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# CHAIRMAN'S INTRODUCTION



I am pleased to report on a year of progress which despite challenging market conditions has seen shareholders' funds increase by 7.0% to £1,940 million (2018 – increase 9.5% to £1,813 million).

In the UK we have seen a further slowdown in the general rate of increase in property values and the gain of 2.9% in the value of our portfolio must be seen against this background (2018 – gain of 5.9%). In the USA our portfolio has produced valuation gains of 5.1% (2018 – 9.2%) reflecting strong markets in Florida and Boston but slower growth in New York where the majority of our properties are located.

In both the UK and the USA the completion and letting of projects of development have contributed significant valuation gains and these are discussed in the following pages.

Our overall gross rental income has increased by 8.5% (2018 - 4.6%) to £142.4 million (2018 - £131.3 million). In the UK a number of developments completed in the year have generated rental income for the first time, while in the USA the rental growth has been driven both by acquisitions in the year and the completion of development works.

An unusually low level of ongoing schemes of major repair works last year resulted in reduced service charge income; this year activity and income have moved back towards more typical levels.

#### Outlook

In my reports to you in recent years I have commented on the political and economic uncertainty in the outlook for the UK. Unfortunately these negative influences continue to grow.

In the UK the decision to leave the European Union, compounded by delay and confusion as to the manner of departure, is undermining confidence in both our commercial and residential tenants making rental increases and re-lets harder to achieve.

Well documented headwinds in the UK retail market are expected to continue and sentiment remains subdued.

Changes in the UK political environment may bring further adverse regulations affecting the letting of residential property.

The tariff war between the USA and China continues to adversely affect global trade, which is now showing the weakest growth since the recession of 2008. In the USA the outlook is still for solid growth although uncertainties have increased. The risk of recession in the UK from both internal and external influences appears to be growing.

Although these factors are outside our control we believe that by the pursuit of our well proven strategy of prudence and risk minimisation coupled with the conservation of cash and bank resources we will be well placed to ride out any storms which may lie ahead.

### Dividend

The continued growth in our rental income gives your Board confidence to propose an increase in the total dividend of 3p to 106p (2018 - 103p).

Our thanks must go to those whose efforts have delivered these results.

*B S E Freshwater* Chairman



Cover, inside front cover, contents page, above, right and opposite page: the newly completed Travelodge, Middlesex Street, Aldgate, London E1.

# FINANCIAL HIGHLIGHTS

**NET VALUATION GAIN** 

£83.9 million

PROFIT BEFORE TAX

£137.8 million

(2018: £201.3 million)

**EARNINGS PER SHARE** 

£7.36

(2018: £12.45)

SHAREHOLDERS' FUNDS

£1,940.4 million

(2018: £1,812.9 million)

SHAREHOLDERS' FUNDS PER SHARE

£119.07 $^*$ 

(2018: £111.25)\*

**GEARING** 

15.6%\*
(2018: 13.8%)\*

PROPOSED TOTAL DIVIDEND PER SHARE

106p

(2018: 103p)

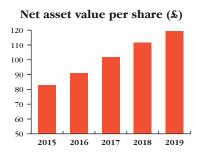
\*Definitions of these alternative performance measures are included on pages 90 and 91.

# STRATEGIC REPORT



### **Objectives**

For many years we have focussed on the pursuit of the Group's objective of achieving long term, low risk growth in net asset value and rental income, and in prudently growing our dividends.





### Strategy

The strategy for achieving our objectives has three principal elements:

- Management of our property portfolio to maximise net rental income and thereby enhance capital values
- Identification and completion of value enhancing development opportunities within our portfolio
- Identification and completion of new property acquisitions which have the potential, through development or otherwise, for long term enhancement to net asset value

In pursuing this strategy we take the view that property is a long term business which does not always fit conveniently into the annual reporting cycle. Development opportunities, in particular, can take many years from first idea to first letting and will often involve substantial investment over a period of years before any gain is achieved. We carefully monitor our exposure to ensure that the impact on our resources remains manageable.

### **Business model**

The main activity of the Group, as carried on through its subsidiary companies, is investment in commercial, industrial and residential property in the UK and also on the eastern seaboard of the USA. The Group generally holds its properties for the long term in order to generate rental income and capital appreciation although in the right circumstances any property could be available for sale.

The Group operates a substantially outsourced business model. Day-to-day management of the Group's properties in the UK is carried out by Highdorn Co. Limited and Freshwater Property Management Limited. These companies also provide the staff who carry out all of the UK functions of the Group. Further details of the relationship with these companies are set out in Note 18 to the financial statements.

Similar arrangements with local managing agents operate in the USA.

# Managing risk

Whilst retaining an entrepreneurial culture, the Group has a low appetite for risk. This underpins our approach to all aspects of the business and is appropriate to our strategic objective of delivering long term, low risk growth in net asset value per share.

The Board has undertaken a robust assessment of the principal risks facing the Group, by reviewing detailed risk reports, including those risks threatening its business model, future performance, solvency and liquidity.

In relation to financial instrument risk, the Group operates a cautious financial policy on a non-speculative and long term basis in order to enable the Group to carry on its business in confidence and with strength. The Group aims to ensure that the cost of capital is kept to a minimum through

Above and opposite page: the newly completed Travelodge, Middlesex Street, Aldgate, London E1.









the maintenance of its many long standing relationships with leading banks and other financial institutions. The Group seeks to minimise the risk of sudden or unexpected rises in finance costs by way of fixed rate debt and financial derivative instruments whilst retaining some flexibility in relation to short term interest rates. As explained in Note 1(g) to the financial statements, the Group does not hedge account. Note 17 to the financial statements details the Group's exposure to the various financial instrument risks.

Managing risk has been central to the success of the Group over many years and in particular gearing has been kept at a relatively low level for the property industry; currently gearing is 15.6% (2018 – 13.8%).

The Board recognises that, in common with all companies, it can only have limited control over many of the external risks which it faces. The largest of such "uncontrollable" factors is the economic cycle which has a major impact on the demand for and price of property and the ability of the Group to achieve its strategic objectives.

The principal risks facing the Group are described in the following paragraphs together with the steps which are taken to mitigate and manage them.

### External risks

### Economic outlook

In the UK the delay and confusion surrounding the Brexit process is undermining confidence in both the commercial and residential property markets. Until some clarity emerges as to the nature of the UK's ongoing relationship with the EU it will be difficult for businesses to plan for the future. Political uncertainty and the risk of a change of government add further to the negative climate both for the property sector and the economy as a whole.

On the international front the continuing trade war between the USA and China brings with it the risk of reduced world trade and a downturn in economic growth in the USA.

This combination of adverse international and domestic economic and political trends raises the risk of a recession in the UK.

This is the background which provides the risks and opportunities for our residential tenants and for the businesses of our commercial tenants and their demand for space.



Above, right and opposite page: the newly completed Travelodge, Middlesex Street, Aldgate, London E1.







We seek to mitigate and manage such risk by:

- Continuous monitoring of the economic outlook
- Continued maintenance of low gearing and the conservation of cash and bank facilities
- Rigorous tenant covenant checks including independent assessments for major lettings; in the case of smaller properties we undertake such checking as is appropriate
- Enhanced rent collection effort to minimise the possibility of bad debts

### Availability of finance on acceptable terms

In order to undertake significant acquisitions or projects of development and value enhancement within our portfolio, the Group relies in part on funding from the UK and USA property finance market. At present our experience shows that suitable finance can be obtained on acceptable terms.

Nevertheless any reduction in the availability of finance for property at an acceptable cost and for an appropriate period would adversely affect the Group's ability to undertake acquisitions and major schemes of redevelopment and refurbishment.

We seek to mitigate and manage this risk by:

- Monitoring funding trends and the development of banking regulations
- Sustaining relationships with our principal financing partners, both banks and other lending institutions
- Securing term finance facilities to meet our foreseeable requirements
- Ensuring that the maturities of major loan arrangements are spread over a period of years

### Movements in currency rates of exchange

With 29% by value of the Group's property portfolio located in the USA, any significant movement in the US dollar/sterling rate of exchange will impact our reported results.

The period since the decision to leave the EU has seen significant movement in the US dollar/sterling rate of exchange. The fall in the value of sterling relative to the US dollar in the financial year was 7% (2018 - 12% rise). This has had the effect of increasing the reported value of our USA net assets.



Above, right and opposite page: the newly completed Central Park (formerly known as Prestamex House), Preston Park, Brighton, East Sussex.





However, the average exchange rate for the year was not significantly different from the previous period and its impact on reported USA profits is therefore not material.

We mitigate and manage this risk by:

- Funding US assets by US dollar borrowings and local retained earnings. This means that the impact of movements in the exchange rate is limited to accounting adjustments in the Group's consolidated accounts. An accounting gain of £24.4 million (2018 loss of £29.8 million) arises in reserves mainly on the re-translation of the opening net book value of assets in the USA
- Incurring all costs used to generate US dollar rental income in US dollars

# Regulation

Regulations aimed at the control of residential rental levels or shorthold tenancy arrangements could have an adverse impact on the Group. Similarly, increased regulation on building standards, environmental, health and safety or planning matters could impose additional costs.

We seek to mitigate and manage this risk by:

Careful monitoring of developments in legislation with the help of our professional advisers

### Catastrophic events

The operations of the Group could be adversely affected by a significant catastrophe such as extreme weather, fire, cyber-attack, civil disturbance or terrorism which could result in the loss of any of our principal buildings or offices and the records stored in them.

We seek to mitigate and manage this risk by:

- Insuring buildings with third parties
- Physical building security
- Fireproof storage of leases and other documents of title
- Dispersal of business critical IT systems and enhanced data security measures



Above, right and opposite page: 90 Hills Road, Cambridge.







### Tenant default

Tenant default constitutes a risk to income and, ultimately, to capital value. The multi-tenanted nature of the portfolio, with rental income derived from numerous properties, provides a natural measure of protection against the risk of individual default.

In addition, we seek to mitigate and manage this risk by:

- Seeking tenants with strong covenants
- Credit checks on new tenants including independent assessments for major lettings
- Careful monitoring of tenants showing signs of financial stress
- Actively using recovery mechanisms for overdue debts

### Retail Sector

In recent times we have seen the contraction or collapse of several high profile retail chains. The change in shopping patterns and in particular the move to on-line shopping means that the downward pressure on UK high street rental and capital values will continue. Parades of local shops, an important part of our portfolio, have not suffered in the same way. Our portfolio is not significantly exposed to the risk of any single retail tenant.

We seek to mitigate and manage this risk by:

- Close monitoring of developments in the retail sector
- Careful monitoring of tenants showing signs of financial stress

### Internal risks

### Regional concentration in UK portfolio

Within the UK the majority of our properties are situated in and around the London area. In recent years the increase in value of our UK portfolio has been almost entirely derived from the London area which has enjoyed a period of well publicised growth. A slowdown in the London market such as has occurred over the last year will significantly reduce the net annual revaluation uplifts in the UK portfolio. Changes in aggregate property value have a direct impact on the net worth of the Group.

We seek to mitigate and manage this risk by:

- Continuing to invest in the USA
- Regular monitoring of the property market for opportunities, not just in London but throughout the UK
- Regular professional revaluations by our independent surveyors in the UK and USA

### Acquisitions

The Group seeks well priced acquisitions which will meet the strategic objective of adding long term, low risk growth in net asset value. The Group's oft stated aversion to undue risk means that in a period of economic and political uncertainty, such as we presently face, opportunities for acquisition will be approached with extreme caution. There is nevertheless a risk that an inappropriate or ill-judged acquisition could destroy value.

We seek to mitigate and manage this risk by:

Rigorous pre-acquisition screening of all buying opportunities and appropriate due diligence

### Development

The Group continues to seek development opportunities, principally from within the portfolio but also elsewhere. Development provides an opportunity to enhance income and net asset values but carries risk as to planning, construction timing, costs and letting.

Above and opposite page: the newly created flats above 191-195 Balbam High Road, London SW12.





We seek to mitigate and manage these risks by:

- Rigorous screening of all development opportunities including external professional advice and, where appropriate, market research
- Seeking fixed price contracts with building contractors
- Focusing on a limited number of developments at any one time
- Close monitoring, together with our external advisers, of active developments

#### People

The Group relies heavily on the involvement of key executive directors in both strategic and day-to-day affairs. Loss of this involvement would be disruptive to business.

We have sought to mitigate and manage this risk by:

- The appointment of new directors from the next generation of the Freshwater family
- The appointment of independent non-executive directors
- The establishment of a strong Group management team to support the executive directors

### **Investment properties**

A professional valuation of all of the Group's properties was carried out at 31 March 2019. The UK properties were valued by Colliers International Property Advisers UK LLP, Chartered Surveyors. In the USA, all properties were valued by Metropolitan Valuation Services, Inc., Certified General Real Estate Appraisers.

The table below shows a summary of the valuation of our investment property at 31 March 2019:

	Valuation	Valuation March 2018 &m
	March 2019 &m	
Commercial property		
UK	986.4	1,016.3
USA	103.0	87.1
Residential property		
UK	817.8	783.0
USA	647.4	505.3
Less lease incentives	(22.1)	(18.5)
Total	2,532.5	2,373.2

The decrease in the value of UK commercial property is due to the transfer of sites valued at £71.0 million from investment property to current assets held for sale, as described overleaf, being only partially offset by net valuation gains.

A more detailed analysis of the investment property portfolio is set out in Note 9 to the consolidated financial statements.

New development at Odeon Parade, Greenford, Middlesex. Left: in progress May 2019, right: artist's impression of the finished project.







The changes shown on the previous page are attributable to net surpluses arising on revaluation and movements resulting from purchases, capital expenditure, disposals and changes in currency rates of exchange. This is shown in the analysis below:

	2019	2018
	£m	&m
Opening valuation	2,373.2	2,256.8
New acquisitions	77.5	1.1
Additions to existing properties	28.0	39.6
Disposals	(4.3)	(4.1)
	2,474.4	2,293.4
Revaluation gain	83.9	146.4
Foreign exchange gain/(loss)	45.2	(66.6)
Transfer to properties held for sale	(71.0)	_
Closing valuation	2,532.5	2,373.2

In last year's review we reported that the outlook for the UK market was generally flat and that at best only modest valuation gains could be expected; so it has proved to be. However, we continue to obtain significant uplifts in value upon the completion of successful developments and rent reviews. In keeping with the market as a whole our shopping centres have experienced a reduction in value; but, as stated above, these properties constitute only a small part of our overall portfolio. Our portfolio of seven care homes has experienced a significant valuation increase following the appointment during the year of new operators.

The Group has agreed to sell the remainder of the Middlesex Street site not occupied by the Travelodge hotel to Unite Group PLC for the development of student accommodation. The sale was conditional upon the grant of satisfactory planning consent and on 20 June 2019 Unite announced that such consent had been obtained. Approval by the Greater London Authority and a number of procedural matters need to be dealt with before the transaction is completed. As the sale is now highly probable this property has been shown separately in the balance sheet as property held for sale.



Uncertainty created both by Brexit and political risk has led to a reduction of foreign investment interest which in turn has had a depressive effect on some commercial and residential values in central London.

So far as residential property is concerned, this was offset by modest gains in value in outer London so that Greater London as a whole showed growth of 3.9%; almost 90% of our UK residential property is situated in this area.

The values of our retail properties in Greater London fell by 2.7%, while overall across the whole of the UK the reduction was 5.7%.

The completion of the Travelodge Hotel and the impact of new operators for our care homes produced a 27% valuation gain on leisure and service properties.

In the USA our properties in the Tampa, Florida area and also in Boston benefitted from strong local markets and produced significant valuation gains. Our properties in New York produced modest gains. Overall our properties in the USA produced an uplift of £32.1 million (2018 – £48.9 million) equivalent to 5.1% in dollar terms (2018 – 9.2%). New rent regulation laws in New York state that came into effect on 1 July 2019 are expected to depress New York residential values in the coming year.

### **Acquisitions and Developments**

In the UK our development efforts have been concentrated in the following areas:

### Hotel Development

The project to develop a 395 bedroom hotel for Travelodge on our site in Aldgate on the eastern fringe of the City of London, at a cost of some £31 million, was completed and was handed over in July 2018.

### Central Park, Brighton

The conversion of the office block Prestamex House, Brighton into 63 flats was completed in September 2018 and is now fully let.

### Odeon Parade, Greenford, Middlesex

Work continued on this project to create 39 new flats on the site of an existing property; completion is scheduled for the first half of the next financial year.



New development at Baddeley Court, Newport, Sbropsbire. **Opposite page:** artist's impression of the finished project, **above and left:** in progress May 2019.















### Oxford Street, London W1

Preparatory work has continued throughout the year on the planning of our Oxford Street site. An initial scheme was approved by the local authority but the opportunity arose to improve and extend the development by the acquisition of an adjacent property. Revised planning consent is now being sought for the enlarged scheme and it is hoped that this will be obtained next year.

#### TISA

In the USA we acquired properties in Lauderhill and Palm Harbor in Florida and also a building in New York for a total of US\$98 million. The Florida properties are garden apartment complexes with a total of 552 units in 42 two storey buildings spread over 40.5 acres. The New York property is located in Far Rockaway and consists of a six storey building containing 62 apartments.

The major improvement work to our building in Portland Street, Boston was completed in the year.

### Results for the year

The profit before taxation for the year ended 31 March 2019 amounts to £137.8 million (2018 - £201.3 million). The result includes a net valuation gain of £83.9 million arising on investment properties (2018 - £146.4 million).

The table below shows the performance of the Group before and after valuation movements:

	2019 &m	2018 &m
Total rental and related income from investment property	156.2	142.9
Property operating expenses	(79.6)	(76.4)
Net rental and related income from investment property	76.6	66.5
Profit on disposals of investment property	12.2	11.9
Administrative expenses	(13.9)	(13.3)
Net operating profit before net valuation gains	74.9	65.1
Net valuation gains on investment property	83.9	146.4
Net financing expense	(21.0)	(10.2)
Profit before taxation	137.8	201.3

Overall we have seen an increase of £11.0 million in rental income, equivalent to 8.4% (2018 – 4.6%). The overwhelming majority of this increase in the UK was derived from recently completed developments while in the USA the main driver of growth was the acquisition of the three new properties. The difficult market conditions in the UK resulted in a slight rise in residential vacancy rates.

The incidence of major works programmes determines the timing of service charge income. This was at an historically low level in 2018 and has this year moved back towards a more normal level.

Property expenses have increased by 4.2% (2018 – 0.7%) principally as a result of the acquisition of the new properties in the USA and higher local authority charges in both the UK and the USA.

As in previous years, the profit on disposal arises almost entirely from the sale of lease extensions in the UK. On certain buildings where we own the freehold, long leaseholds on some flats were previously sold. When the long leaseholders extend the length of their lease a premium is paid; the Group has no control over when these extensions may occur.

Financing costs have increased as a result of accrued interest arising on the proposed settlement of a prior year tax liability, additional borrowings to fund acquisitions in the USA and a small rise in UK base rates. This year's fair value movement on financial instruments was a loss of £167,000 (2018 - £1.9 million gain).



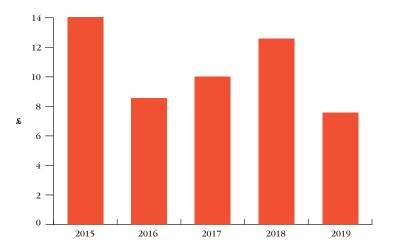
Above and opposite page: Beacontree Plaza, Reading, Buckinghamsbire.



