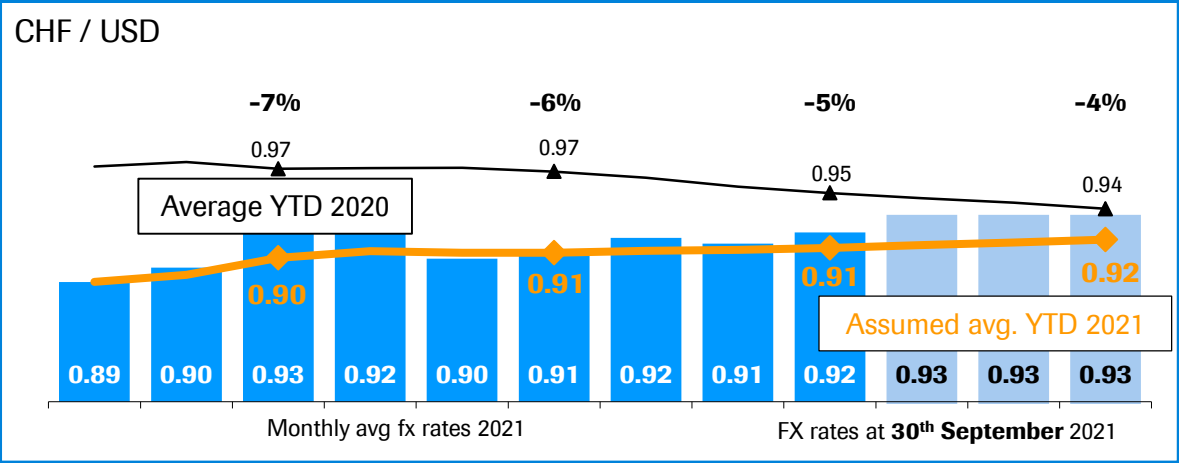
- Negative currency impact due to most currencies, particularly USD

YTD Sep 2021: Group Sales

CER sales up by +8% driven by Diagnostics Division



Currency impact expected to reduce as 2021 progresses



Assuming the 30 Sep 2021 exchange rates remain stable until end of 2021, 2021 impact¹ is expected to be (%p):

	Q1	HY	Sep YTD	FY
Sales	-4	-3	-2	-1
Core operating profit		-5		-2
Core EPS		-5		-2

¹ On group growth rates

Upcoming Virtual Event



Digitalization along the value chain

Wednesday, 17 November 2021

16:00 - 17:30 CET / 15:00 - 16:30 GMT

Presenters:

Alan Hippe, Chief Financial and IT Officer Roche

Mark McCarthy, Executive Director Human Genetics, gRED

Christian Gossens, Digital Biomarkers, Global Area Head, pRED

Jacqueline Law, Vice President, Head of Corporate Strategy, Flatiron Health

Steve Guise, Global Head, Pharma Informatics

Moritz Hartmann, Global Head of Roche Information Solutions, Roche Diagnostics

2021 outlook raised

Sales growth to “mid-single digit” from “low- to mid-single digit”

Group sales growth¹

- Mid-single digit (from low- to mid-single digit)

Core EPS growth¹

- Broadly in line with sales growth

Dividend outlook

- Further increase dividend in Swiss francs

¹ At Constant Exchange Rates (CER); based on the current assessment of the COVID-19 impact

Changes to the development pipeline

Q3 2021 update

New to phase I	New to phase II	New to phase III	New to registration
2 NMEs: RG6035 brainshuttle (BS)-CD20 - multiple sclerosis RG6440 TGFβ (SOF10) - solid tumors	2 NMEs: RG6149 astegolimab (Anti-ST2) - chronic obstructive pulmonary disease RG6416 bepranemab (Anti-tau) - AD	2 AIs: RG6171 giredestrant (SERD) - ER+ adj BC RG6168 Enspryng - Myasthenia Gravis	1 NME: RG6413+RG6412 Ronapreve SARS-CoV-2 prophylaxis and ambulatory (EU) 1 AI: RG1569 Actemra COVID-19 pneumonia (EU)
Removed from phase I	Removed from phase II	Removed from phase III	Approvals
			1 AI approved in US: RG7446 Tecentriq NSCLC adj