As shown in Note 6 to Financial Statements, the Group tax charge of £17.9 million (2018 – £1.7 million credit) has been reduced by tax rate changes and prior year adjustments. Once these factors are removed the charge closely approximates the effective rates applicable in the UK (19%) and the USA (26%).

### Earnings per share

This year earnings per share stands at £7.36 (2018 - £12.45) a decrease of 40.9%.



This decrease in earnings per share results from a reduction in the net gain arising on investment properties which more than offsets the rise in rental income in the year.

# Underlying profit before tax

The profit reported in the financial statements has for some years included property revaluation movements and fair value adjustments to financial instruments. In addition to this measure of performance we also focus on "underlying profit before tax" which do not include these valuation items. Underlying profit before tax for the last two years are set out below:

	2019 &m	2018 &m
Profit before tax per the income statement	137.8	201.3
Property valuation surplus	(83.9)	(146.4)
Financial instruments fair value adjustments	0.2	(1.9)
Adjustment to measurement of disposal profits	_	1.9
Underlying profit before tax	54.1	54.9

This year's underlying profit before tax of £54.1 million is a decrease of 1.4% on the previous year (2018 – £54.9 million no change). The rental increase in the year of £11.0 million has been offset by an increase in financial expenses of £9.1 million principally as a result of the non-recurring interest charge on prior year tax of £6.4 million.

Underlying profit before tax represents that element of our reported results which has actually been realised and is not dependent on valuation judgements. It represents the performance of our core rental business together with disposal profits which tend to fluctuate from year to year.

It is our underlying profit before tax which generates the cash we use to re-invest in the business and to pay dividends and taxes.

Above and opposite page: Kew House School, Capital Interchange Way, Brentford, Middlesex.



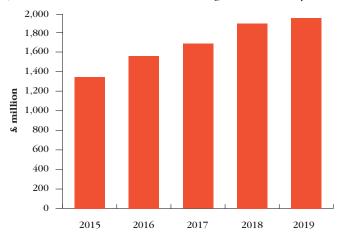


### Gearing

Gearing, the ratio between our loans and borrowings and the value of our total assets, is 15.6% (2018 – 13.8%) for the Group as a whole. In the UK the ratio is 6.4% (2018 – 6.7%) whilst in the USA, where each property is financed separately on a ring-fenced basis, it is 37.0% (2018 – 33.8%). The increase in the USA arose due to the acquisition of three new properties.

### Shareholders' funds

At 31 March 2019 shareholders' funds amounted to £1,940.4 million, an increase of 7.0% on last year's figure of £1,812.9 million. Shareholders' funds have grown in recent years as follows:



Below: Crossgate Care
Centre, Kilmarnock,
Ayrsbire, above and
opposite page top:
Allan Court Care
Home, Benwell,
Newcastle-upon-Tyne,
opposite page centre:
DeBailol Care Home,
Newbiggin-by-the-Sea,
Northumberland,
opposite page
bottom: Redworth
Care Home, Shildon,
County Durbam.

### Dividend

The proposed total dividend for the year of 106p per share represents an increase of 2.9% (2018 - 103p).

### Outlook

The Chairman's Introduction on page 2 describes the economic and political factors which will affect the Group in the coming year. We are in a period when the UK market generally is flat and likely to produce only modest valuation gains at best. Political and economic uncertainty in the UK has increased the risk of a recession. Against this background we will be mindful of the importance







of conserving our cash and bank facilities. In the USA the immediate outlook is less positive than in recent years. We will continue our focus on the enhancement of our rent roll in order to increase income and capital growth.

It is the nature of programmes of development and enhancement that they tend to span more than one accounting period and may take some time to bring to fruition; we are comfortable taking a long term, low risk approach to growing net asset value. We will continue to explore development opportunities within our existing portfolio; the timing and speed with which these are pursued will be influenced by general economic and market conditions.

Preparatory and planning work will continue on the block of properties which we have assembled at the eastern end of Oxford Street W1. This is a large and complex project and construction work is unlikely to commence until 2021.

In the USA we continue to seek acquisition opportunities and, whenever possible, to refinance existing properties at more advantageous rates. There is strong competition for worthwhile opportunities but we stick to our rigorous selection criteria and are prepared to wait for the right transaction.

In the immediate future we are unlikely to experience the rate of growth in net asset value that we have enjoyed in recent years.

### **Employees**

The day-to-day activities are outsourced to management companies which are responsible for the provision of the services of the staff on which we rely to run the business. As part of the arrangements with the management companies in the UK, those individuals engaged on the Group's affairs hold joint employment contracts but the management companies retain sole responsibility for setting recruitment, employment, training, health and safety, diversity and human rights policies for their staff. Whilst the Group supports and encourages good practice in all of these areas, detailed responsibility for the establishment and execution of such policies lies with the management companies. As a result, this report does not contain the kind of information mentioned in the Companies Act 2006 s414C (7)(b)(ii) and (iii).

So far as health and safety is concerned, the Board recognises the importance of ensuring that our properties provide a safe and healthy environment for all users. With this in mind the Board has requested that the management companies ensure that:

- All their employees receive appropriate training in the identification and management of health and safety risks. Every employee is required to be familiar with health and safety policies and has responsibility for ensuring that they are followed in their area of work
- Regular cyclical risk assessments are undertaken by external consultants on all properties for which the Group has responsibility. A dedicated team is tasked with resolving issues raised by such assessments and with monitoring policy compliance

To ensure that an awareness of the importance of this issue continues at the highest level within the Group, health and safety reviews are periodically presented at Board level.

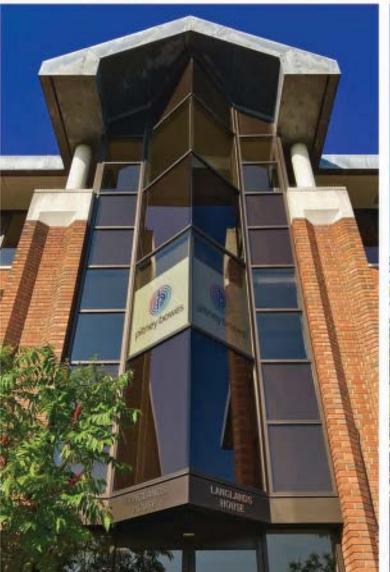
All Directors of the Company are male and no new recruitment to the Board is presently planned which would cause this to change. When the need for recruitment does arise equal consideration will be given to all candidates, regardless of gender, religion or ethnicity.

### **Community**

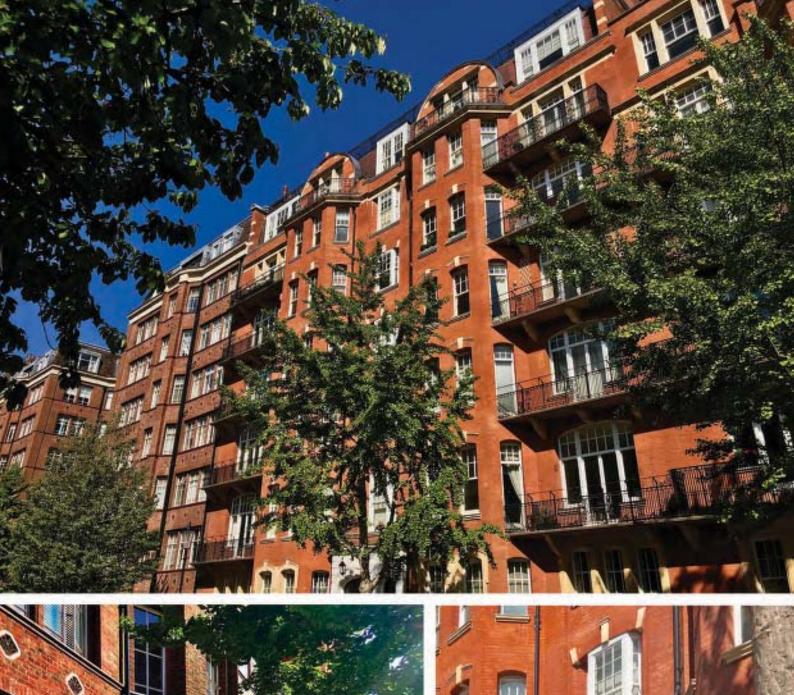
The Group has long recognised the importance of supporting the communities in which we operate. Many companies encourage and facilitate their employees to donate their time and efforts to

Above and opposite page: Langlands House, Harlow, Essex.













community projects; because our staffing is outsourced this route is not available to us. Our support therefore takes the following forms:

- Donations, largely to educational charities, which this year amounted to £158,000 (2018 £196,000)
- Dividends on donated shares following the donation some years ago to charities of shares representing 6.3% of the capital of the Company with dividend payments in the year of £1,052,477 (2018 £1,001,386) being passed to charitable companies

#### Environment

As mentioned above, all the staff engaged in the business and who control our buildings are provided by management companies. We do not have responsibility for the greenhouse gas emissions related to the employment of those people. The greenhouse gas emissions arising from our let properties are the responsibility of our tenants.

In consequence, we have no disclosures to make in relation to greenhouse gas emissions and therefore this report does not contain information of the kind mentioned in Part 7 of the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013.

The scope for enhancing the environmental standards across the majority of our properties is limited. In the main they were constructed before the advent of modern standards and it would be neither practically nor economically feasible to undertake a complete upgrade to meet modern requirements. However, we do take the opportunities which arise each year as part of programmes of repair and refurbishment to improve the energy efficiency of our buildings and the plant therein.

When we undertake new developments or major schemes of refurbishment we strive to achieve the highest environmental and sustainability standards consistent with the nature of the building and the scheme being undertaken. So, for example, this year saw the conversion of Prestamex House, a redundant office block, into a residential building containing 63 flats. This scheme not only reused an existing structure and the energy embedded therein but also contained measures to minimise water consumption, low energy lighting and intelligent lighting control together with secure covered cycle parking and a travel plan to reduce reliance on car journeys.

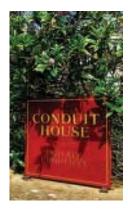
### Viability statement

In accordance with provision C.2.2 of the 2016 UK Corporate Governance Code, the Directors appointed a team led by senior management to assist the Board in undertaking a viability assessment. A thorough review has been undertaken of the Group's current financial, strategic and operational position, the Board's future plans for the business and the principal risks faced by the Group, described on pages 6 to 15 of the Strategic Report.



Above and opposite page: Oakwood Court, Holland Park, London W14.





The Directors consider that five years remains an appropriate time horizon for assessing the longerterm viability of the business and this is consistent with the period which has been used for strategic planning.

- The Group has a low risk, balanced portfolio of properties, with many commercial properties occupied by tenants with long leases. Based on current trends, the Directors continue to believe that the Group will be able to grant short term leases on residential properties and new leases on commercial properties at comparable rents for at least five more years.
- The Group utilises external funding and has available and committed facilities which are spread over a period of years. Most bank finance is available for an initial term of five years and 84.7% of the Group's current facilities mature during or beyond March 2023. Discussions regarding the renewal or replacement of facilities occur in advance of their maturity.

Assessment of the Group's viability over the next five years included stress testing key business metrics with what is considered the plausible worst-case potential impact of the principal risks. Whilst carrying out this assessment, the strength and effectiveness of the controls in place to mitigate risks were considered.

In determining what should be regarded as the plausible worst-case impact, the Board and senior management team have considered in detail and sought advice on the potential impact to UK property prices, demand for UK property and the associated impact on rents and yields, and the willingness of financial institutions to lend to UK property companies. Particular attention was given to the potential impact of an unfavourable or no Brexit agreement and the possible consequences of the current political climate within the UK and the USA. Headroom on loan covenants have been stress-tested, the maturities of loan agreements reviewed and a five-year cash flow forecast produced.

The Directors confirm that, based on the analysis, they have a reasonable expectation that the Group can continue to operate and meet its liabilities as they fall due over the five-year period of their assessment.

By order of the Board *M R M Jenner* Company Secretary 24 July 2019



Above and opposite page: Conduit House, Hyde Vale, Greenwich, London SE10.



# DIRECTORS' REPORT

# Strategic Report

The Company's Strategic Report for the year ended 31 March 2019 is set out on pages 4 to 28 and contains the following information:

- The principal activities of the Group
- The business review of the Group
- An indication of the future developments of the Group
- The principal risks and uncertainties facing the business, including those relating to financial instruments
- Employee and environmental disclosures including those related to greenhouse gas emissions

# Results and Dividend

The profit for the year amounted to £120.0 million (2018 - £203.0 million). An interim dividend of 35p per share was paid on 8 March 2019 and the Directors now recommend the payment of a final dividend of 71p per share, making a total for the year of 106p per share (2018 - 103p per share).

The dividend, if approved, will be paid on 1 November 2019 to shareholders on the register on 4 October 2019.

# **Directors**

The Directors who served throughout the year and who are still in office are:

Mr B S E Freshwater

Mr S I Freshwater

Mr S B Benaim

Mr D Davis

Mr A M Freshwater

Mr C B Freshwater

Mr R E Freshwater

Mr S Srulowitz

Brief biographies of the Directors are as follows:

Mr B S E Freshwater. Aged 71 - Joined the Board in December 1971 with primary responsibility for the Group's finances. In July 1976 he was appointed Managing Director and, additionally, became Chairman in July 1980.

Mr S I Freshwater. Aged 68 - Directs the Group's operations in the USA and also has responsibility for the Group's UK sales division. He has been a Director of the Company since January 1986.

Mr S B Benaim. Aged 63 - Was appointed to the Board in January 2017 and is an independent non-executive director. He was formerly Global Head of Real Estate at accountancy firm BDO.

Mr D Davis. Aged 84 - Previously a partner in Cohen Arnold, the Group's consulting accountants. He relinquished his partnership in 1971 in order to devote more time to his numerous business and other interests. He has been a non-executive Director of the Company since December 1971.

Mr A M Freshwater. Aged 48 - He is resident in the UK and sits as an Arbitrator in complex commercial disputes. He is a potential beneficiary of trusts and a trustee of certain other trusts with substantial holdings of the Company's equity. He was appointed to the Board as a non-executive director in July 2010.

Mr C B Freshwater. Aged 47 - Was appointed to the Board as a non-executive Director in July 2017. He currently lectures at a London college. He is an actual and a potential beneficiary of trusts and a trustee of certain other trusts with substantial holdings of the Company's equity.

Mr R E Freshwater. Aged 49 – He is currently pursuing an academic career and lectures to graduate students. He is an actual and a potential beneficiary of trusts and a trustee of certain other trusts with substantial holdings of the Company's equity. He was appointed to the Board as a non-executive director in July 2010.

Mr S Srulowitz. Aged 67 - Was appointed to the Board in July 2017 and is an independent non-executive director. He is currently the Managing Partner of Sonnenschein, Sherman & Deutsch in New York, a member of the American Bar Association and the New York State Bar Association.

The rules governing the election and re-election of Directors are set out in the Corporate Governance Report on page 35. The powers of Directors of the Company are as set out in the Company's articles of association. During the year, the Company did not purchase any shares.

# Directors' Interests in Transactions

Day-to-day management of the Group's properties and its operations in the UK is mainly carried out by Highdorn Co. Limited and by Freshwater Property Management Limited. Mr B S E Freshwater and Mr S I Freshwater are Directors of both companies. They have no direct beneficial interest in the share capital of Highdorn Co. Limited. Mr B S E Freshwater, Mr S I Freshwater and Mr D Davis are also Directors of the parent company of Freshwater Property Management Limited but have no beneficial interest in either company. Mr C B Freshwater and Mr R E Freshwater have a beneficial interest in a trust holding interests in shares in Highdorn Co. Limited.

Details of the amounts paid for the provision of these services are set out in Note 18 to the financial statements.

# Share Capital and Substantial Directors' and other Shareholdings

The structure of the Company's share capital, including the rights and obligations attaching to the shares, is given in Note 14 to the financial statements.

Directors' interests in the share capital of the Company are as follows:

		Daejan Holdings PLC Ordinary Shares	
		31 March	31 March
		2019	2018
B S E Freshwater	(Notes 1, 2, 3 & 4)	340,033	340,033
S I Freshwater	(Notes 2, 3 & 4)	89,270	89,270
S B Benaim		_	-
D Davis	(Notes 2 & 3)	763	763
A M Freshwater	(Notes 2 & 3)	_	-
C B Freshwater	(Notes 2 & 3)	_	-
R E Freshwater	(Notes 2 & 3)	_	-
S Srulowitz		-	-

# DIRECTORS' REPORT continued

#### Notes

- All the holdings shown in the table on page 31 were beneficially owned. Mr B S E Freshwater's shareholding represents 2.1% of the issued share capital of the Company.
- 2. A further 2,908,116 shares (2018 2,908,116) representing 17.8% of the issued share capital of the Company were held by Freshwater family trusts and by charitable companies in which Mr B S E Freshwater, Mr S I Freshwater, Mr D Davis and Mr A M Freshwater have no beneficial interest. Mr S I Freshwater and Mr A M Freshwater are trustees of a trust which owns 250,000 shares representing 1.5% of the issued share capital of the Company. Mr C B Freshwater and Mr R E Freshwater have a beneficial interest in certain trusts referred to in this Note 2 which together hold 326,294 shares, representing 2.0% of the issued share capital of the Company.
- 3. In addition to the holdings shown in the table and in Note 2 above, companies owned and controlled by Mr B S E Freshwater, Mr S I Freshwater, their families and family trusts, held at 31 March 2019 a total of 7,876,431 shares (2018 7,876,431) representing 48.3% of the issued share capital of the Company. Mr D Davis and Mr A M Freshwater have a non-beneficial interest in some of these shares, either as a Director of the companies concerned, or as a trustee. Mr C B Freshwater and Mr R E Freshwater have a beneficial interest in certain trusts included in this Note 3 which indirectly have interests in 3,774,853 shares, representing 23.2% of the issued share capital of the Company.
- 4. Of these shares 89,270 are held by a company owned jointly by Mr B S E Freshwater and Mr S I Freshwater.

Included in Notes 2 and 3 above are the following holdings at 31 March 2019, each amounting to 3% or more of the Company's issued share capital:

	Shares	%
Henry Davies (Holborn) Limited	1,934,090	11.9
Trustees of the S I Freshwater Settlement	1,560,000	9.6
Distinctive Investments Limited	1,464,550	9.0
Quoted Securities Limited	1,305,631	8.0
Centremanor Limited	1,000,000	6.1
Mayfair Charities Limited	565,000	3.5
Tabard Property Investment Company Limited	500,000	3.1

In addition, the Company has been notified of the following substantial interests in its issued share capital at 31 March 2019:

	Shares	%
Valand Investments Limited	1,000,000	6.1
Silda 2 Limited	705,000	4.3

The Company is not aware of any changes to any of the above interests from 31 March 2019 up to the date of signing this report.

# Relationship agreement with controlling shareholders

Any person who exercises or controls on their own or together with any person with whom they are acting in concert, 30% or more of the votes able to be cast on all or substantially all matters at general meetings of a company are known as 'controlling shareholders'. The Financial Conduct Authority's Listing Rules require companies with controlling shareholders to enter into a written and legally binding agreement which is intended to ensure that the controlling shareholder complies with certain independence provisions. The agreement must contain undertakings that:

- (a) transactions and arrangements with the controlling shareholders (and/or any of their associates) will be conducted at arm's length and on normal commercial terms;
- (b) neither the controlling shareholders nor any of their associates will take any action that would have the effect of preventing the listed company from complying with its obligations under the Listing Rules; and

(c) neither the controlling shareholders nor any of their associates will propose or procure the proposal of a shareholder resolution which is intended to circumvent proper application of the Listing Rules.

The Board confirms that in accordance with the Listing Rules, on 14 November 2014, the Company entered into such an agreement with:

Centremanor Limited Linnet Limited Highdorn Co. Limited B S E Freshwater S I Freshwater D Davis R E Freshwater A M Freshwater

who together with their related companies and trusts comprise controlling shareholders of the Company with a combined total holding of approximately 79.5% of the Company's voting rights.

The Board confirms that, since the entry into the Relationship Agreement on 14 November 2014 until 24 July 2019, being the latest practicable date prior to the publication of the annual report and accounts:

- (1) the Company has complied with the independence provisions included in the Relationship Agreement;
- (2) so far as the Company is aware, the independence provisions included in the Relationship Agreement have been complied with by all of the other parties to the Relationship Agreement and their associates and:
- (3) so far as the Company is aware, the other parties to the Relationship Agreement have procured compliance with the independence provisions in the Relationship Agreement by their related companies and their associates.

### Corporate Governance

This report combines by reference the Corporate Governance Report on pages 35 to 38, which includes a statement on going concern.

# Change of Control

Part 6 of Schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 requires the Company to identify those significant agreements to which the Company is party that take effect, alter or terminate upon a change of control of the Company following a takeover bid and the effects of any such agreements.

The Group has six bank loan and mortgage facilities which contain change-of-control clauses. Five of these facilities require the prior written consent of the lender to a change of control over the parent company, without which such change of control would constitute an event of default. A change of control under the remaining facility would similarly constitute an event of default but no provision is made for the prior written consent of the lender. At 31 March 2019, these facilities

# DIRECTORS' REPORT continued

represented £111.3 million (2018 - £112.5 million) of the loans and borrowings in the financial statements and undrawn facilities of £45.0 million (2018 - £45.0 million).

### **Auditor**

The Company's auditor, KPMG LLP, has expressed its willingness to continue in office. In accordance with Section 489 of the Companies Act, a resolution for the appointment of KPMG LLP as auditor of the Company, and to authorise the Directors to determine its remuneration, is to be proposed at the forthcoming Annual General Meeting.

# Statement of Disclosure of Information to the Auditor

The Directors who held office at the date of approval of this Directors' Report confirm that, so far as they each are aware there is no relevant audit information of which the Company's auditor is unaware, and each Director has taken all the steps he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

By order of the Board

M R M Jenner Secretary

24 July 2019

# CORPORATE GOVERNANCE REPORT

# **Overview**

The Board is required to report on the extent of its application of the principles and of its compliance with the provisions contained in the 2016 UK Corporate Governance Code ("the 2016 Code").

The Board reviews each year the extent to which it is compliant with the Code and considers any changes which might be necessary in the light of developments in the principles and provisions of the Code and in the context of the needs of the Group's business. During the current year this included undertaking an initial assessment of the requirements of the 2018 UK Corporate Governance Code. The provisions of the 2016 Code that we do not comply with and the reasons for these are set out in our compliance statement on page 38.

# The Board

The Group is controlled through the Company's Board of Directors. The Board's main roles are to create value for shareholders, to provide entrepreneurial leadership of the Group, to approve the Group's strategic objectives and to ensure that the necessary financial and other resources are made available to enable those objectives to be met.

The Board meets regularly throughout the year on both a formal and an informal basis. Comprehensive management information covering all aspects of the Group's business is supplied to the Board in a timely manner and in a form and quality which enables it to discharge its duties. The Board's principal focus, in accordance with the formal schedule of matters referred to it for decision, is on the formation of strategy and the monitoring and control of operations and financial performance. The performance of the Board, its committees and individual directors is kept under constant review by the Chairman and therefore it is not considered necessary to undertake a more formal process of evaluation, either internally or externally. All directors have access to the Company Secretary who is responsible for ensuring compliance with the Board procedures. The Board has agreed a procedure for directors in the furtherance of their duties to take independent professional advice, if necessary, at the Company's expense. All directors are briefed by the Chairman of the views, and any changes to them, of the major shareholders.

The Chairman of each of the Audit, Nominations and Remuneration Committees formally report to the Board on matters discussed at, decisions made at and any recommended actions arising from, meetings of these sub-committees.

The entire Board is responsible for the approval of candidates for appointment to the Board, following recommendations from the Nominations Committee.

All Directors retire and submit themselves for re-election to shareholders at the Annual General Meeting each year.

During the year there were four full formal board meetings attended by all Directors.

# Directors and Directors' Independence

The Board currently comprises the Chairman, who acts in an executive capacity, one further executive Director and six non-executive Directors. The names of the Directors together with their biographical details are set out on pages 30 and 31. Mr A M Freshwater, Mr C B Freshwater and

# CORPORATE GOVERNANCE REPORT continued

Mr R E Freshwater are not independent by virtue of their membership of the Freshwater family. The Board acknowledges that, in view of his length of service, Mr D Davis is technically not independent.

# Financial Reporting

The Board has ultimate responsibility for all aspects of the Group's financial reporting obligations and is assisted by the Audit Committee in discharging that responsibility. The key aspects of these obligations are as follows:

# Accounting and significant areas of judgement

It is essential to the standard of the Group's financial reporting that appropriate accounting policies are adopted and applied on a consistent basis. The Board is updated by the Chairman of the Audit Committee of the impact of new and emerging accounting standards and keeps under careful review those areas of its accounting policies requiring subjective or complex judgements or estimates. These areas, particularly in relation to fair value measurements of investment property and the assessment of tax liabilities, are set out in Note 1(u) to the financial statements. As part of their review of the accounts, the Board also considers the valuation reports and discusses these with its valuers and discusses the tax position of the Group with its advisers.

## **External auditor**

KPMG LLP and its predecessor entities have been the Group's statutory auditor since the Group in its current form was created by reverse takeover in 1959. The Board and the Audit Committee keep under careful review the independence of the auditor and the quality of its services to the Group and is satisfied that KPMG LLP and Richard Kelly who has been the Senior Statutory Auditor since 2015 provide a high quality, objective and cost effective service, from the sound base of their understanding of the Group's business.

Although the Code would now recommend the company re-tender the audit, under a current EU Audit Directive and EU regulation the Company is permitted to defer the appointment of a different external auditor until 2021. However, Mr Kelly is not permitted to be the Senior Statutory Auditor beyond 2020. The Board and the Audit Committee are therefore now actively considering tender options.

The Board has a policy of using KPMG LLP to provide non-audit services to the Group only in relation to matters closely associated with the audit and maintains close scrutiny of its non-audit services and fees in order to safeguard objectivity and independence.

# Internal Controls

The Board is ultimately responsible for the Group's system of internal control and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and can provide only reasonable and not absolute assurance against material misstatement or loss.

The Code requires that the Directors review the effectiveness of the Group's system of internal controls, covering financial, operational and compliance controls and risk management. The Board confirms that there is an ongoing process for identifying, evaluating and managing the significant business risks faced by the Group and the internal control systems, and that this process has been in place for the year under review and up to the date of approval of the Annual Report & Accounts. This process is considered by the Audit Committee in detail and reviewed by the Board at regular intervals.

The Audit Committee has considered the benefits likely to arise from the appointment of an internal audit function and has concluded that this is not currently necessary having regard to other controls which operate within the Group.

# Key elements of the Group's system of internal controls

These are as follows:

*Control environment*: The Group is committed to the highest standards of business conduct and seeks to maintain these standards across all its operations. The Group has a clear organisational structure for planning, executing and monitoring business operations in order to achieve the Group's objectives. Lines of responsibility and delegation of authority are well defined.

*Risk identification and evaluation*: Management is responsible for the identification and evaluation of key risks applicable to the areas of the property market which impact its objectives. These risks are assessed on a continual basis, are subject to a robust annual assessment and may be associated with a variety of internal and external sources. The Board considers the risk implications of business decisions including those affecting all major transactions.

*Information and communication*: Periodic strategic reviews are carried out which include the consideration of long term financial projections. Financial performance is actively monitored at Board level. Through these mechanisms group performance is monitored, risks identified in a timely manner, their implications assessed, control procedures re-evaluated and corrective actions agreed and implemented.

Control procedures: The Group has implemented control procedures designed to ensure complete and accurate accounting for financial transactions and to limit the potential exposure to loss of assets or fraud. Measures include physical controls, segregation of duties, use of external experts and advisers where beneficial, reviews by management and reviews by the Company's external auditor to the extent necessary to arrive at their audit opinion.

Monitoring and corrective action: The Board and the Audit Committee meet regularly, formally and informally, throughout the year to review the internal controls. This process includes a detailed annual review of the significant business risks and formal consideration of the scope and effectiveness of the Group's system of internal control. In addition, the executive Directors and senior management have a close involvement in the day-to-day operations of the Group and as such, the controls are subject to ongoing monitoring. The Board is satisfied with the scope and effectiveness of the internal controls

# Investor Relations

The Board values communication with private and institutional shareholders and with analysts. The Annual General Meeting is used as the primary opportunity for the Board as a whole to meet private shareholders. Other opportunities are taken as they arise during the year to discuss strategic and other issues with institutional shareholders and analysts.

The Board continues to support the concept of individual resolutions on separate issues at Annual General Meetings. Details of proxy voting on each resolution will be disclosed on the company website after the meeting. In accordance with the Code, notice of the Annual General Meeting and the Annual Report & Accounts will be sent to shareholders at least twenty working days before the meeting.

# CORPORATE GOVERNANCE REPORT continued

# Compliance Statement

The Board considers the Company has complied throughout the year ended 31 March 2019 with all the provisions of the Code except as set out below:

Mr B S E Freshwater performs the role of both Chairman and Chief Executive. The Board recognises that this is not compliant with provision A.2.1 of the Code which requires these two roles not to be exercised by the same person. Given the extensive experience and knowledge of the Group possessed by Mr B S E Freshwater and the nature, strategy and ownership structure of the Company, the Board remains of the view that this is in the best interest of shareholders as a whole. Mr B S E Freshwater was not considered independent when he was appointed Chairman in 1980, as required by provision A.3.1 of the Code.

The Board considers an external review of the Board every three years, as required by provision B.6.2 would be of little value and so has not commissioned and has no current intention to commission a review. The Nominations Committee considered the composition of the Board during the year and concluded the make-up of the Board remains appropriate; the Directors have substantial property experience and knowledge and are representative of the shareholder base.

The Board recognises that the Company is not compliant with provision A.4.1 as Mr D Davis, who is the senior non-executive director, is not considered to be independent due to his extended period in this role. Provision B.1.2 which requires at least half of the Board to be independent non-executive directors is not met due to some family relationships on the Board. Similarly, as Mr S B Benaim and Mr S Srulowitz are the only two independent directors, the Company is not technically compliant with provision C.3.1 which requires the three members of the Audit Committee to be independent or with provision D.2.1 which requires the three members of the Remuneration Committee to be independent as the third member of each Committee is Mr D Davis. The Remuneration Committee does not monitor the remuneration of senior management which results in the Company not being compliant with provision D.2.2.

None of these instances of non-compliance are considered to have a detrimental impact on the Group.

# Going Concern

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on pages 4 to 28, which also refers to the financial position of the Group, its cash flows, liquidity position and borrowing facilities. In addition, Note 17 to the financial statements includes the Group's objectives, policies and processes for managing its financial risks, together with details of its financial instruments, hedging activities and exposures to credit, liquidity and market risks.

As shown in the consolidated statement of cash flows, the Group generated net cash from operating activities of £38.2 million during the year (2018 - £35.5 million). Gearing, on the basis of gross debt to total assets, was 15.6% (2018 - 13.8%). Net debt (total loans and borrowings less cash and cash equivalents) has increased to £334.9 million (2018 - £251.7 million), due principally to additional borrowings to fund the acquisition of three properties in the USA as referred to on page 19 during the period. The Group has undrawn committed facilities of £85.0 million at the balance sheet date (2018 - £63.4 million). The Group has considerable financial resources and very low gearing and therefore, the Directors consider that the Group is well placed to manage its business risks successfully in the current and foreseeable economic conditions. Consequently, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for at least twelve months from the date of approving this Annual Report & Accounts. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

# AUDIT COMMITTEE REPORT

# Primary role and key responsibilities

The Audit Committee operates within its written terms of reference which detail its duties and responsibilities. The primary role of the Committee is to assist the Board by reviewing and monitoring the integrity of the Group's financial reporting, the Group's internal controls and risk management framework, the arrangements for whistleblowing and the external audit process.

# Membership, meetings and attendance

The members of the Audit Committee, together with their attendance at meetings held during the year were as follows:

Director name	Directorship	Member since	Attendance	
Mr S B Benaim - Chairman	Non-executive	November 2017	4 of 4	
Mr D Davis	Non-executive	November 2017	3 of 4	
Mr S Srulowitz	Non-executive	November 2017	4 of 4	

Mr Benaim is a Chartered Accountant and was formerly a partner in, and Global Head of Real Estate at, the accountancy firm BDO. Mr Davis is a Chartered Accountant and was formerly a partner in the accountancy firm Cohen Arnold. Mr Srulowitz is a practising lawyer in the USA, specialising in property matters. Pursuant to provision C.3.1 of the UK Corporate Governance Code ("the Code"), the Board considers Mr Benaim to have significant, recent and relevant financial experience and additionally that each member of the Audit Committee possesses relevant sectoral competence and appropriate levels of independence and experience. As noted on page 36, in view of his length of service, Mr Davis is not technically independent and therefore whilst the composition of the Audit Committee is consistent with the law which requires the majority of members to be independent, it is not strictly compliant with the Code which requires all members to be independent.

# Main activities during the year

The main activities of the Committee during the year included the planning, monitoring, reviewing and approval of:

Financial reporting

The Committee undertook a detailed review of the draft full year and half year announcements and the Annual Report and Accounts which the Committee concluded when taken as a whole, presented a fair, balanced and understandable assessment of the Group's position and prospects at that time. This included a thorough review of a report on their audit from the external auditors.

The Committee considered the areas in which significant judgements or a high degree of estimation are applied by the Group's management, including in relation to property valuations and the current tax liability.

The Committee reviewed the timing and impact of adoption of new accounting standards, in particular IFRS 9 (financial instruments), IFRS 15 (revenue recognition) and IFRS 16 (leases).

Fraud reporting and whistleblowing

The Committee considered the current arrangements for individuals to raise concerns about potential wrongdoing in financial reporting or other matters and were satisfied that they remain appropriate.

# AUDIT COMMITTEE REPORT continued

internal controls

Risk management and The Group's register of risks and the specific controls in place designed to mitigate them, together with the broader internal control framework were reviewed in detail. As part of their robust assessment, the Committee undertook an extensive evaluation of the probable impact on the Group caused by the uncertainty surrounding the timing and nature of the UK's departure from the European Union. Management were also challenged by the Committee on the appropriateness and completeness of both the register and the internal controls framework.

> Particular attention was paid to the value of investment properties and the corporate tax creditor and the risk that either of these amounts might be materially misstated. The Committee considered relevant professional advice received by the Group and the valuers of the UK property portfolio attended one Committee meeting to explain and discuss the valuation and review processes that they undertake. The Committee were satisfied that the carrying values of both investment properties and the corporate tax creditor shown in the financial statements are appropriate.

> Further details of the principal risks faced by the Group are included in the Strategic Report on pages 6 to 15. The key elements of the Group's internal control framework are included in the Corporate Governance report on page 37.

FRC review

The Committee reviewed a letter received from the FRC's Audit Quality Review team reporting on the FRC's review of KPMG's March 2017 audit. The Committee was satisfied with the responses received to the issues they raised with the external auditor and management. The FRC review has now been completed.

External auditor

The Committee reviewed the independence and effectiveness of the external auditor including by meeting with them, both with and without management present, by scrutinising their external audit plan and by considering observations from the Group's Finance team. The Audit Committee was satisfied with their review and recommends that they be reappointed at the forthcoming AGM.

Further details of the Group's policies towards and relationship with the external auditor are included on page 36.

S B Benaim 24 July 2019

# NOMINATIONS COMMITTEE REPORT

# Primary role and key responsibilities

The Nominations Committee operates within its written terms of reference which detail its duties and responsibilities. The primary role of the Committee is to develop and maintain a formal procedure for making recommendations on Board appointments.

The Board and the Nominations Committee believe that appointments to the Board should be made on the basis of broad and balanced criteria which are considered to be relevant to the good and proper management of the Group. The Board and the Nominations Committee do not believe in setting targets or quotas for gender or other diversity measures but equally do not set any restrictions on appointments to the Board based on religion, ethnicity or any other grounds.

# Membership, meetings and attendance

The members of the Nominations Committee, together with their attendance at meetings held during the year were as follows:

Director name	Directorship	Member since	Attendance
Mr B S E Freshwater – Chairman	Executive	November 2017	1 of 1
Mr S B Benaim	Non-executive	November 2017	1 of 1
Mr S Srulowitz	Non-executive	November 2017	1 of 1

It is intended that the Nominations Committee will formally meet at least once during each financial year. Additional meetings will be held as appropriate.

# Main activities during the year

The Committee considered the composition of the Board and concluded that the directors have the requisite skills, knowledge and experience to deliver the Group's strategy and deal with changes in the business environment. The Committee concluded that the size of the Board, the balance between executive and non-executive directors and the balance between independent and non-independent directors remains appropriate. No new appointments were made to the Board during the year or during the subsequent period to the date of approval of this report.

*B S E Freshwater* 24 July 2019

# REMUNERATION COMMITTEE REPORT

# Primary role and key responsibilities

The primary role of the Remuneration Committee is to determine an appropriate remuneration package for executive directors.

# Membership, meetings and attendance

The members of the Remuneration Committee, together with their attendance at meetings held during the year were as follows:

Director name	Directorship	Member since	Attendance	
Mr D Davis - Chairman	Non-executive	November 2017	1 of 1	
Mr S B Benaim	Non-executive	November 2017	1 of 1	
Mr S Srulowitz	Non-executive	November 2017	1 of 1	

# Main activities during the year

The main activities of the Committee during the year included:

Appropriateness of remuneration policy

The Committee considered the Company's remuneration strategy and policy described below to ensure it remains appropriate. The Committee determined that no changes should be made to the remuneration policy.

Remuneration benchmarking

The Committee reviewed the remuneration paid by selected other companies of comparable size and complexity operating within the property sector to ensure that the recommended increases in remuneration are sufficient to ensure the total remuneration package remains competitive. Further details are provided below and on the following pages.

# Directors' Remuneration Policy

Set out below and on pages 43 and 44 is the remuneration strategy and policy together with other relevant information about the terms and conditions applicable to executive Directors of the Group:

# 1. Overview

The remuneration strategy is designed to be simple and transparent. In setting levels of remuneration it is important to:

- Reflect the interests and expectations of shareholders and other stakeholders
- Take account of pay and employment conditions of employees in the Group
- Reward the sustained growth and profitability of the business
- Encourage management to adopt a level of risk which is in line with the risk profile of the business as approved by the board
- Ensure there is no reward for failure by having no entitlement to compensation for loss of office

# 2. Executive Directors' potential remuneration

Executive Directors receive basic pay only. There are no bonus or incentive schemes in operation or any form of share option scheme or long term incentive plan. The executive Directors are incentivised by their substantial interests in family shareholdings which more directly align their interests with shareholders generally.