Roche Group development pipeline

Phase I (41 NMEs + 12 AIs)

RG6007	HLA-A2-WT1 x CD3	AML	CHU	FIXa x FX	haemophilia
RG6026	glofitamab monotherapy and combos	heme tumors	CHU	glypican-3 x CD3	solid tumors
RG6058	tiragolumab combos	heme & solid tumors	CHU	codrituzumab	HCC
RG6076	CD19-4-1BBL	heme tumors	CHU	CD137 switch antibody	solid tumors
RG6115	TLR7 agonist (4)	HCC	CHU	-	solid tumors & endometriosis
RG6160	cevostamab (FcRH5 x CD3)	r/r MM	SQZ	PBMC vaccine	solid tumors
RG6171	giredestrant (SERD)	ER+/HER2- BC	RG6287	-	IBD
RG6180	autogene cevumeran±T	solid tumors	RG6418	NLRP3 inh	inflammation
RG6185	belvarafenib (pan-RAF inh)+Cotellic	solid tumors	RG6315	-	immunologic disorders
RG6189	FAP-CD40	solid tumors	RG6006	Abx MCP	bacterial infections
RG6194	runimotamab (HER2 x CD3)	BC	RG6084	PD-L1 LNA	HBV
RG6232	TYRP1 x CD3	metastatic melanoma	RG6338	-	metabolic diseases
RG6234	-	multiple myeloma	RG6035	BS-CD20	multiple sclerosis
RG6279	PD1-IL2v	solid tumors	RG6091	UBE3A LNA	Angelman syndrome
RG6286	-	colorectal cancer	RG6182	-	neurodegenerative diseases
RG6290	MAGE-A4 ImmTAC	solid tumors	RG6237	-	neuromuscular disorders
RG6292	CD25 MAb ± T	solid tumors	RG7637	-	neurodevelopmental disorders
RG6323	IL15/IL15Ra-Fc	solid tumors	RG6120	VEGF-Ang2 DutaFab	nAMD
RG6330	KRAS G12C	solid tumors	RG6179	-	DME
RG6433	SHP2i	solid tumors	RG6312	-	geographic atrophy
RG6440	TGFβ (SOF10)	solid tumors	RG7921	-	nAMD
RG7440	ipatasertib + rucaparib	mCRPC, solid tumors	CHU	PTH1 recep. ago	hypoparathyroidism
	ipatasertib	prostate cancer, pretreated			
RG7446	Morpheus platform	solid tumors			
	T + Venclexta	maintenance 1L ES-SCLC			
RG7601	Venclexta + AMG176	AML			
	Venclexta ± azacitidine	r/r MDS			
	Venclexta + gilteritinib	r/r AML			
RG7802	cibisatamab ± T	solid tumors			
RG7827	FAP-4-1BBL + combos	solid tumors			
RG7828	mosunetuzumab monotherapy + combos	heme tumors			

New Molecular Entity (NME)
 Additional Indication (AI)
 Oncology / Hematology
 Immunology
 Infectious Diseases

Metabolism
 Neuroscience
 Ophthalmology
 Other

RG-No - Roche/Genentech
 CHU - Chugai managed
 IONIS - IONIS managed

SQZ - SQZ Biotechnology managed

T=Tecentriq, BS=Brain shuttle

Phase II (26 NMEs + 12 AIs)