# 3. Strategy

## Purpose

The salary is set to be competitive, relative to other companies operating in the same sector.

## Annual review

A review of executive Directors' salaries is carried out each year once the results for the year are known and with reference to a comprehensive peer group of similar companies.

The annual review takes into consideration:

- Individual responsibilities, experience and performance
- Salary levels for similar positions in comparable businesses
- The level of pay increases awarded to staff whose services are provided by management companies
- Economic and market conditions
- Overall performance of the business

There is no overall limit to maximum increases save as to comply with the strategy outlined above.

# Shareholder views

The Company welcomes the views of its significant shareholders on remuneration and if received these would be taken into consideration when next reviewing salaries.

# 4. Benefits

There are no additional benefits granted to any Director over and above basic pay.

# 5. Pension

The Group does not operate a pension scheme for the Directors and therefore they do not receive either pension contributions or entitlement to pension benefits as part of their remuneration by the Group.

# 6. Recruitment of executive Directors

No new appointments of executive Directors have been made for a number of years but if an appointment were made, salary would take into account market data for the relevant role, the individual's experience and the responsibilities expected of them.

# 7. Service contracts

No Director has a service contract. Company policy is to employ executive Directors at will, with no contractual entitlement to compensation for loss of office. Mr B S E Freshwater has served as a Director since 1971 and Mr S I Freshwater has served as a Director since 1986.

# REMUNERATION COMMITTEE REPORT continued

The non-executive Directors are not appointed for a fixed term but are subject to periodic reviews. Mr D Davis was appointed in 1971, Mr R E Freshwater and Mr A M Freshwater were appointed in 2010. Mr S B Benaim, Mr S Srulowitz and Mr C B Freshwater were all appointed in 2017. They are all remunerated by a fixed Director's fee. Mr S B Benaim receives an additional fee as Chairman of the Audit Committee.

# Annual Report on Remuneration

This section describes all payments to Directors in connection with the year under review and how the Remuneration Policy will be applied over the next three years. KPMG LLP have audited this section of the report to the extent required by legislation.

# Total directors' remuneration

Details of each individual director's remuneration are set out below on an accruals basis:

2019	Salary &	Benefits	Performance pay	Long term perfor- mance pay	Pension contri- butions &	Total &
Mr B S E Freshwater	1,250,000	_	_	_	_	1,250,000
Mr S I Freshwater	1,250,000	-	-	-	-	1,250,000
Mr S B Benaim	25,000	-	-	-	-	25,000
Mr D Davis	20,000	-	-	_	-	20,000
Mr A M Freshwater	20,000	-	-	-	-	20,000
Mr C B Freshwater	20,000	-	-	-	-	20,000
Mr R E Freshwater	20,000	-	-	-	-	20,000
Mr S Srulowitz	20,000	-	-	-	-	20,000
	2,625,000	-	-	-	-	2,625,000

# Comparative table

2018	Salary &	Benefits &	Performance pay	Long term perfor- mance pay	Pension contri- butions	Total &
Mr B S E Freshwater	1,200,000	_	_	_	-	1,200,000
Mr S I Freshwater	1,200,000	_	_	_	_	1,200,000
Mr S B Benaim	21,712	_	_	_	_	21,712
Mr D Davis	20,000	_	_	_	_	20,000
Mr A M Freshwater	20,000	_	_	_	_	20,000
Mr C B Freshwater	14,923	_	_	_	_	14,923
Mr R E Freshwater	20,000	_	_	_	_	20,000
Mr S Srulowitz	14,923	_	_	_	_	14,923
	2,511,558	_	-	_	_	2,511,558

# Changes in the year

Following their review, the Remuneration Committee recommended increases to the basic salaries of the executive directors and these increases were approved by the full Board.

Mr B S E Freshwater and Mr S I Freshwater each received an increase in basic salary of £50,000 per annum during the year (2018 – £50,000), equivalent to 4.2% (2018 – 4.3%). These increases were agreed at a meeting of the Remuneration Committee.

The total staff costs borne by the Group under its arrangements with its management companies in the UK increased by 3.1% reflecting annual salary increases (2018 – increased by 7.6%). Since such staff are employed under these arrangements, no consultations regarding directors' remuneration policy or implementation have been held.

It is intended that the current practice of annual reviews and the method in which they are carried out will continue unchanged during the current and following years.

# Non-executive directors' remuneration

The non-executive directors each receive a base fee of £20,000 per annum which is reviewed periodically, pro-rated for his or her period of service in any one year. This entitlement has not changed in recent years.

The Chairman of the Audit Committee receives an additional fee, pro-rated for his or her period of service in any one year. This additional fee was increased from £5,000 to £15,000, with effect from 1 April 2019.

# Relative importance of spend on pay

The table below demonstrates the relative amounts expended by the Group on staff costs, Directors' remuneration and dividends to shareholders. The Company did not buy back any shares during the year.

			Directors' costs remuneration		Divid	lends to
	St	aff costs			shareholder	
	£000	% of total	£000	% of total	£000	% of total
2019	7,538	28.0	2,625	9.7	16,784	62.3
2018	7,314	28.4	2,512	9.7	15,969	61.9

# Statement of directors' shareholdings and share interests

There is no minimum shareholding requirement for executive or non-executive directors. The directors' share interests are complex and are set out in detail in the Directors' Report on pages 31 and 32.

# Approval of Directors' Remuneration Report

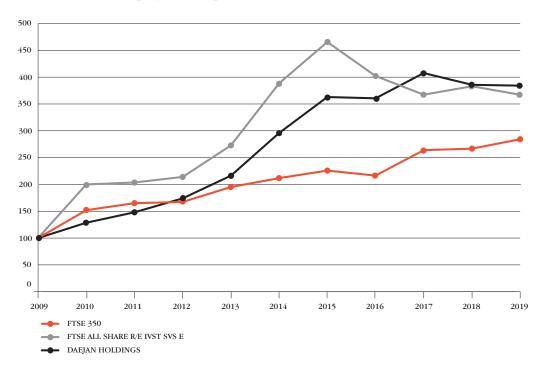
At the last Annual General Meeting of the Company, votes cast by shareholders on the resolution to approve the Directors' Remuneration Report were as follows:

For	12,746,509	95.3%	
Against	624.396	4.7%	

# REMUNERATION COMMITTEE REPORT continued

# Total shareholder return

The following graph shows the total shareholder returns for the Company (based on an investment of £100 at 1 April 2009) for each of the last ten financial years compared to the FTSE All Share Real Estate Investment and Services Index and the FTSE 350 Index. The Company is a constituent of both these indices and the Board considers these to be the most appropriate broad market equity indices for illustrating the Company's relative performance.



The basic pay of the Chairman and Managing Director during the same period as the graph above is shown as a single figure in the table below:

Mr B S E Freshwater	£
2010	720,000
2011	740,000
2012	770,000
2013	820,000
2014	870,000
2015	1,000,000
2016	1,100,000
2017	1,150,000
2018	1,200,000
2019	1,250,000

By order of the Board

D Davis

24 July 2019

# DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the group and parent company financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare group and parent company financial statements for each financial year. Under that law they are required to prepare the group financial statements in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRSs as adopted by the EU") and applicable law and have elected to prepare the parent company financial statements in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable, relevant, reliable and prudent;
- for the group financial statements, state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- for the parent company financial statements, state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the parent company financial statements;
- assess the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Under applicable law and regulations, the Directors are also responsible for preparing a Strategic Report, Directors' Report, Directors' Remuneration Report and Corporate Governance Statement that complies with that law and those regulations.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# DIRECTORS' RESPONSIBILITIES STATEMENT continued

# Responsibility statement of the directors in respect of the annual financial report

We confirm that to the best of our knowledge:

- the financial statements, prepared in accordance with the applicable set of accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the company and the undertakings included in the consolidation taken as a whole; and
- the strategic report includes a fair review of the development and performance of the business and the position of the issuer and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

We consider the Annual Report and Accounts, taken as a whole, is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy.

B S E Freshwater Chairman

24 July 2019

# INDEPENDENT AUDITOR'S REPORT



# To the members of Daejan Holdings Plc

# 1. Our opinion is unmodified

We have audited the financial statements of Daejan Holdings PLC ("the Company") for the year ended 31 March 2019 which comprise the Consolidated Income Statement, Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Cash Flows, and the related notes, including the accounting policies in note 1.

# In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 March 2019 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU);
- the parent Company financial statements have been properly prepared in accordance with UK accounting standards, including FRS 102The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion. Our audit opinion is consistent with our report to the audit committee.

We were first appointed as auditor before 1959. The period of total uninterrupted engagement is for more than the 60 financial years ended 31 March 2019. We have fulfilled our ethical responsibilities under, and we remain independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard as applied to listed public interest entities. No non-audit services prohibited by that standard were provided.

# Overview

75	60( / 1111 (2010 62 / 1 1111 )
Materiality:	£26.4 million (2018: £24.1 million)
Group financial statements as	a whole 1.0% (2018: 1.0%) of Gross Assets
Lower materiality:	£3.2 million (2018: £2.7 million)
Applied to certain items	Applied to rental income, property operating expenses,
	administrative expenses and financial expenses
Coverage	100% (2018: 100%) of Gross Assets
Key audit matters	vs 2018
Event driven	New: The impact of uncertainties due to the UK
	exiting the European Union on our audit
	New: Going concern
Recurring risks	Group: Valuation of investment property
	Group: Current tax liability ▼
	Parent: Recoverability of investment in subsidiary
	undertakings

# INDEPENDENT AUDITOR'S REPORT continued

# 2. Key audit matters: including our assessment of risks of material misstatement

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. We summarise below the key audit matters, in arriving at our audit opinion above, together with our key audit procedures to address those matters and, as required for public interest entities, our results from those procedures. These matters were addressed, and our results are based on procedures undertaken, in the context of, and solely for the purpose of, our audit of the financial statements as a whole, and in forming our opinion thereon, and consequently are incidental to that opinion, and we do not provide a separate opinion on these matters.

## The Risk

# The impact of uncertainties due to the UK exiting the European Union on our audit

Refer to page 2 (The Chairman's Statement), page 6 (Principal Risks and Uncertainties), page 28 (Viability Statement) and page 40 (Audit Committee Report).

# Unprecedented levels of uncertainty

All audits assess and challenge the reasonableness of estimates, in particular as described in the key audit matters on the valuation of investment property, and related disclosures and the appropriateness of the going concern basis of preparation of the financial statements (see below). All of these depend on assessments of the future economic environment and the Group's future prospects and performance.

In addition, we are required to consider the other information presented in the Annual Report including the principal risks disclosure and the viability statement and to consider the directors' statement that the annual report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy.

Brexit is one of the most significant economic events for the UK and at the date of this report its effects are subject to unprecedented levels of uncertainty of outcomes, with the full range of possible effects unknown.

# **Our Response**

We developed a standardised firm-wide approach to the consideration of the uncertainties arising from Brexit in planning and performing our audits. Our procedures included:

Our Brexit knowledge: We considered the directors' assessment of Brexit-related sources of risk for the Group's business and financial resources compared with our own understanding of the risks. We considered the directors' plans to take action to mitigate the

Sensitivity analysis: When addressing valuation of investment property and other areas that depend on forecasts, we compared the directors' analysis to our assessment of the full range of reasonably possible scenarios resulting from Brexit uncertainty and, where forecast cash flows are required to be discounted, considered adjustments to discount rates for the level of remaining uncertainty.

Assessing transparency: As well as assessing individual disclosures as part of our procedures on valuation of investment property we considered all of the Brexit related disclosures together, including those in the strategic report, comparing the overall picture against our understanding of the risks.



# Our results

As reported under the key audit matters Going concern and Valuation of Investment Property, we found the resulting estimates and related disclosures of valuation of investment property and disclosures in relation to going concern to be acceptable. However, no audit should be expected to predict the unknowable factors or all possible future implications for a company and this is particularly the case in relation to Brexit.

# Going concern

# Disclosure quality

Refer to page 38 (Corporate Governance Report) and page 64 (Significant accounting policies). The financial statements explain how the Board has formed a judgement that it is appropriate to adopt the going concern basis of preparation for the Group and parent Company.

That judgement is based on an evaluation of the inherent risks to the Group's and Company's business model and how those risks might affect the Group's and Company's financial resources or ability to continue operations over a period of at least a year from the date of approval of the financial statements.

The risks most likely to adversely affect the Group's and Company's available financial resources over this period were:

- increased cost of debt from interest rate rises:
- tenant default impacting cash flow and earnings; and
- significant reduction in property values.

There are also less predictable but realistic second order impacts, such as the impact of Brexit, which could result in a rapid reduction of available financial resources.

The risk for our audit was whether or not those risks were such that they amounted to a material uncertainty that may have cast significant doubt about the ability to continue as a going concern. Had they been such, then that fact would have been required to have been disclosed.

Our procedures included:

**Funding assessment:** We assessed whether the Group has sufficient resources to repay the debt falling due within 12 months from authorising the accounts by analysing the Group's financing terms and considering directors' forecasts and assumptions for ongoing covenant compliance and available headroom:

**Historical comparisons:** We assessed the reasonableness of the directors' cash flow projections by considering the historical accuracy of the previous forecasts;

Sensitivity analysis: We considered sensitivities over the level of available financial resources indicated by the Group's financial forecasts taking account of reasonably possible (but not unrealistic) adverse effects that could arise from these risks individually and collectively such as increase in interest rates of borrowings, decrease in occupancy rates and fall in real estate prices;

Assessing transparency: We considered the completeness and accuracy of the matters covered in the Annual Report and assessed that they reflect the position of the Group's financing and the risks associated with the Group's ability to continue as a going concern.

**Our results:** We found the going concern disclosure without any material uncertainty to be acceptable.

# INDEPENDENT AUDITOR'S REPORT continued

# Valuation of investment property (Group)

(Group: £2,532.5

£2,373.2 million)

million; 2018:

Subjective valuation

Investment properties represent 91.5% (2018: 93.6%) of gross assets of the Group.

The property portfolios are externally valued by qualified independent valuers and held at fair value at the balance sheet date.

Refer to page 40 (Audit Committee Report), page 66 (Significant accounting policies) and pages 74-77 (Notes to the consolidated financial statements).

Determination of the fair value of the investment properties is considered a significant audit risk due to the magnitude of the balance and the subjective nature of the valuation methodology and inputs which depend on the individual nature of each property, its location and expected future net rental values, market yields and comparable market transactions.

The effect of these matters is that, as part of our risk assessment, we determined that the valuation of investment properties has a high degree of estimation uncertainty, with a potential range of reasonable outcomes greater than our materiality for the financial statements as a whole.

Our procedures included:

Assessing valuers' credentials: we assessed valuers' objectivity, professional qualifications and capabilities through discussions with the valuers, reading their valuation reports, and reviewing their terms of engagement with the Group to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations upon their work.

Methodology choice: we held discussions with the Group's external property valuers to determine the valuation methodology used. With the assistance of our own property valuation specialists, we critically assessed whether the valuations were in accordance with the RICS Valuation Professional Standards 'the Red Book' for the valuers of the UK portfolio, and the Standards of Professional Appraisal Practice of the Appraisal Institute for the valuers of the US portfolio, and whether the methodologies adopted were appropriate by reference to acceptable valuation practice.

Benchmarking assumptions: With the assistance of our own property valuation specialists we selected a sample of properties using various criteria including analysis of capital movements by comparison to industry indices or published market trends. We held discussions with the Group's external property valuers to critically assess movements in property values for the sample selected. We evaluated and challenged as appropriate the key assumptions upon which these valuations were based, including forecast rents, yields, discount rates, vacant periods and irrecoverable expenditure and comparable transactions by making a comparison to our own understanding of the market and to industry benchmarks.

Assessing transparency: we considered the adequacy of the Group's disclosures on the techniques and significant unobservable inputs employed in the valuation.

We found the valuation of investment properties to be acceptable (2018: acceptable).



# Current tax liability (Group)

(Group: £43.1 million; 2018: £47.3

million)

Refer to page 40
(Audit Committee
Report), page 67
(Significant
accounting policies)
and page 73 (Notes
to the consolidated
financial
statements).

# Dispute outcome

Accruals for tax contingencies require the directors to make judgements and estimates in relation to tax issues and exposures. This is a key audit risk due to the time taken for tax matters to be agreed with the tax authorities and complexity of tax legislation.

The majority of the current tax liability relates to a number of open periods which the Group has with HM Revenue & Customs (HMRC), as a result of ongoing enquiries into the interpretation of tax legislation regarding historical financing arrangements undertaken by the Group.

The effect of these matters is that, as part of our risk assessment for audit planning purposes, we determined that the current tax liability had a high degree of estimation uncertainty, with a potential range of reasonable outcomes greater than our materiality for the financial statements as a whole. In conducting our final audit work, we reassessed the degree of estimation uncertainty to be less than that materiality.

The risk significance has decreased in the current year due to reduced estimated uncertainty as a settlement offer of tax payable has been made to HMRC for which an accrual has been made in the consolidated financial statements. Based on the latest correspondence, the range of possible outcomes had narrowed.

Our procedures included:

Our tax expertise: we used our own internal tax specialists to assist us in assessing the Group's open tax positions which included the following procedures.

We inspected the latest correspondence between the Group and HMRC regarding open matters. In addition, we read legal advice and opinions that the Group had obtained in the period in relation to uncertain tax positions, in order to consider whether the level of accruals recognised at year end is based on up to date legal advice in response to HMRC's challenges.

We analysed and challenged the assumptions used to determine tax accruals based on our knowledge and experiences of the application of local legislation by the relevant authorities and courts.

**Assessing transparency:** we assessed the adequacy of the Group's disclosures in respect of tax and uncertain tax positions by reference to relevant accounting standards.

# Our results

We found the current tax liability to be acceptable (2018: acceptable).

# INDEPENDENT AUDITOR'S REPORT continued

# Recoverability of investment in subsidiary undertakings (Company)

(Parent: £1,279.9 million; 2018: £1,326.9 million)

Refer to page 68
(Significant
accounting policies)
and page 96 (Notes
to the company
financial
statements).

# Low risk, high value

The carrying amount of the parent Company's investments in subsidiaries (including both equity investments and loans to subsidiary undertakings) represents 99.7% (2018:98.6%) of the Company's total assets. Their recoverability is not at a high risk of significant misstatement or subject to significant judgement. However, due to their materiality in the context of the parent Company financial statements, this is considered to be the area that had the greatest effect on our overall parent Company audit.

Our procedures included:

Tests of detail: Comparing the carrying amount of 100% of investments with the relevant subsidiaries' draft balance sheet to identify whether their net assets, being an approximation of their minimum recoverable amount, were in excess of their carrying amount and assessing whether those subsidiaries have historically been profit-making or whether they have a positive net asset value and therefore coverage of the debt owed.

**Assessing subsidiary audits:** Assessing the work performed by the Group or subsidiary audit team on all of those subsidiaries and considering the results of that work, on those subsidiaries' profits and net assets.

Comparing valuations: For the investments where the carrying amount exceeded the net asset value, comparing the carrying amount of the investment with the expected value of the business based on a suitable multiple of the subsidiaries' profit.

# Our results

We found the group's assessment of the investment in subsidiary undertakings to be acceptable (2018: acceptable).



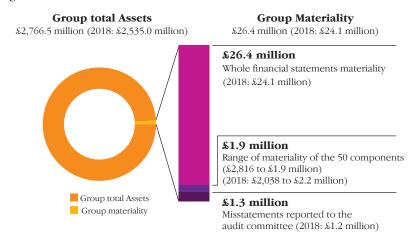
# 3. Our application of materiality and an overview of the scope of our audit

Materiality for the Group financial statements as a whole was set at £26.4 million (2018: £24.1 million), determined with reference to a benchmark of total assets, of which it represents 1.0% (2018: 1.0%).

In addition, we applied materiality of £3.2 million (2018: £2.7 million) to rental income, property operating expenses, administrative expenses and financial expenses, for which we believe misstatements of lesser amounts than materiality for the financial statements as a whole could reasonably be expected to influence the Company's members' assessment of the financial performance of the Group.

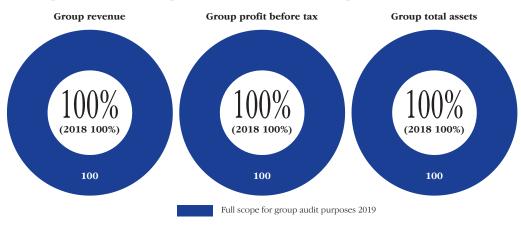
Materiality for the parent Company financial statements as a whole was set at £13.5 million (2018: £13.4 million), determined with reference to a benchmark of Company gross assets, of which it represents 1.0% (2018: 1.0%).

We agreed to report to the Audit Committee any corrected or uncorrected identified misstatements exceeding £1.3 million (Group) (2018: £1.2 million), £0.7 million (parent Company) (2018: £0.7 million) or £0.2 million (2018: £0.1 million) for misstatements relating to procedures performed to the lower materiality, in addition to other identified misstatements that warranted reporting on qualitative grounds.



Of the group's 50 (2018:50) reporting components, we subjected 50 (2018:50) to full scope audits for group purposes.

The components within the scope of our work accounted for the percentages illustrated below.



# INDEPENDENT AUDITOR'S REPORT continued

The Group team approved the component materialities, which ranged from £2,816 to £1.9m (2018: £2,038 to £2.2m), having regard to the mix of size and risk profile of the Group across the components.

The Group team instructed the component auditor as to the significant areas to be covered, including the relevant risks detailed above and the information to be reported back.

The work on 1 of the 50 components (2018: 1 of the 50 components) was performed by a component auditor and the rest, including the audit of the parent Company, was performed by the Group team.

The Group team visited the component audited by the component auditor to assess the audit risk and strategy. At this visit, the findings reported to the Group audit team were discussed in more detail, and any further work required by the Group audit team was then performed by the component auditor.

# 4. We have nothing to report on going concern

The Directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Company or the Group or to cease their operations, and as they have concluded that the Company's and the Group's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

Our responsibility is to conclude on the appropriateness of the Directors' conclusions and, had there been a material uncertainty related to going concern, to make reference to that in this audit report. However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the Group and the Company will continue in operation.

We identified going concern as a key audit matter (see section 2 of this report). Based on the work described in our response to that key audit matter, we are required to report to you if:

- we have anything material to add or draw attention to in relation to the directors' statement in Note 1 to the financial statements on the use of the going concern basis of accounting with no material uncertainties that may cast significant doubt over the Group and Company's use of that basis for a period of at least twelve months from the date of approval of the financial statements; or
- the related statement under the Listing Rules set out on page 38 is materially inconsistent with our audit knowledge.

We have nothing to report in these respects.

# 5. We have nothing to report on the other information in the Annual Report

The directors are responsible for the other information presented in the Annual Report together with the financial statements. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except as explicitly stated below, any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with



the financial statements or our audit knowledge. Based solely on that work we have not identified material misstatements in the other information.

# Strategic report and directors' report

Based solely on our work on the other information:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# Directors' remuneration report

In our opinion the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006.

# Disclosures of principal risks and longer-term viability

Based on the knowledge we acquired during our financial statements audit, we have nothing material to add or draw attention to in relation to:

- the directors' confirmation within the Viability Statement on page 57 that they have carried out a robust assessment of the principal risks facing the Group, including those that would threaten its business model, future performance, solvency and liquidity;
- the Principal Risks disclosures describing these risks and explaining how they are being managed and mitigated; and
- the directors' explanation in the Viability Statement of how they have assessed the prospects of the Group, over what period they have done so and why they considered that period to be appropriate, and their statement as to whether they have a reasonable expectation that the Group will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

Under the Listing Rules we are required to review the Viability Statement. We have nothing to report in this respect.

Our work is limited to assessing these matters in the context of only the knowledge acquired during our financial statements audit. As we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgments that were reasonable at the time they were made, the absence of anything to report on these statements is not a guarantee as to the Group's and Company's longer-term viability.

# Corporate governance disclosures

We are required to report to you if:

we have identified material inconsistencies between the knowledge we acquired during our financial statements audit and the directors' statement that they consider that the annual report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's position and performance, business model and strategy; or

# INDEPENDENT AUDITOR'S REPORT continued

the section of the annual report describing the work of the Audit Committee does not appropriately address matters communicated by us to the Audit Committee.

We are required to report to you if the Corporate Governance Report does not properly disclose a departure from the eleven provisions of the UK Corporate Governance Code specified by the Listing Rules for our review.

We have nothing to report in these respects.

# 6. We have nothing to report on the other matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

# 7. Respective responsibilities

# Directors' responsibilities

As explained more fully in their statement set out on page 47, the directors are responsible for: the preparation of the financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or other irregularities (see below), or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud, other irregularities or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

# Irregularities - ability to detect

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the directors and other management (as required by auditing standards), and we discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations. We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit. This



included communication from the group to component audit teams of relevant laws and regulations identified at group level.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation, and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: landlords, anti-bribery and certain aspects of company legislation recognising the nature of the Group's activities and its legal form. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. These limited procedures did not identify actual or suspected non-compliance.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations (irregularities) is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. In addition, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

# 8. The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Richard Kelly (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants 15 Canada Square London, E14 5GL

24 July 2019

# CONSOLIDATED INCOME STATEMENT

for the year ended 31 March 2019	Notes	Year ended 31 March 2019 £000	Year ended 31 March 2018 £000
Gross rental income		142,364	131,323
Service charge income		13,797	11,562
Total rental and related income from investment			
property	2	156,161	142,885
Property operating expenses	3	(79,580)	(76,407)
Net rental and related income from investment			
property		76,581	66,478
Profit on disposal of investment property		12,203	11,893
Net valuation gains on investment property	9	83,928	146,438
Administrative expenses	4	(13,904)	(13,263)
Net operating profit before net financing costs		158,808	211,546
Fair value (losses)/gains on derivative financial instruments		(167)	1,923
Fair value (losses)/gains on current investments		(5)	6
Other financial income	5	1,048	581
Financial expenses	5	(21,852)	(12,794)
Net financing expense		(20,976)	(10,284)
Profit before taxation		137,832	201,262
Income tax	6	(17,853)	1,696
Profit for the year		119,979	202,958
Attributable to:			
Equity holders of the parent		119,893	202,889
Non-controlling interest		86	69
Profit for the year		119,979	202,958
Basic and diluted earnings per share	7	£7.36	£12.45

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Year ended	Year ended
	31 March	31 March
for the year ended 31 March 2019	2019	2018
	£000£	£000
Profit for the year	119,979	202,958
Foreign exchange translation differences	24,350	(29,759)
Total comprehensive income for the year	144,329	173,199
Attributable to:		
Equity holders of the parent	144,236	173,156
Non-controlling interest	93	43
Total comprehensive income for the year	144,329	173,199

All comprehensive income may be reclassified as profit and loss when realised in the future.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Balance at 31 March 2019	4,074	555	55,727	1,879,998	1,940,354	167	1,940,521
Dividends to equity shareholder	s -	-		(16,784)	(16,784)	-	(16,784)
interest	-	-	-	-	-	(17)	(17)
Distributions to non-controlling							
differences	-	-	24,343	-	24,343	7	24,350
Profit for the year Foreign exchange translation	_	-	-	119,693	119,095	80	119,979
Balance at 31 March 2018	4,074	555	31,384	1,776,889 119,893	1,812,902 119,893	91 86	1,812,993 119,979
	( 0= (		21.22/	. ==< 000			
Dividends to equity shareholder	s -	_	_	(15,969)	(15,969)	_	(15,969)
interest	_	_	_	_	_	(192)	(192)
Distributions to non-controlling			( , , , , , , , ,		( ) , , , , ,		( , , , , , ,
Foreign exchange translation differences	_	_	(29,733)	_	(29,733)	(26)	(29,759)
Profit for the year	-	-	-	202,889	202,889	69	202,958
Balance at 1 April 2017	4,074	555	61,117	1,589,969	1,655,715	240	1,655,955
	£000	£000	£000	£000	£000	£000	£000
31 March 2019	capital	account	reserve	earnings	funds	interest	equity
for the year ended	share	premium	Translation	Retained	shareholders' o		Total
					Equity	Non-	

# CONSOLIDATED BALANCE SHEET

as at 31 March 2019	Notes	31 March 2019 £000	31 March 2018 £000
Assets	0	2 522 510	2 272 104
Investment property Deferred tax assets	9 10	2,532,518 226	2,373,184
Deferred tax assets	10	220	197
Total non-current assets		2,532,744	2,373,381
Trade and other receivables	11	66,716	62,714
Current investments		151	158
Cash and cash equivalents	12	95,895	98,752
Properties held for sale	13	70,997	-
Total current assets		233,759	161,624
Total assets		2,766,503	2,535,005
Equity			
Share capital	14	4,074	4,074
Share premium		555	555
Translation reserve		55,727	31,384
Retained earnings		1,879,998	1,776,889
Total equity attributable to equity holders			
of the parent		1,940,354	1,812,902
Non-controlling interest		167	91
Total equity		1,940,521	1,812,993
Liabilities			
Loans and borrowings	16	418,069	296,501
Deferred tax liabilities	10	293,431	271,807
Total non-current liabilities		711,500	568,308
Loans and borrowings	16	12,685	53,958
Trade and other payables	15	58,677	52,489
Current taxation		43,120	47,257
Total current liabilities		114,482	153,704
Total liabilities		825,982	722,012
Total equity and liabilities		2,766,503	2,535,005

The financial statements on pages 60 to 91 were approved by the Board of Directors on 24 July 2019 and were signed on its behalf by:

B S E Freshwater Director

D Davis Director

# CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 31 March 2019	,	Year ended 31 March 2019		Year ended 31 March 2018
	£000	£000	£000	£000
Cash flows from operating activities				
Cash generated from operations (Note 21)	61,506		56,480	
Interest received	1,048		581	
Interest paid	(15,486)		(12,592)	
Tax paid	(8,855)		(8,967)	
Net cash from operating activities		38,213		35,502
Cash flows from investing activities				
Acquisition and development of				
investment property	(108,463)		(39,424)	
Proceeds from sale of investment				
property	16,098		16,085	
Net cash absorbed by investing activities		(92,365)		(23,339)
Cash flows from financing activities				
Repayment of bank loans	(59,603)		(2,509)	
New bank loans	60,000		15,000	
Repayment of mortgages	(40,063)		(58,398)	
New mortgages	102,814		70,216	
Dividends paid to equity holders of				
the parent	(16,784)		(15,969)	
Payments to non-controlling interest	(17)		(192)	
Net cash generated from financing activities		46,347		8,148
Net (decrease)/increase in cash and cash equ	ivalents	(7,805)		20,311
Cash and cash equivalents brought forward		98,752		84,283
Effect of exchange rate fluctuations on				
cash held		4,948		(5,842)
Cash and cash equivalents (Note 12)		95,895		98,752

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# 1. Significant Accounting Policies

Daejan Holdings PLC is a company domiciled in the United Kingdom. The consolidated financial statements of the Company for the year ended 31 March 2019 comprise the Company and its subsidiaries (together referred to as "the Group").

The consolidated financial statements were authorised for issuance on 24 July 2019.

## (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU ("IFRS") and those parts of the Companies Act 2006 applicable to companies reporting under IFRS.

The Company has elected to prepare its parent company financial statements in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* and these are presented on pages 92 to 96.

## (b) Basis of preparation

The consolidated financial statements are presented in sterling, the Company's functional currency and the Group's presentational currency, rounded to the nearest thousand. They are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: investment property, derivative financial instruments, current asset investments and properties held for sale

The Group has considerable financial resources and very low gearing and therefore, the Directors consider that the Group is well placed to manage its business risks successfully in the current and foreseeable economic conditions. Consequently, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for at least twelve months from the date of approving this Annual Report and Accounts. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of the events or amounts involved, actual results ultimately may differ from those estimates. The areas involving a higher degree of complexity, judgement or estimation are set out in Note 1(u) on page 69.

The accounting policies set out in this Note 1 have been applied consistently throughout the Group to all periods presented in the consolidated financial statements, except as described below.

# Accounting standard changes

The following accounting standards and guidance were adopted by the Group during the year, neither of which has had a material impact on the Group's financial statements and neither required restatement of prior year balances:

- IFRS 9 Financial Instruments
- IFRS 15 Revenue from contracts with customers

The principal impact of the adoption of IFRS 9 is the Group now assesses impairment on its trade and other receivables using the expected credit loss model. The classification and measurement of the Group's financial instruments has not been impacted by the adoption of IFRS9.

The following standards, amendments to standards and interpretations relevant to the Group have been issued but are not yet effective. None of these have been early-adopted by the Group and, based on the Group's ongoing assessment of each of them, none are expected to have a material impact on the Group's financial statements:

- IFRS 9 Prepayment features with negative compensation (amendment)
- IFRS 16 Leases
- IAS 19 Employee Benefits (amendment)
- IFRIC 23 Uncertainty over income tax treatments

In relation to IFRS 16 *Leases*, which is effective for the Group from 1 April 2019 the Group is primarily a lessor whereas the standard primarily affects lessees. The Group's assessment of the impact of IFRS 16 is ongoing.

## (c) Subsidiaries

Subsidiaries are those entities controlled by the Company. Control exists when the Company has the power, directly or indirectly, to direct relevant activities of an entity and an exposure to variable returns so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

# (d) Transactions eliminated on consolidation

Intra-group balances and any unrealised gains and losses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

# (e) Income available for distribution

Under the articles of association of certain Group investment undertakings, realised capital surpluses are not available for distribution as dividends.

# (f) Foreign currency translation

The assets and liabilities of foreign operations are translated to sterling at the foreign exchange rate ruling at the balance sheet date. The revenues and expenses of foreign operations are translated to sterling at rates approximating to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on re-translation are recognised directly in a separate component of equity. The cumulative translation difference for all foreign operations was deemed to be zero as at the date of transition to IFRS. The year end and average rates used for these purposes were as follows:

	Year end		Average	
	2019	2018	2019	2018
US Dollar	1.30	1.40	1.31	1.33

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS continued

# (g) Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to interest rate risk arising from operational and financing activities. As these derivatives do not qualify for hedge accounting, they are accounted for as trading instruments. Derivative financial instruments are initially recognised, and subsequently recorded, at fair value. The fair value of interest rate swaps is the estimated amount that the Group would recover or pay to terminate the swap at the balance sheet date, taking into account current interest rates and the credit worthiness of the swap counterparties. The gain or loss on re-measurement to fair value is recognised immediately in the income statement.

# (h) Investment property and properties held for sale

IFRS defines investment properties as those which are held either to earn rental income or for capital appreciation or both. All of the Group's property falls within this definition apart from three properties classified as current assets held for sale. Investment property is initially recognised at cost and subsequently recorded at fair value. Properties held for sale are recorded at fair value.

External, independent valuation firms having appropriate recognised professional qualifications and recent relevant experience in the location and category of property being valued, value the portfolio annually at the Company's year end. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The valuations are prepared either by considering the aggregate of the net annual operating income from the properties using a market yield/capitalisation rate which reflects the risks inherent in the net cash flow which is then applied to the net annual operating income, or on a sales comparison basis. Any gains or losses arising from a change in fair value are recognised in the income statement.

When the Group begins to redevelop an existing investment property for continued future use as an investment property, the property continues to be treated as an investment property, and is measured based on the fair value model. Interest is capitalised on such developments to the extent that such interest is directly attributable to the cost of redevelopment.

A property interest under an operating lease is classified and accounted for as an investment property on a property-by-property basis when the Group holds it to earn rentals or for capital appreciation or both. Any such property interest under an operating lease classified as an investment property is carried at fair value. Where material, the aggregate present value of the minimum future lease payments under such leases is recognised as a liability.

Properties are classified as being held for sale when it is considered highly probable that a sale will be completed within one year of the classification date.

Acquisitions and disposals are recognised on the date that the significant risks and rewards of ownership have been transferred. Any resulting gain or loss based on the difference between sale proceeds and valuation is included in the income statement and taxation applicable thereto is shown as part of the taxation charge.

# (i) Current investments

Investments comprise equity securities and other investments held for trading and classified as current assets stated at fair value, with any resultant gain or loss recognised in the income statement.

# (j) Trade and other receivables

Trade and other receivables are initially stated at fair value and subsequently carried at cost less an allowance for impairment. These assets are not discounted as the effect is deemed immaterial.

# (k) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short term deposits. These short term deposits are highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Bank overdrafts are repayable on demand and form an integral part of the Group's cash management. Bank overdrafts when utilised are therefore included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

## (l) Dividends

Dividends are recognised as a liability in the period in which they are approved.

# (m) Trade and other payables

Trade and other payables are initially stated at fair value and subsequently carried at amortised cost.

## (n) Net rental income

Net rental income comprises rent and service charges receivable less applicable provisions and costs associated with the properties. Rental income from investment property leased out under operating leases is recognised in the income statement on a straight-line basis over the certain term of the lease. Lease incentives granted are recognised as an integral part of the total rental income. If a rent review is due but not yet agreed with the tenant any expected rent increase is only recognised when receipt is highly probable. Service charge income is recognised as the services are provided. Net rental income is stated net of recoverable VAT.

The cost of repairs is written off to the income statement in the year in which the expenditure was incurred. Lease payments under operating leases are recognised in the income statement on a straight-line basis over the term of the lease.

# (o) Dividend income

Dividend income is recognised in the income statement on the date the entity's right to receive payments is established which, in the case of quoted securities, is the ex-dividend date.

# (p) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. The tax charge for the year is recognised in the income statement, the statement of comprehensive income or directly in equity, depending on the accounting treatment of the related transaction.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities (which, in the case of investment property, is assumed to be through sale), using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS continued

# (q) Segmental reporting

The Company has identified its operating segments on the basis of those components of the Group which engage in business activities from which they may earn revenues and incur expenses and for which discrete financial information is available and regularly reviewed by the Chief Operating Decision Maker in order to allocate resources and assess performance. The Group has determined the Chief Operating Decision Maker to be the Board of Directors.

## (r) Impairment

The carrying amounts of the Group's assets, other than investment property and properties held for sale (see Note 1(h)) and deferred tax assets (see Note 1(p)), are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists the asset's recoverable amount is estimated and an impairment loss recognised whenever the carrying amount of the asset exceeds its recoverable amount.