RG6058	tiragolumab + T	NSCLC
	tiragolumab + T + chemo	1L non-squamous NSCLC
	tiragolumab + T + chemo	neoadj-adj NSCLC
	tiragolumab + T	cervical cancer
	tiragolumab + T	1L PD-L1+ mSCCHN
RG6139	PD1 x LAG3	solid tumors
RG6171	giredestrant (SERD)	neoadjuvant ER+ BC
	giredestrant (SERD)	2/3L ER+/HER2- mBC
RG6180	autogene cevumeran + pembrolizumab	1L melanoma
RG6354	rhPTX-2 (PRM-151)	myelofibrosis
RG6357	SPK-8011	hemophilia A
RG6358	SPK-8016	hemophilia A with inhibitors to factor VIII
RG7601	Venclexta + carfilzomib	r/r MM t(11;14)
RG7769	PD1 x TIM3	solid tumors
CHU	Oncolytic Type 5 adenovirus	esophageal cancer
RG6149	astegolimab (Anti-ST2)	COPD
RG6173	anti-tryptase	asthma
RG7835	IgG-IL2	autoimmune diseases
RG7880	efmarodocokin alfa	inflammatory diseases
IONIS	ASO factor B	IgA nephropathy
RG6413+RG6412 ¹	Ronapreve	SARS-CoV-2 hospitalised
RG7854/RG7907/ RG6346 ²	TLR7 ago(3)/CpAM (2)/siRNA	HBV
RG6359	SPK-3006	Pompe disease
RG7992	FGFR1 x KLB MAb	NASH
RG6100	semorinemab	Alzheimer's
RG6102	BS-gantenerumab	Alzheimer's
RG6416	bepranemab	Alzheimer's
RG6356	micro-dystrophin (SRP-9001)	DMD
RG7412	crenezumab	familial Alzheimer's healthy pts
RG7816	GABA Aα5 PAM	ASD
RG7906	ralmitaront	schizophrenia
RG7935	prasinezumab	Parkinson's
RG6147	HtrA1	geographic atrophy
RG6367	SPK-7001	choroideremia
RG7774	-	retinal disease
IONIS	ASO factor B	geographic atrophy

¹One AI combination previously contributing as two entities

²combination platform

Roche Group development pipeline

Phase III (13 NMEs + 39 AIs)

RG3502	Kadcyla + T	2L+ HER-2+ PD-L1+ mBC	RG7601	Venclexta	r/r MM t(11:14)
	Kadcyla + T	HER-2+ eBC high-risk		Venclexta + azacitidine	1L MDS
RG6013	Hemlibra	mild to moderate hemophilia A	RG7828**	mosunetuzumab + lenalidomide	2L+ FL
RG6026**	glofitamab + chemo	2L+ DLBCL	RG7853	Alecensa	ALK+ NSCLC adj
RG6058	tiragolumab + T + chemo	1L SCLC	RG3648	Xolair	food allergy
	tiragolumab + T	1L PD-L1+ NSCLC	RG6354	rhPTX-2 (PRM-151)	idiopathic pulmonary fibrosis
	tiragolumab + T	locally advanced esophageal cancer	RG7159	Gazyva	lupus nephritis
	tiragolumab + T	1L esophageal cancer		Gazyva	membranous nephropathy
	tiragolumab + T	stage III unresectable 1L NSCLC	RG7413	etrolizumab	Crohn's
RG6107	crovalimab	PNH	RG6152	Xofluza	influenza, pediatric (0-1 year)
RG6114	inavolisib (mPI3K alpha inh)	1L HR+ mBC		Xofluza	influenza, pediatric (1-12 years)
RG6171	giredestrant (SERD)	ER+/HER2- mBC		Xofluza	influenza direct transmission
	giredestrant (SERD)	adj ER+ BC	RG6422	AT-527	SARS-CoV-2
RG6268	Rozlytrek ROS1+	1L NSCLC	RG1450	gantenerumab	Alzheimer's
RG7440	ipatasertib + abiraterone	1L CRPC	RG1594	Ocrevus higher dose	RMS & PPMS
RG7596	Polivy	1L DLBCL	RG6042	tominersen	Huntington's
RG7446	Tecentriq + platinum chemo	NSCLC neoadj	RG6168	Enspryng	Myasthenia Gravis
	Tecentriq	NMIBC, high risk	RG7845	fenibrutinib	PPMS
	Tecentriq	RCC adj	RG7845	fenibrutinib	RMS
	Tecentriq + cabozantinib	advanced RCC	RG6321	port delivery system with ranibizumab	DME
	Tecentriq + cabozantinib	2L NSCLC		port delivery system with ranibizumab	DR
	T ± chemo	SCCHN adj		port delivery system with ranibizumab	wAMD, 36-week
	T + capecitabine or carbo/gem	1L TNBC	RG7716	faricimab	BRVO
	T + paclitaxel	TNBC adj		faricimab	CRVO
	T + Avastin	HCC adj			
	T ± chemo	1L mUC			
	Tecentriq	SC NSCLC			
	Tecentriq	ctDNA+ high-risk MIBC			