The recoverable amount of an asset is the greater of its fair value less costs to sell and its value-inuse. The value-in-use is determined as the net present value of the future cash flows expected to be derived from the asset, discounted using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

From 1 April 2018, the Group makes a provision for impairment for the expected credit losses associated with its trade and other receivables reflecting historic credit loss experience and the specific circumstances of the debtor. Prior to 1 April 2018, a provision for impairment was only made when there was objective evidence that the full amount due would not be collected. Impairment losses are recognised in the income statement.

# (s) Provisions

A provision is recognised in the balance sheet when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

# (t) Loans and borrowings

Floating rate and fixed rate loans and borrowings are initially recognised at fair value and are subsequently recorded at amortised cost. Transaction costs are deducted from the fair value at recognition and any differences between the amount initially recognised and the redemption value is recognised in the income statement over the period of the borrowings on an effective interest rate basis. When mortgages are refinanced, any redemption costs are immediately recognised in the income statement.

# (u) Significant judgements, key assumptions and estimates

The Group's significant accounting policies are set out in 1(a) to 1(t) on pages 64 to 68. Not all of these policies require management to make subjective or complex judgements or estimates. The following is intended to provide further detail relating to those accounting policies that management consider particularly significant because of the level of complexity and estimation involved in their application and their impact on the consolidated financial statements.

# (i) Property valuations

The valuation of the Group's property portfolio is inherently subjective, depending on many factors, including the individual nature of each property, its location and expected future net rental values, market yields and comparable market transactions (as set out in Note 9). Therefore the valuations are subject to a degree of uncertainty and are made on the basis of assumptions which may not prove to be accurate, particularly in periods of difficult market or economic conditions. As noted in Note 1(h), all the Group's properties are valued by external valuers with appropriate qualifications and experience.

# (ii) Income taxes

The tax treatment of some transactions and calculations cannot be determined until a formal resolution has been reached with the relevant tax authorities. In particular, the Group is discussing the treatment of historical financing arrangements with tax authorities (as set out in Note 6). In such cases, a best estimate of the relevant tax charge or credit is made, having regard to the extent of uncertainties associated with it. Where the final outcome of such matters is different from the amounts initially recorded, those differences will be reflected in the income and deferred taxes amounts at the time of formal resolution.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS continued

# 2. Segmental Analysis

The Group is managed through two discrete geographical divisions and has only one product or service, being investment in property for the generation of rental income and/or capital appreciation. This is reflected in the Group's structure and in the segment information reviewed by the Board.

for the year ended 31 March 2019	<i>UK</i> ₤000	USA .	Eliminations	Total £000
		£000	£000	
Rental and related income	100,364	55,797	_	156,161
Property operating expenses	(48,831)	(30,749)	-	(79,580)
Profit/(loss) on disposal of property	12,728	(525)	-	12,203
Net valuation movements on property	51,845	32,083	-	83,928
Administrative expenses	(13,085)	(819)	-	(13,904)
Profit before finance costs	103,021	55,787	-	158,808
Fair value losses	(172)	_	-	(172)
Other financial income	178	1,053	(183)	1,048
Financial expenses	(12,218)	(9,817)	183	(21,852)
Profit before taxation	90,809	47,023	-	137,832
Income tax charge	(13,725)	(4,128)	-	(17,853)
Profit for the year	77,084	42,895	-	119,979
Capital expenditure	23,644	81,858	-	105,502
Investment property	1,785,746	746,772	_	2,532,518
Other assets	152,777	92,979	(11,771)	233,985
Total segment assets	1,938,523	839,751	(11,771)	2,766,503
Total segment liabilities	(396,165)	(441,588)	11,771	(825,982)
Capital employed	1,542,358	398,163	_	1,940,521

	UK	USA El	USA Eliminations			
for the year ended 31 March 2018	£000	£000	£000	£000		
Rental and related income	92,395	50,490	_	142,885		
Property operating expenses	(47,278)	(29,129)	_	(76,407)		
Profit/(loss) on disposal of property	12,900	(1,007)	-	11,893		
Net valuation movements on property	97,504	48,934	_	146,438		
Administrative expenses	(12,600)	(663)	-	(13,263)		
Profit before finance costs	142,921	68,625	_	211,546		
Fair value gains	1,929	-	_	1,929		
Other financial income	144	618	(181)	581		
Financial expenses	(5,425)	(7,550)	181	(12,794)		
Profit before taxation	139,569	61,693	-	201,262		
Income tax (charge)/credit	(21,883)	23,579	_	1,696		
Profit for the year	117,686	85,272	-	202,958		
Capital expenditure	32,057	8,580	-	40,637		
Investment property	1,783,506	589,678	_	2,373,184		
Other assets	84,777	87,821	(10,777)	161,821		
Total segment assets	1,868,283	677,499	(10,777)	2,535,005		
Total segment liabilities	(385,452)	(347,337)	10,777	(722,012)		
Capital employed	1,482,831	330,162	_	1,812,993		

No single lessee accounted for more than 5% of the Group's rental and related income in either year.

# 3. Property Operating Expenses

	2019 £000	2018 £000
Porterage, cleaning and repairs	36,336	35,501
Insurance	5,663	4,908
Building services	21,653	20,142
Other management costs	15,928	15,856
	79,580	76,407

Of the property operating expenses shown above, an amount of £871,000 (2018 – £907,000) related to properties which generated no income during the year.

# 4. Administrative Expenses

	2019	2018
	£000	£000
Staff costs	7,538	7,314
Directors' remuneration	2,625	2,512
Audit and accountancy	888	928
Legal and other administrative expenses	2,853	2,509
	13,904	13,263

#### Auditor's remuneration:

For the year, the fees payable to KPMG LLP were £31,000 (2018 - £31,000) for the audit of the Company and £442,000 (2018 - £434,000) for the audit of the Group's subsidiaries, together with £Nil (2018 - £Nil) for audit related assurance services and £Nil (2018 - £Nil) for other services.

In the UK, the average number of staff provided by the property and administrative management companies who performed roles for the Group totalled 207 (2018 – 206). The average number of full time equivalents whose staff costs were borne by the Group during the year was 149 (2018 – 149). The aggregate staff cost of these persons is shown above and can be analysed as follows:

	2019	2018
	0003	£000
Salaries	5,950	5,779
NI contributions	640	626
Pensions	948	909
	7,538	7,314

In addition the property and administrative management companies provide, under agency arrangements, staff to perform various caretaking roles. Those costs totalling £1,053,000 (2018 - £1,058,000) are included within property operating expenses (Note 3) under porterage, cleaning and repairs.

Details of Directors' remuneration are set out in the Remuneration Committee Report.

### 5. Financial Income and Expenses

2019	2018
\$000	£000
Financial income:	
Bank interest receivable 73	41
Other financial income 975	540
1,048	581
Financial expenses:	
Interest payable on bank loans 4,529	3,136
Interest payable on mortgages 10,784	9,479
Interest on overdue tax (see Note 6) 6,400	-
Other interest payable 139	179
21,852	12,794

#### 6. Taxation

Taxation based on the profit for the year of the Company and its subsidiaries:

		2010
	2019	2018
	£000	£000
UK corporation tax	8,336	7,787
UK prior year items	(5,118)	(382)
	3,218	7,405
Overseas taxation	1,500	1,598
Total current tax	4,718	9,003
Deferred tax	21,878	29,248
Deferred tax - reduction in future tax rate	(8,743)	(39,947)
Total deferred tax	13,135	(10,699)
Total tax charge/(credit)	17,853	(1,696)
Reconciliation of tax expense		
Profit before taxation	137,832	201,262
Corporation tax at the standard UK rate of 19% (2018 - 19%)	26,188	38,240
Reduction in future tax rate	(8,743)	(39,947)
Prior year items	(5,118)	(382)
Impact of different tax rates	2,851	2,708
Indexation and non-taxable items	(149)	(2,850)
Non-allowable expenses	2,601	356
Other	223	179
Total tax charge/(credit)	17,853	(1,696)

Last year the USA enacted legislation to reduce its corporation tax rate from 35% to 21% and in the current year our average applicable USA state taxes were reduced from 7% to 5%. In prior years legislation was enacted in the UK that will reduce the UK corporation tax rate from 19% to 17% from 1 April 2020. These enacted rate changes have and will reduce the Group's tax charge accordingly. The deferred tax balances at 31 March 2019 have been calculated based on the 17% rate in the UK, except for properties held for sale which have been calculated at 19%, and the 26% (2018 - 28%) rate in the USA.

The Group's effective tax rate for the current year was 13% (2018 – 0.8% credit). As set out in the tables above the current year benefitted from a £8,743,000 tax credit from the recalculation of our deferred USA tax balances following the reduction in our average state taxes as well as a tax credit relating to prior year items in the UK of £5,118,000. In the prior year the net tax credit was due to the £39,947,000 tax credit that arose from the recalculation of or our deferred USA tax balances based on the enacted corporation tax reduction. Removing these tax credits, our effective tax rate is 23% (2018 – 19%) a rate between the UK and USA tax rates consistent with the mix of our profits.

Tax liabilities are recognised when it is considered probable that there will be a future outflow of funds to a tax authority. In assessing the amount of tax due the Group uses professional advisers in both the UK and the USA to assist in assessing tax due on open tax computations. The principal uncertain tax item relates to enquiries opened by HMRC relating to the interpretation of tax

legislation regarding historical financing arrangements that had been entered into over several years in the ordinary course of business but have now ceased. A settlement offer of tax payable of £37m has been made to HMRC for which an accrual has been made. An accrual has also been made for interest payable on this amount (Note 5). HMRC are now undertaking a formal process of consideration of this settlement and so until this process has been concluded the final outcome may potentially still vary.

## 7. Earnings per Share

Earnings per share is calculated on the earnings, after taxation and non-controlling interests, of £119,893,000 (2018 - £202,889,000) and the weighted average shares in issue during the year of 16,295,357 (2018 - 16,295,357).

### 8. Dividends

	2019	2018
	£000	£000
Amounts recognised as distributions to equity holders in the year:		
Final dividend for the year ended 31 March 2017,		
paid 10 November 2017 @ 63p per share	_	10,266
Interim dividend for the year ended 31 March 2018,		
paid 9 March 2018 @ 35p per share	_	5,703
Final dividend for the year ended 31 March 2018,		
paid 2 November 2018 @ 68p per share	11,081	-
Interim dividend for the year ended 31 March 2019,		
paid 8 March 2019 @ 35p per share	5,703	
	16,784	15,969

The Board has recommended a final dividend for the year ended 31 March 2019 of £11,570,000, representing 71p per share. This dividend has not been included as a liability in these financial statements.

### 9. Investment Property

	Freehold	Long leasebold	Sbort leasebold	<i>Total</i> 2019	Total 2018
	£000	£000	£000	£000	£000
Balance at 1 April	1,987,129	363,709	22,346	2,373,184	2,256,800
Disposals	(2,252)	(2,087)	-	(4,339)	(4,134)
New acquisitions	77,477	_	-	77,477	1,069
Additions to existing properties	27,011	1,014	-	28,025	39,568
Revaluation (recognised in					
profit)	77,222	4,153	2,553	83,928	146,438
Transfer to properties held for sale	(70,997)	_	-	(70,997)	-
Foreign exchange movements					
(recognised in other					
comprehensive income)	39,199	6,041	_	45,240	(66,557)
Balance at 31 March	2,134,789	372,830	24,899	2,532,518	2,373,184

External, independent professional valuations of all the Group's UK investment properties were carried out by Colliers International Property Advisers UK LLP, RICS Registered Valuers at 31 March 2019. The aggregate amount of £1,804.2 million (2018 – £1,799.3 million) is based on open market values, assessed in accordance with the RICS Valuation – Professional Standards (2017). The Group's USA investment properties were also independently professionally valued at 31 March 2019 by Metropolitan Valuation Services, Inc., a USA Certified General Real Estate Appraisers. The aggregate amount of £750.5 million (2018 – £592.4 million) is based on open market values, assessed in accordance with the Standards of Professional Appraisal Practice of the Appraisal Institute. Both valuers have recent experience in the location and category of the property being valued.

The aggregate professional valuations included in the above table have been reduced by an amount of £22.1 million (2018 - £18.6 million), relating to lease incentives included in Trade and other receivables.

As explained in Note 1(u)(i), property valuations are inherently subjective, depending on many factors, including the individual nature of each property, its location and expected future net rental values, market yields and comparable market transactions. These fair value measurements are unrealised and classified as Level 3 as defined by IFRS 13 *Fair Value Measurement*. There have been no transfers between the levels of fair value hierarchy during the year.

#### Valuation techniques and key inputs

We set out the valuation techniques used below and the key inputs used in these valuation techniques are set out in the tables over the page.

UK commercial property was valued using the income capitalisation method, requiring the application of the appropriate market based yield to net operating income. Adjustments are made to allow for voids when less than five years are left under the current tenancy and to reflect market rent at the point of lease expiry or rent review. Estimated fair value is sensitive to and would increase if either net operating income increased or estimated yield decreased.

UK residential property was valued using a sales valuation approach, derived from recent comparable transactions in the market, adjusted by applying discounts to reflect status of occupation and condition. The largest discounts for the status of occupation were applied to those properties subject to registered tenancies, reflecting the relative difference in security of tenure, whilst the smallest discounts were applied to those properties subject to assured shorthold tenancies. The base discount for condition was maintained at 10% in 2019 reflecting current estimates of costs being incurred. It is estimated that an increase of one percentage point in this discount would result in a decrease of £8.8 million (2018 – £8.6 million) in the value of investment property. Estimated fair value is sensitive to and would increase if the sales values increased.

USA commercial and residential properties (excluding co-operative apartments) have been valued using the application of a capitalisation rate, based on recent arm's length transactions, to an assessment of stabilised net income, and for residential properties the values are cross-checked to recent comparative sales evidence. USA commercial and residential estimated fair value is sensitive to and would increase if either capitalisation rates decreased or estimated rental values increased. New rent regulation laws in New York state that came into effect on 1 July 2019 are expected to depress New York residential values in the coming year.

USA co-operative residential apartments have been valued using the application of a discount rate, based on recent arm's length transactions, to an assessment of net income over the period to full reversion, cross-checked to recent comparative sales evidence. USA unsold co-operative residential apartments estimated fair value is sensitive to and would increase if either discount rates decreased, estimated rental values increased or estimated sales values increased.

2019	Fair Value	Renta	ıl value £ j	per sq ft	Equivalent Yield %		
	£000	Low	Average	High	Low	Average	High
UK Commercial							
Office Units							
Greater London	296,790	7.0	55.1	77.3	3.2%	4.7%	11.8%
UK - South	42,994	2.7	11.6	42.4	4.9%	10.4%	36.1%
UK - North	9,492	3.2	8.0	14.5	7.2%	10.4%	18.1%
Retail Units							
Greater London	252,971	5.4	33.6	81.3	1.0%	6.4%	13.3%
UK - South	130,921	0.2	17.8	55.7	2.2%	7.9%	22.3%
UK - North	22,522	1.0	8.6	26.0	6.2%	11.2%	16.2%
Industrial Units							
All UK	47,684	1.2	8.7	61.1	5.3%	8.4%	27.4%
Leisure and Service Units							
All UK	181,385	3.0	19.6	36.9	4.7%	6.3%	14.7%
Land and Development							
All UK	1,636	_	_	_	_	_	_
Total UK Commercial	986,395						
UK Residential		Sale	es value £ j	her sa ft			
Greater London	729,924	337	886	1,753	_	_	_
UK - South	84,433	115	325	542	_	_	_
UK - North	3,446	106	170	234	_	_	_
Total UK Residential	817,803						
Total UK	1,804,198						
USA Commercial		Dont	ıl value £ j	har ea ft	Cat	oitalisatio	n rato %
Massachusetts, Philadelphia		кени	u vaiue x j	ser sq ji	Сир	niansano	n raie 70
and New Jersey	103,036	6.0	26.8	33.0	5.0%	5.1%	6.5%
		0.0	20.0	33.0	2.070	2.170	0.570
Total USA Commercial	103,036						
<b>USA Residential Apartments</b>		Renta	ıl value £ j	ber sq ft	Cap	oitalisatio	n rate %
New York City	246,857	8.2	11.1	28.0	2.5%	3.4%	5.2%
Florida	195,569	6.6	8.5	10.7	5.3%	5.6%	5.8%
Other States	115,685	9.9	11.7	15.4	4.5%	5.2%	5.5%
New York City - unsold						Discour	it rate %
co-operative	89,321	3.5	12.7	64.6	9.0%	9.7%	15.0%
Total USA Residential	647,432						
Total USA	750,468						
Total Group	2,554,666	_	_	_	_	_	_
Less lease incentives	(22,148)						

There are inter-relationships between the groups of inputs as they are determined by market conditions. Movements in more than one input having the effect of increasing fair value could give rise to a magnifying effect on the valuation. Due to the number of properties included in the Group's valuations, it is impracticable to disclose the extent of the possible effects of each assumption and it is possible that outcomes that are different from the current assumptions could result in a material adjustment to the valuation.

2018 Restated*	Fair Value	Fair Value Rental value £ per sq ft		1	Equivalent Yield %		
	£000	Low	Average	High	Low	Average	High
UK Commercial							
Office Units							
Greater London	288,287	7.4	52.0	75.0	4.6%	5.2%	13.9%
UK - South	44,180	2.0	15.2	45.1	4.4%	9.6%	29.3%
UK - North	10,187	3.2	9.0	14.5	7.0%	10.1%	13.7%
Retail Units							
Greater London	259,997	5.4	42.8	81.3	3.5%	4.8%	15.1%
UK - South	144,166	4.0	19.9	61.4	2.2%	7.8%	21.5%
UK - North	26,622	2.1	10.3	26.0	6.5%	10.1%	14.8%
Industrial Units							
All UK	39,276	1.5	7.4	61.0	5.4%	8.5%	24.2%
Leisure and Service Units							
All UK	142,866	5.0	18.1	37.6	6.6%	8.1%	14.7%
Land and Development							
All UK	60,738	_	_	_	_	_	_
Total UK Commercial	1,016,319						
UK Residential		Sales value £ per sq ft					
Greater London	702,488	329	918	1,814	_	_	_
UK - South	77,134	103	328	551	_	_	_
UK - North	3,392	106	171	237	_	_	-
Total UK Residential	783,014						
Total UK	1,799,333						
USA Commercial		Ronte	al value £ p	oer sa ft	Cat	oitalisatio	n rate %
Massachusetts, Philadelphia		Remo	и <i>с</i> инис ж р	ici sqji	Cup	onunisuno.	i ruic /
and New Jersey	87,062	7.4	25.1	31.2	5.0%	5.1%	6.8%
Total USA Commercial	87,062						
USA Residential Apartments		Renta	al value £ t	oer sa ft	Cat	oitalisatio	n rate %
New York City	216,372	7.3	9.8	24.3	2.3%	3.2%	3.8%
Florida	102,736	6.1	8.5	9.4	6.0%	6.1%	6.3%
Other States	104,944	9.5	10.8	13.0	4.8%	5.4%	5.8%
New York City						Discoun	t rate %
- unsold co-operative	81,291	3.3	12.1	56.9	6.0%	9.6%	15.0%
Total USA Residential	505,343						
Total USA	592,405						
Total Group	2,391,738						
Less lease incentives	(18,554)						
	2,373,184						

 $<sup>^*</sup>$ Certain comparatives have been reclassified to ensure consistency of treatment with the current year.

The present value of future minimum lease payments in relation to the leasehold investment properties is \$9.8 million at 31 March 2019 (2018 – \$9.8 million). In accordance with the accounting policy described in Note 1(h), this has not been recognised.