T=Tecentriq

*One NME combination previously contributing as two entities

** phl safety run-in ongoing

Registration (4 NMEs + 4 AIs)

RG6396	Gavreto (pralsetinib) ¹	RET+ NSCLC
	Gavreto (pralsetinib) ²	RET+ MTC
RG7446	Tecentriq ²	NSCLC adj
RG6321	port delivery system with ranibizumab	wAMD
RG7716	faricimab	DME
	faricimab	wAMD
RG6413+ RG6412 ³	Ronapreve ³	SARS-CoV-2 prophylaxis and ambulatory
RG1569	Actemra ³	COVID-19 pneumonia

¹ Approved in US, filed in EU

² Approved in US

³ Filed in the EU

	New Molecular Entity (NME)		Metabolism
	Additional Indication (AI)		Neuroscience
	Oncology / Hematology		Ophthalmology
	Immunology		Other
	Infectious Diseases		

NME submissions and their additional indications

Projects in phase II and III

Projects in phase II and III										RG6026	glofitamab + chemo 2L DLBCL	RG6180	autogene cevumeran 1L melanoma		
										RG6058	tiragolumab + T 1L PD-L1+ cervical ca	RG6354	rhPTX-2 (PRM-151) myelofibrosis	RG6100	semorinemab Alzheimer's
										RG6058	tiragolumab + T locally adv esophageal cancer	RG7769	PD1xTIM3 solid tumors	RG6102	brain shuttle gantenerumab Alzheimer's
										RG6058	tiragolumab + T Stage III unresectable 1L NSCLC	RG7828	mosunetuzumab + lenalidomide 2L FL	RG6356	micro-dystrophin SRP-9001 DMD
RG7828	mosunetuzumab 3L+ FL			RG6107	crovalimab PNH ¹	RG6058	tiragolumab + T 1L PD-L1+ NSCLC	RG6058	tiragolumab + T 1L non-sq NSCLC	RG6149	astegolimab (anti-ST2) COPD	RG7816	GABA Aa5 PAM ASD		
RG6413+ RG6412	Ronapreve SARS-CoV-2 prophylaxis and ambulatory ✓	RG6171	giredestrant (SERD) 2L/3L ER+/HER2- mBC	RG6058	tiragolumab + T 1L esophageal cancer ¹	RG6058	tiragolumab + T 1L PD-L1+ mSCCHN	RG6173	Anti-tryptase asthma	RG7845	fenebrutinib PPMS				
RG6413+ RG6412	Ronapreve SARS-CoV-2 hospitalised	RG7440	ipatasertib + abiraterone 1L CRPC	RG6114	inavolisib (mPI3K alpha inh) 1L HR+ BC	RG6058	tiragolumab+T+/- chemo neoadj/adj NSCLC	RG6354	rhPTX-2 (PRM-151) IPF	RG7845	fenebrutinib RMS				
RG6321	port delivery system with ranibizumab wAMD ✓	RG7413	etrolizumab Crohn's	RG6321	port delivery system with ranibizumab DME	RG6139	PD1xLAG3 solid tumors	RG7880	efmarodocokin alfa (IL22-Fc) inflammatory diseases	RG7906	ralmitaront schizophrenia				
RG7716	faricimab DME ✓	RG6422	AT-527 SARS-CoV-2	RG6321	port delivery system with ranibizumab DR	RG6171	giredestrant (SERD) 1L ER+/HER2- mBC	RG7907/ RG7854/ RG6346	TLR7 ago (3)/ CpAM (2) /siRNA HBV	RG7935	prasinezumab Parkinson's				
RG7716	faricimab wAMD ✓	RG1450	gantenerumab Alzheimer's	RG7716	faricimab BRVO/CRVO	RG6171	giredestrant (SERD) Adj ER+ BC	RG7992	FGFR1 x KLB MAb NASH	RG6321	port delivery system with ranibizumab wAMD, 36-week refill				
2021 2022 2023 2024 and beyond															