# Reconciliation between the total of future minimum lease payments and their present capital values

		2019			2018	
			Present			Present
	Minimum	Interest	value	Minimum	Interest	value
	Lease	on lease	of lease	Lease	on lease	of lease
	Payments	payments	liabilities	Payments	payments	liabilities
	£000	£000	£000	£000	£000	£000
Due within one year	541	(533)	) 8	539	(532)	7
Due within two to five years	2,165	(2,138)	27	2,155	(2,137)	18
Due after more than five years	43,698	(33,944)	9,754	44,203	(34,414)	9,789
	46,404	(36,615)	9,789	46,897	(37,083)	9,814

Capital commitments, arising from contractual obligations not yet invoiced or paid, for the purchase, construction, development or enhancement of investment properties, amounted to \$8.9 million at 31 March 2019 (2018 - \$16.5 million).

# 10. Deferred Tax Assets and Liabilities

		2019			2018	
	Assets	Liabilities	Net	Assets	Liabilities	Net
	£000	£000	£000	£000	£000	£000
Investment property	_	(269,037)	(269,037)	_	(250,383)	(250,383)
Accelerated tax depreciation	_	(24,394)	(24,394)	-	(21,424)	(21,424)
Financial instruments	226	_	226	197	-	197
	226	(293,431)	(293,205)	197	(271,807)	(271,610)

The movement in deferred tax is as follows:

	Ac	celerated			
	Investment	ent depreci- in	instru-	Total	Total
	property	ation	ation ments		2018
	£000	£000	£000	£000	£000
Balance at 1 April	(250,383)	(21,424)	197	(271,610)	(299,232)
Recognised in income	(11,477)	(1,687)	29	(13,135)	10,699
Foreign exchange movements	(7,177)	(1,283)	-	(8,460)	16,923
Balance at 31 March	(269,037)	(24,394)	226	(293,205)	(271,610)

# 11. Trade and Other Receivables

	2019	2018
	£000	£000
Rent and service charges debtor	37,927	34,598
Rent and service charges accrued	4,722	4,020
Other debtors and prepayments	23,574	23,683
Mortgages granted repayable within one year	493	413
	66,716	62,714
The ageing of rent and service charge receivables was as follows:		
	2019	2018
	£000	£000
Not past due	31,941	27,038
Past due by less than one month	5,940	6,008
Past due by one to three months	1,257	1,632
Past due by three to six months	2,227	1,865
Past due by more than six months	8,956	10,303
	50,321	46,846
Impairment	(7,672)	(8,228)
F	( , ,	
	42,649	38,618
Net The movement in the allowance for impairment in respect of trade and other	42,649	38,618
Net  The movement in the allowance for impairment in respect of trade and othe year was as follows:	42,649	38,618
Net The movement in the allowance for impairment in respect of trade and other	42,649 er receivables du	38,618
Net The movement in the allowance for impairment in respect of trade and othe year was as follows:	42,649 er receivables du 2019	38,618 uring the
Net The movement in the allowance for impairment in respect of trade and other year was as follows: Balance at 1 April	42,649 er receivables du 2019 £000	38,618 uring the 2018 £000
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April Amounts written off	42,649 er receivables du 2019 £000 8,228	38,618 uring the  2018 £000  9,878 (1,508)
Net The movement in the allowance for impairment in respect of trade and other	42,649 er receivables du 2019 £000 8,228 (1,144)	38,618 uring the  2018 £000  9,878 (1,508)
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April  Amounts written off  Movement in allowance for impairment  Balance at 31 March	42,649 er receivables du 2019 £000 8,228 (1,144) 588	38,618  uring the  2018 £000  9,878 (1,508) (142)
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April  Amounts written off  Movement in allowance for impairment  Balance at 31 March	42,649 er receivables du 2019 £000 8,228 (1,144) 588	38,618  uring the  2018 £000  9,878 (1,508) (142)
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April  Amounts written off  Movement in allowance for impairment  Balance at 31 March	42,649 er receivables du 2019 \$000  8,228 (1,144) 588  7,672	38,618 uring the 2018 £000 9,878 (1,508) (142) 8,228
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April Amounts written off Movement in allowance for impairment  Balance at 31 March	42,649 er receivables du 2019 \$000  8,228 (1,144) 588  7,672	38,618  uring the  2018 £000  9,878 (1,508) (142)  8,228
Net  The movement in the allowance for impairment in respect of trade and other year was as follows:  Balance at 1 April Amounts written off Movement in allowance for impairment  Balance at 31 March  12. Cash and Cash Equivalents	42,649 er receivables du 2019 \$000  8,228 (1,144) 588  7,672	38,618  uring the  2018 £000  9,878 (1,508) (142)  8,228  2018 £000

Included within bank balances are tenants' deposits of £4,989,000 (2018 – £4,677,000) in the UK and £2,803,000 (2018 – £2,669,000) in the USA, which cannot be used in the ordinary course of business.

# 13. Properties held for sale

The Group entered into a conditional agreement for the sale of land at Middlesex Street in London in January 2018. The conditions included the granting of satisfactory planning permission. At 31 March 2019, the Board considered it highly probable that the sale would complete before the end of the calendar year 2019 and so, in accordance with IFRS 5 *Non-current assets beld for sale and discontinued operations*, the land is treated as held for sale at 31 March 2019.

Two other smaller UK properties are also treated as being held for sale at 31 March 2019; the Board expected to complete sales of both properties within the first six months of the 2020 financial year.

Properties held for sale are recorded at their fair value of £71.0 million (2018 - £Nil). The fair value is a Level 3 valuation as defined by IFRS 13 and is based on offers received discounted for risks of completion.

# 14. Share Capital

	Number	2019 £000	2018 £000
Allotted, called up and fully paid: Ordinary shares of 25 pence per share	16,295,357	4,074	4,074

The Company has one class of share, which carries no special rights or rights to fixed income. There are no restrictions on the transfer of these shares or restrictions on voting rights.

# 15. Trade and Other Payables

2019 £000	2018 £000
\$000	£000
Rent and service charges charged in advance 22,233	22,783
Other creditors and accruals 35,116	28,545
Derivative financial instruments 1,328	1,161
58,677	52,489
16. Loans and Borrowings	
2019	2018
\$000	£000
Non-current liabilities	
Mortgages 326,627	230,429
Bank loans 91,442	66,072
418,069	296,501
Current liabilities	
Mortgages 11,011	27,311
Bank loans 1,674	26,647
12,685	53,958
Total loans and borrowings	
Mortgages 337,638 2	257,740
Bank loans 93,116	92,719
<b>430,754</b> 3	350,459

All mortgages and bank loans are secured on specific investment properties owned by subsidiary undertakings.

The maturity profile of the Group's loans and borrowings was as follows:

		2019		2018
	Bank loans	Mortgages	Total	Total
	£000	£000	£000	£000
Due within one year	1,674	11,011	12,685	53,958
Due within one to two years	1,674	28,140	29,814	10,681
Due within two to five years	89,768	23,401	113,169	108,047
Due after more than five years	_	275,086	275,086	177,773
	93,116	337,638	430,754	350,459

The risk profile of the Group's loans and borrowings, after taking account of interest rate swaps, was as follows:

		2019			2018	
	Fixed £000	Floating £000	<i>Total</i> £000	Fixed £000	Floating £000	Total £000
Sterling	61,278	63,115	124,393	57,259	67,719	124,978
US Dollar	297,587	8,774	306,361	217,263	8,218	225,481
	358,865	71,889	430,754	274,522	75,937	350,459

Floating rate bank loans bear rates based on LIBOR. The Group's interest rate swaps are set out in Note 17 on page 85. The interest rate profile of the Group's fixed rate mortgages was as follows:

	2019	2018
	\$000	£000
Per cent.		
3.0-3.5	121,701	110,800
3.5-4.0	89,641	93,874
4.0-4.5	41,461	3,383
4.5-5.0	44,784	4,974
5.0-5.5	13,658	13,901
5.5-6.0	7,159	7,275
6.0-6.5	10,461	15,315
	328,865	249,522

The weighted average rate and the weighted average term of the Group's fixed rate loans and borrowings (after taking account of interest rate swaps) were as follows:

	<b>2019</b> %	2018 %	2019 Years	<i>2018</i> Years
Sterling	3.72	5.98	11.1	8.2
US Dollar	3.87	3.62	8.6	7.9

### 17. Financial Assets and Liabilities

The Group's financial instruments are analysed into categories as follows:

20	19	2018		
	Financing		Financing	
Carrying	income/	Carrying	income/	
amount	(expense)	amount	(expense)	
£000	£000	£000	£000	
151	(5)	158	6	
151	(5)	158	6	
(1,328)	(167)	(1,161)	1,923	
(1,328)	(167)	(1,161)	1,923	
66,716	975	62,714	540	
95,895	73	98,752	41	
162,611	1,048	161,466	581	
(57,349)	(139)	(51,328)	(179)	
(101,889)	(4,263)	(100,937)	(3,414)	
(328,865)	(11,050)	(249,522)	(9,201)	
(488,103)	(15,452)	(401,787)	(12,794)	
(326,669)	(14,576)	(241,324)	(10,284)	
	Carrying amount £000  151  151  (1,328)  (1,328)  (66,716 95,895  162,611  (57,349) (101,889) (328,865)  (488,103)	Carrying amount amount (expense)         income/ (expense)           \$000         \$000           151         (5)           (1,328)         (167)           (1,328)         (167)           66,716         975           95,895         73           162,611         1,048           (57,349)         (139)           (101,889)         (4,263)           (328,865)         (11,050)           (488,103)         (15,452)	Financing income/ carrying income/ carrying amount (expense) amount \$000           \$000         \$000         \$000           \$151         (5)         \$158           \$151         (5)         \$158           \$151         (5)         \$158           \$152         (167)         (1,161)           \$153         (167)         (1,161)           \$154         (167)         (1,161)           \$155         (167)         (1,161)           \$156         (167)         (1,161)           \$157         (167)         (1,161)           \$157         (1101)         (101,466)           \$157         (1101)         (1101,466)           \$157         (139)         (51,328)           \$157         (1101,889)         (4,263)         (100,937)           \$158         (11,050)         (249,522)           \$158         (11,050)         (249,522)           \$158         (11,050)         (11,050)         (11,050)           \$158         (11,050)         (11,050)         (11,050)           \$158         (11,050)         (11,050)         (11,050)           \$158         (11,050)         (11,050)         (11,050)	

The finance expense of £167,000 (2018 - £1,923,000 income) relating to derivative financial instruments is stated net of £23,000 income (2018 - £35,000 expense) relating to credit risk movements.

### Fair values of financial instruments

With the exception of fixed rate loans and borrowings, the Group's financial instruments are shown in the table above at fair value. Fixed rate loans and borrowings are stated at amortised cost as shown in the table above and as explained in Note 1(t). The fair value of fixed rate loans and borrowings was £353,976,000 (2018 - £260,155,000). At both the current and preceding year end there were no non-recurring fair value measurements.

The Group does not hedge account and all its interest rate swaps are initially recognised, and subsequently recorded, at fair value, with any movement being recorded in the consolidated income statement. The fair values of all interest rate swaps and fixed rate loans and borrowings are determined by reference to observable inputs that are classified as Level 2 in the fair value hierarchy set out in IFRS 13 *Fair Value Measurement*. Fair values have been determined by discounting expected future cash flows using market interest rates and yield curves over the remaining term of the instrument, as adjusted to reflect the credit risk attributable to the Group and, where relevant, its counterparty.

#### Financial instrument risk management

In common with all businesses, the Group is exposed to the following types of risk which arise from its use of financial instruments:

Credit risk Liquidity risk Market risk

This note presents information about the nature of the Group's exposure to such risks, its objectives, policies and processes for measuring and managing risk and the Group's management of capital. Reference to disclosures given elsewhere in the financial statements is included as appropriate.

The Board has overall responsibility for determining the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, has delegated to the finance function the authority for designing and operating processes that ensure the effective implementation of those objectives. The overall objectives of the Board are to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility.

#### Credit risk

The Group's exposure to credit risk arises from the potential financial loss if a tenant or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's trade receivables from tenants.

#### Trade receivables

The majority of the Group's rental income is demanded quarterly in advance and demands are sent out prior to the due date. Management monitors arrears continually and prompt action is taken to address potential defaults as appropriate. The credit worthiness of each tenant is assessed prior to the agreement of the lease. Where appropriate, collateral is required by the Group to support lease obligations. In many cases this takes the form of a tenant security deposit but also includes parent company guarantees, bank or other guarantees where appropriate. Provision is made based upon an expected credit loss model, with full provision for impairment usually being made where a tenant is in arrears for more than a year. Details of the Group's trade receivables and the extent of impairment provisions against them are set out in Note 11.

Due to the large number of tenants across various sectors and geographical locations, the Board does not consider there to be a significant concentration of credit risk.

#### Cash and derivative financial instruments

The credit rating of counterparties to financial instruments is kept under review. The Group's interest rate swaps are currently out-of-the-money; consequently, counterparty risk on swaps does not represent a major risk at the current time. The counterparty risk on cash and short-term deposits is managed by limiting the aggregate exposure to any institution by reference to their credit rating. Such balances are generally placed with major financial institutions where credit risk is not considered significant.

#### Maximum exposure

The aggregate carrying amounts of the Group's financial assets, which are stated net of impairment provisions, represents the Group's maximum exposure to credit risk, before taking into account the value of the tenant security deposits held and other collateral.

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due and arises from the Group's management of its working capital and the finance charges and amortisation of its loans and borrowings.

The Group's policy is to seek to maintain cash balances to meet all short and medium term requirements. The Group has a low level of gearing relative to the property investment sector as a whole and has long standing relationships with many leading banks and financial institutions from which the Board expect to be able to raise further funds if required. At 31 March 2019, gearing was 15.6% (2018 - 13.8%) (see note 23). Cash and short-term deposits at 31 March 2019 were £95.9 million (2018 - £98.8 million) and £12.7 million of loans and borrowings were repayable within one year (2018 - £54.0 million). In addition, at the same date, the Group had undrawn committed facilities of £85 million (2018 - £63.4 million), which expire between 2022 and 2023.

The maturity analysis of the undiscounted cash flows arising from the Group's financial liabilities at 31 March 2019 was as follows:

			2	019		
		Aggregate	Due	Due	Due	Due after
	Carrying	undiscounted	within	within	within	more than
	amount	cash flows	one year	1-2 years	2-5 years	5 years
	£000	£000	£000	£000	£000	£000
Bank loans	93,116	93,116	1,674	1,674	89,768	_
Mortgages	337,638	337,638	11,011	28,140	23,401	275,086
Interest	_	121,032	15,829	15,276	40,688	49,239
Interest rate swaps	1,328	2,165	229	229	687	1,020
Trade and other payables	57,349	57,349	57,349	_	_	
	489,431	611,300	86,092	45,319	154,544	325,345
			2	018		
		Aggregate	Due	Due	Due	Due after
	Carrying	undiscounted	within	within	within	more than
	amount	cash flows	one year	1-2 years	2-5 years	5 years
	£000	£000	£000	£000	£000	£000
Bank loans	92,719	92,719	26,647	-	66,072	_
Mortgages	257,740	257,740	27,311	10,681	41,975	177,773
Interest	_	81,496	11,539	10,074	24,906	34,977
Interest rate swaps	1,161	3,956	918	325	973	1,740
Trade and other payables	51,328	51,328	51,328	_	_	_
	402,948	487,239	117,743	21,080	133,926	214,490

#### Market risk

Market risk arises mainly from the impact that changes in interest rates might have on the cost of Group borrowing and the impact that changes in the US dollar/sterling rate of exchange might have on the Group's recognition of its USA net assets.

#### Interest rates

The Group seeks to reduce the interest rate risk by fixing rates on a majority of its loans and borrowings, whilst maintaining some loans at floating rates in order to retain flexibility in relation to short term interest rates. Interest rates are fixed either through the use of fixed rate mortgage finance or through interest rate swaps. The Group does not speculate in treasury products but uses these

only to limit exposure to potential interest rate fluctuations. The interest rate profile of the Group's loans and borrowings is set out in Note 16.

It is estimated that a general increase of one percentage point in interest rates would decrease the Group's profit before taxation by approximately £0.7 million per annum, on the basis of the floating rate debt outstanding at 31 March 2019, after taking account of the interest swaps in place.

There also exists a risk to the income statement arising from the recognition and re-measurement of interest rate swaps at fair value. It is estimated that a general increase of one percentage point in interest rates would give rise to a reduction in fair value of interest rate swaps outstanding at 31 March 2019 of £2.6 million, together with a corresponding increase in the Group's profit before taxation.

#### Interest rate swaps

The interest rate swaps held by the Group at the year end were as follows:

	Contracted rate		Notional	Notional principal		Fair value	
	2019	2018	2019	2018	2019	2018	
	%	%	£000	£000	£000	£000	
Maturing within one year	_	5.6	_	25,000	_	766	
Maturing after five years	1.6	1.6	30,000	30,000	1,328	395	
			30,000	55,000	1,328	1,161	

#### Foreign exchange rates

The Group seeks to reduce its exposure to foreign currency risk in relation to its USA net assets by funding its USA investment property with US dollar denominated loans and borrowings. As the Group's investment in USA assets are held for the long term and funds are not usually returned to the UK, the Group's policy is not to hedge its residual exposure. Management monitors exchange rates on a regular basis and elects to transfer funds only when the rate is favourable to do so.

It is estimated that a ten percentage point decrease in the value of the US dollar against sterling would result in a decrease in the sterling value of the Group's USA net assets of £36.2 million.

#### Capital management

The capital structure of the Group consists of equity attributable to equity holders of the parent together with net debt. This is kept under constant review to ensure the Group has sufficient capital to fund its operations and that the Group's strategy of low gearing is maintained. The Group seeks to maintain a balance between longer-term finance appropriate to fund its long-term investment property holding strategy and medium-term finance which provides a more cost effective source of finance. Equity comprises issued share capital, reserves and retained earnings as set out in the consolidated statement of changes in equity. Net debt comprises a mix of fixed rate mortgages and shorter-term bank loans as set out in Note 16 and cash and short term deposits as set out in Note 12. All loans and borrowings are secured against investment property and the bank loans are drawn against committed facilities.

## 18. Related Party Transactions

Day-to-day management of the Group's properties and its operations in the UK is mainly carried out by Highdorn Co. Limited and by Freshwater Property Management Limited. Mr B S E Freshwater and Mr S I Freshwater are Directors of both companies. They have no beneficial interest in the share capital of Highdorn Co. Limited. Mr B S E Freshwater, Mr S I Freshwater and Mr D Davis are Directors of the parent company of Freshwater Property Management Limited but have no beneficial interest in either company. Mr C B Freshwater and Mr R E Freshwater have a beneficial interest in a trust holding interests in shares in Highdorn Co. Limited.

In their capacity as property managing agents, Highdorn Co. Limited ("Highdorn") and Freshwater Property Management Limited ("FPM") collect rents and incur direct property expenses on behalf of the Group. At 31 March 2019, the aggregate net amounts due from the Group to Highdorn and FPM was £0.5 million (2018 - £2.7 million due to the Group from Highdorn and FPM). These amounts are not secured and are payable on demand. No guarantees have been given or received and the amounts are settled in cash.