✓ Indicates submission to health authorities has occurred
 Unless stated otherwise submissions are planned to occur in US and EU
¹ First filing in China

	New Molecular Entity (NME)		Metabolism
	Additional Indication (AI)		Neuroscience
	Oncology / Hematology		Ophthalmology
	Immunology		Other
	Infectious Diseases		

✓ Indicates submission to health authorities has occurred
Unless stated otherwise submissions are planned to occur in US and EU
¹US FDA Emergency Use Authorization received
²Filed in the EU; ³filing timeline based on data from interim analysis;

Major pending approvals 2021

US		EU		China		Japan-Chugai	
RG6321	PDS with ranibizumab wAMD Filed April 2021	RG6396	Gavreto (pralsetinib) RET+ NSCLC Filed May 2020	RG7446	Tecentriq NSCLC adj Filed June 2021	RG7716	faricimab DME Filed June 2021
RG7716	faricimab DME Filed May 2021	RG7446	Tecentriq NSCLC adj Filed June 2021			RG7716	faricimab wAMD Filed June 2021
RG7716	faricimab wAMD Filed May 2021	RG6321	PDS with ranibizumab wAMD Filed April 2021			RG7446	Tecentriq NSCLC adj Filed July 2021
		RG7716	faricimab DME Filed May 2021			RG6413+ RG6412	Ronapreve SARS-CoV-2 prophylaxis and ambulatory Filed Sept 2021
		RG7716	faricimab wAMD Filed May 2021				
		RG6413+ RG6412	Ronapreve SARS-CoV-2 prophylaxis and ambulatory Filed Sept 2021				
		RG1569	Actemra COVID-19 pneumonia Filed Sept 2021				

PDS=port delivery system

	New Molecular Entity (NME)		Metabolism
	Additional Indication (AI)		Neuroscience
	Oncology / Hematology		Ophthalmology
	Immunology		Other
	Infectious Diseases		

Major granted approvals 2021

US		EU		China		Japan-Chugai	
RG7853	Alecensa (BFAST) 1L NSCLC ALK+ Jan 2021	RG6152	Xofluza influenza, otherwise healthy Jan 2021	RG6152	Xofluza influenza, otherwise healthy April 2021	RG7596	Polivy r/r DLBCL March 2021
RG1569	Actemra SSc-ILD March 2021	RG6152	Xofluza influenza, high risk Jan 2021	RG6152	Xofluza influenza, high risk April 2021	RG7916	Evrysdi SMA June 2021
RG3648	Xolair Self-injection April 2021	RG6152	Xofluza post exposure prophylaxis Jan 2021	RG6013	Hemlibra Hemophilia A April 2021	RG6413+ RG6412	Ronapreve SARS-CoV-2 July 2021
RG7446	Tecentriq NSCLC adj Oct 2021	RG7916	Evrysdi SMA March 2021	RG7446	Tecentriq 1L non-sq + sq NSCLC Dx+ April 2021	RG105	Rituxan systemic sclerosis Sep 2021
		RG6168	Enspryng NMOSD June 2021	RG6168	Enspryng NMOSD April 2021		
		RG7446	Tecentriq 1L non-sq + sq NSCLC Dx+ May 2021	RG7916	Evrysdi SMA May 2021		
		RG7601	Venclexta+ azacitidine 1L AML May 2021	RG3502	Kadcyla 2L HER2+ BC June 2021		
				RG7159	Gazyva 1L FL and r/r FL June 2021		
				RG7446	Tecentriq + pemetrexed 1L non-sq NSCLC June 2021		

New Molecular Entity (NME)

Additional Indication (AI)

Oncology / Hematology

Immunology

Infectious Diseases

Metabolism

Neuroscience

Ophthalmology

Other

Doing now what patients need next