Included in the balance above are amounts paid and payable by the Group for the provision of property and other management services to Highdorn Co. Limited and Freshwater Property Management Limited, which were as follows:

2010

2010

	2019	2010
	£000	£000
Balance due to related party managing agents at 1 April	2,511	1,889
Charged during the year	4,898	6,179
Paid during the year	(5,124)	(5,557)
Balance due to related party managing agents at 31 March	2,285	2,511

Mr B S E Freshwater, Mr S I Freshwater and Mr D Davis are trustees of two charities that own 6.3% of the share capital of the Company. These charities have received dividend payments in the year of £1,052,477 (2018 - £1,001,386). The Directors' interests in the Company and the principal shareholders are described on pages 31 and 32. The Board considers that the Directors are the key management personnel of the Group and their remuneration is disclosed on page 44.

### 19. Contingent Liabilities

The Group is from time to time party to legal actions arising in the ordinary course of business. The Directors are not aware of any current actions which could have a material adverse effect on the financial position of the Group.

### 20. Operating Lease Agreements

The Group earns rental income by leasing its investment properties to tenants under operating leases which vary in terms and provisions between type of property and type of tenure. Leases providing for contingent rents are rare within the Group's property portfolio and no amounts for contingent rents are included in rental income for the year (2018 – £Nil).

At the balance sheet date, future minimum lease payments receivable by the Group under operating leases were as follows:

	2019	2018
	£000	£000
Due within one year	84,751	75,386
Due within one to two years	53,992	44,721
Due within two to five years	114,717	95,365
Due after more than five years	351,134	233,788
	604,594	449,260

Many of the Group's residential properties are let under assured shorthold tenancies which typically are for initial terms of 12 months or less, whereafter they are cancellable at short notice. The Group's experience is that a significant proportion of such tenancies are held over after the expiry of their initial term.

# 21. Notes to the Consolidated Statement of Cash Flows

Cash generated from operations		
	2019	2018
	£000	£000
Net operating profit before net financing costs	158,808	211,546
Adjusted for:		
Net valuation gain on investment property (Note 9)	(83,928)	(146,438)
Net gain on sale of investment property	(12,203)	(11,893)
Net valuation loss on listed investments	2	10
Cash flows from operations before changes in working capital	62,679	53,225
Changes in working capital:		
Change in trade and other receivables	(2,982)	366
Change in trade and other payables	1,809	2,889
Working capital movement	(1,173)	3,255
Cash generated from continuing operations	61,506	56,480
Change in liabilities during the year relating to financing activities		
	2019	2018
	£000	£000
Total loans and borrowings at 1 April (Note 16)	350,459	352,539
Repayment of bank loans	(59,603)	(2,509)
New bank loans in year	60,000	15,000
Repayment of mortgages	(40,063)	(58,398)
New mortgages	102,814	70,216
Foreign exchange impact	17,147	(26,389)
Total loans and borrowings at 31 March (Note 16)	430,754	350,459

## 22. Subsidiary Undertakings

Except where indicated the following are indirect subsidiaries of the Company, where the Company's direct and indirect interest is in ordinary shares. All are wholly owned, except as indicated, are property investment companies and are included in the consolidated financial statements.

### Incorporated in Great Britain and registered in England and Wales

#### Registered office: Freshwater House, 158 - 162 Shaftesbury Avenue, London WC2H 8HR

Agecroft Estates Limited Daejan (Dartford) Limited Alsam Limited Daejan (Design & Build) Limited\* Astral Estates (London) Limited Daejan (Durham) Limited Bagnight Limited\* Daejan (FH 1998) Limited Bampton (B&B) Limited Daejan (FHNV 1998) Limited Bampton (Redbridge) Limited Daejan (Hanger Hill) Limited\* Bampton Holdings Limited Daejan (High Wycombe) Limited **Bampton Homes Limited** Daejan (Kingston) Limited

Bampton Homes Limited
Bampton Management Limited
Bampton Property Group Limited (The)
Daejan (Norwich) Limited
Daejan (Norwich) Limited

Brickfield Properties Limited Daejan (NUNV) Limited
Chilon Investment Co. Limited Daejan (NUV) Limited
City and Country (Londonderry House) Limited Daejan (PF) Limited

City and Country Properties (Birmingham)

Daejan (Reading) Limited

Daejan (Taunton) Limited

City and Country Properties (Camberley)

Daejan (UK) Limited\*

Limited Daejan (US) Limited\*
City and Country Properties (Estates) Limited Daejan (Warwick) Limited

City and Country Properties (Gillingham) Daejan (Watford) Limited

Limited Daejan (Wimbledon) Limited\*

City and Country Properties (Leeds) Limited Daejan (Worcester) Limited City and Country Properties (Midlands) Limited Daejan Commercial Properties Limited

City and Country Properties Limited

Coindragon Limited\*

Daejan Developments Limited

Daejan Enterprises Limited

Daejan Estates Limited

Coinface Limited\* Daejan Investments (Grove Hall) Limited
Coinmad Limited\* Daejan Investments (Harrow) Limited
Coinmoat Limited\* Daejan Investments (Park) Limited
Coinorbit Limited\* Daejan Investments Limited

Coinpilot Limited\* Daejan Metropolitan Investments Limited\*

Coinreach Limited\*

Coinsmart Limited\*

Coinspear Limited\*

Coinspear Limited\*

Coinsun Limited

Consbrix Developments Limited

Combech Property Co. Limited (The)

Daejan Properties Limited

Daejan Retail Properties Limited\*

Daejan Securities Limited\*

Daejan Services Limited\*

Daejan Traders Limited\*

Daneryn Limited\*

Crozera Limited Derlingrange Limited\*

Daejan (Brentford) Limited\*

Ealux Limited

Daejan (Brighton) Limited Endell Developments Limited\*
Daejan (Cambridge) Limited Endell Properties Limited\*
Daejan (Cardiff) Limited Endell Real Estate Limited\*

Daejan (Care Homes) Limited\* Esslock Limited

<sup>\*</sup> Directly owned

Fifth Charles Investments Limited\*

Lyme & Farrar Limited

First Charles Investments Limited\*

Marfred Limited

Foredale Limited\* Mineral and General Investments Limited

Gertsbrix Developments Limited Modboon Limited\*

Grapeseal Limited\*

Mont Investments Limited

Halliard Property Co. Limited (The) Offerworld Limited

Hampstead Way Investments Limited Pegasus Investment Company Limited

Inputstock Limited Ronend Properties Limited\*
Inputstripe Limited Rosebel Holdings Limited
Insworth Investments Limited\*
Seaglen Investments Limited

Johnsbrix Developments Limited Semlark Limited\*
Kingforge Limited\* Simlock Limited

Kintsilk Investments Limited St. Leonards Properties Limited Lawnstamp Limited Strand Palace Hotel Limited\*

Lesbrix Developments Limited Summerseas Investment Co. Limited

Limebridge Co. Limited Wisebourne Limited\*
Lookstate Limited Workvideo Limited\*

### Incorporated in Guernsey

Registered office: Bordage House, Le Bordage, St Peter Port, Guernsey GY1 1BU

Daejan Financing Limited Eight Dials Limited
Three Dials Limited Nine Dials Limited
Four Dials Limited Ten Dials Limited

Incorporated in the Isle of Man

Registered office: 8 St George's Street Douglas IM1 1AH

Temple Investments Limited

Incorporated in Curação

Registered office: Schottegatweg Oost 44, Curação

Daejan Holdings N.V.

#### Incorporated in the USA

Registered office, except as noted in (i) to (vii) below: 1651 Coney Island Avenue,

Brooklyn, NY 11230

22-04 Collier Avenue LLCAce 2181 Barnes LLC77NW LLCAce 2181 Wallace LLC200 Portland LLCCM Bucks Landing 120 LLC260 Realty Associates\*\*Daejan 1010 Regency LLC°427 West 51st Street Owners Corp.Daejan 11 E Chase LLC°

611 West 158th Street Corp. Daejan 77 Inc. (vii)

670 River Realty Corp.

730 GC Realty Corp.

Daejan 3120 Court LLC<sup>(i)</sup>

Daejan Astoria LLC

Daejan Baltimore Inc.

Daejan Chesterfield LLC<sup>(ii)</sup>

Ace 2160 Wallace LLC

Daejan Crossroads LLC

Daejan Enterprises Inc.

<sup>\*</sup> Directly owned

Daejan Fisherman's Landing LLC(iii) Ivory 1150 Concourse Corp. Daejan Greenwich Commons LLC(iv) Ivory 1166 G.C. Realty Corp. Daejan Hidden Palms LLC(iii) Ivory 3045 Grand Concourse Corp. Daejan Holdings (U.S.) Inc.\*(vi) Ivory 3591 Bainbridge Corp. Daejan Inverrary LLC Ivory 3780 Bronx Blvd. Corp. Ivory 3908 Bronx Realty Corp. Daejan Lauderhill Inc.

Daejan Lycoming LLC, Inc. Ivory 780 Grand Corp. Daejan N.Y. Ltd. Ivory 790 G.C. Corp.

Daejan Oak Manor, Inc.(v) Madison Oaks Apartment Homes LLC(ii)

Daejan Portland, Inc. New Franconia Associates\*\*\* DJN Crossroad, Inc. Sevens G.C. Realty Corp. DJN Greenwich Inc. Tampa Sunscape Inc.

DJN Raritan LLC Waterford Park Apartment Homes LLC(ii)

Registered offices: (i) 6800 Liberty Road, Baltimore, MD 21207; (ii) 4200 Inverrary Blvd, Lauderhill, FL 33319;  $(iii)\ 14555\ Bruce\ D.\ Downs\ Blvd, Tampa, FL\ 33613; (iv)\ 14608\ 43^{nl}\ Street, Tampa, FL\ 33813; (v)\ 5105\ Mission\ Hills\ Ave, Tampa, F$ FL 33617; (vi) 1105 North Market Street, Wilmington, NY 19899; (vii) 65 Franklin Street, Suite 401, Boston, MA 02110.

# 23. Alternative Performance Measures

The directors use a number of alternative performance measures within this Annual Report to provide more relevant explanations of the Group's financial position and performance. Provided below are explanations for each such measure and reconciliations to relevant IFRS balances.

#### Underlying profit before tax

The directors consider "underlying profit before tax" which excludes unrealised changes in the valuation of property and certain financial instruments to be a useful measure as it represents the element of our results that has actually been realised. It represents the performance of our core rental business together with disposal profits which tend to fluctuate from year to year. It is our underlying profit before tax which generates the cash we use to re-invest in the business and to pay dividends and taxes.

	2019 £000	2018 £000
Profit before tax per the income statement	137,832	201,262
Deduct property valuation gains	(83,928)	(146,438)
Add back/(deduct) financial instruments fair value losses/(gains)	172	(1,929)
Add back realised valuation gains on property disposals	-	1,936
Underlying profit before tax	54,076	54,831

<sup>\*</sup> Directly owned

<sup>\*\* 75%</sup> owned

<sup>\*\*\* 70%</sup> owned

#### Shareholders' funds per share

The directors consider that shareholders' funds per share is a useful measure as it reflects the fair value of the investment property we hold and is a common measure used across the property industry. It is calculated by dividing the total equity attributable to equity holders of the parent by the weighted average number of shares in issue during the period.

	2019	2018
Total equity attributable to equity holders of the parent (£000)	1,940,354 1	, ,-
Weighted average number of shares in issue during the year	16,295,35716	5,295,357
Shareholders funds per share (£)	119.07	111.25

#### Gearing

The Group considers gearing to be the ratio of our loans and borrowings to the value of our total assets. As the majority of our loans and borrowings are secured on our investment property assets, our gearing ratio is useful as it indicates our capacity to borrow further to invest in our business and also shows the level of headroom we have in case of adverse property valuation movements.

	2019	2019	2019	2018	2018	2018
	UK	USA	Total	UK	USA	Total
	\$000	\$000	£000	£000	£000	£000
Loans and borrowing (Note 16) Total assets	124,393	306,361	430,754	124,978	225,481	350,459
	1,938,523	827,980	2,766,503	1,868,283	666,722	2,535,005
Gearing	6.4%	37.0%	15.6%	6.7%	33.8%	13.8%

#### Valuation of investment properties

Valuation gains or losses on investment properties is a key metric for property companies and is presented on the face of the income statement. To assist a reader's understanding, we also express the net revaluation gains or losses recognised during the year as a percentage of the value of investment property at the start of the year. Where a property's value is not denominated in sterling, such as those in the USA, the opening value is first adjusted for the impact of movements in exchange rates during the year.

	2019	2019	2019	2018	2018	2018
	UK	USA	Total	UK	USA	Total
	£000	£000	£000	£000	£000	£000
Carrying value at 1 April						
(Note 9)	1,783,506	589,678	2,373,184	1,655,922	600,878	2,256,800
Foreign exchange movements	_	45,240	45,240	-	(66,557)	(66,557)
Value at 1 April at year end						
exchange rate	1,783,506	634,918	2,418,424	1,655,922	534,321	2,190,243
Acquisitions	2,815	74,662	77,477	1,069	_	1,069
Additions to existing properti-	es <b>20,829</b>	7,196	28,025	30,988	8,580	39,568
Disposals	(2,252)	(2,087)	(4,339)	(1,977)	(2,157)	(4,134)
Revaluation	51,845	32,083	83,928	97,504	48,934	146,438
Transfer to properties held						
for sale	(70,997)	_	(70,997)	-	-	-
Carrying value at 31 March						
(Note 9)	1,785,746	746,772	2,532,518	1,783,506	589,678	2,373,184
Valuation gain percentage	2.9%	5.1%	3.5%	5.9%	9.2%	6.7%

# COMPANY BALANCE SHEET

#### as at 31 March 2019

	Notes		2019		2018
		£000	£000	£000	£000
Fixed assets					
Investment in subsidiary					
undertakings	4		1,279,894		1,326,904
Deferred tax assets			226		197
			1,280,120		1,327,101
Current assets					
Debtors		1,791		560	
Cash at bank		1,961		18,187	
		3,752		18,747	
Creditors: amounts falling					
due within one year	5	(298,592)		(338,321)	
Net current liabilities			(294,840)		(319,574)
Total assets less current					
liabilities			985,280		1,007,527
Creditors: amounts falling due					
after more than one year	6		(48,057)		(48,267)
Net assets			937,223		959,260
Capital and reserves					
Called up share capital	7		4,074		4,074
Share premium account			555		555
Other reserves			893		893
Profit and loss account			931,701		953,738
Equity shareholders' funds			937,223		959,260

The financial statements of Daejan Holdings PLC (Company number 305105) on pages 92 to 96 were approved by the Board of Directors on 24 July 2019 and were signed on its behalf by:

B S E Freshwater Director

D Davis Director

# COMPANY STATEMENT OF CHANGES IN EQUITY

for the year ended 31 March 2019	Issued share capital £000	Share premium account £000	Other reserves £000	Retained earnings £000	Equity shareholders' funds £000
Balance at 1 April 2017	4,074	555	893	972,113	977,635
Loss for the year	_	_	_	(2,406)	(2,406)
Dividends to equity shareholders	_	_	-	(15,969)	(15,969)
Balance at 1 April 2018	4,074	555	893	953,738	959,260
Loss for the year	_	_	_	(5,253)	(5,253)
Dividends to equity shareholders	-	-	-	(16,784)	(16,784)
Balance at 31 March 2019	4,074	555	893	931,701	937,223

# NOTES TO THE COMPANY FINANCIAL STATEMENTS

# 1. Accounting Policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

#### (a) Basis of preparation

The Company financial statements have been prepared in accordance with Financial Reporting Standard 102, *The Financial Reporting Standard applicable in the UK and Republic of Ireland* ("FRS 102"). The Company has adopted the following disclosure exemptions permitted by FRS 102 1.12 (b), (c) and (e): The requirement to present a statement of cash flows; the requirement to disclose the terms and conditions of long term debt; and the requirement to disclose key management personnel compensation in total.

As permitted by Section 408 of the Companies Act 2006, a separate profit and loss account dealing with the results of the Company has not been presented. The Company's loss for the year after taxation was £5,253,000 (2018 - £2,406,000).

#### (b) Investments in subsidiary undertakings

Investments in subsidiary undertakings comprise shares in, and loans to, those undertakings and are stated at cost less any provision for impairment.

#### (c) Financial instruments

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all financial liabilities.

#### **Basic financial instruments**

#### (i) Trade and other debtors and trade and other creditors

Trade and other debtors are recognised initially at transaction price plus attributable transaction costs. Trade and other creditors are recognised initially at transaction price less attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method less any impairment losses in the case of trade and other debtors. If the arrangement constitutes a financing transaction, for example if payment is deferred beyond normal business terms, then it is measured at the present value of future payments discounted at a market rate for a similar debt instrument.

#### (ii) Loans and borrowings

Loans and borrowings are initially recognised at fair value and are subsequently recorded at amortised cost. Transaction costs are deducted from the fair value at recognition and any differences between the amount initially recognised and the redemption value is recognised in the income statement over the period of the borrowings on an effective interest rate basis.

#### **Derivative financial instruments**

The Company uses derivative financial instruments to hedge its exposure to interest rate risk arising from operational and financing activities. As these derivatives do not qualify for hedge accounting, they are accounted for as trading instruments. Derivative financial instruments are initially recognised, and subsequently recorded, at fair value. The fair value of interest rate swaps is the estimated amount that the Company would recover or pay to terminate the swap at the balance sheet date, taking into account current interest rates and the credit worthiness of the swap

counterparties. The gain or loss on re-measurement to fair value is recognised immediately in the income statement.

#### (d) Deferred tax

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax is not recognised on permanent differences arising because certain types of income or expenses are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### (e) Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction and gains and losses on translation are included in the profit and loss account. Debtors and creditors are retranslated using the rate of exchange at the balance sheet date.

### 2. Profit on Ordinary Activities before Taxation

The Company has no staff other than its Directors and their remuneration is set out on page 44 of the Group accounts. The parent company audit fee is disclosed on page 72 of the Group accounts.

### 3. Dividends

	2019	2018
	£000	£000
Amounts recognised as distributions to equity holders in the year:		
Final dividend for the year ended 31 March 2017,		
paid 10 November 2017 @ 63p per share	_	10,266
Interim dividend for the year ended 31 March 2018,		
paid 9 March 2018 @ 35p per share	_	5,703
Final dividend for the year ended 31 March 2018,		
paid 2 November 2018 @ 68p per share	11,081	_
Interim dividend for the year ended 31 March 2019,		
paid 8 March 2019 @ 35p per share	5,703	
	16,784	15,969

The Board has recommended a final dividend for the year ended 31 March 2019 of £11,570,000, representing 71p per share. This dividend has not been included as a liability in these financial statements.

# NOTES TO THE COMPANY FINANCIAL STATEMENTS continued

# Investments in Subsidiary Undertakings

	Shares at		
	cost	Loans	Total
	£000	£000	£000
At 1 April 2018	991,933	334,971	1,326,904
Loans	-	(47,010)	(47,010
At 31 March 2019	991,933	287,961	1,279,894
5. Creditors: Amounts falling due within	n one year		
		2019	2018
		£000	£000
Bank loans and overdrafts		129	26,888
Amounts owed to subsidiary undertakings		296,540	296,563
Other creditors and accruals		595	13,709
Derivative financial instruments		1,328	1,161
		298,592	338,321
6. Creditors: Amounts falling due after	more than one y	vear	
		2019	2018
		£000	£000
Secured bank loans		£000 48,057	
Secured bank loans 7. Share Capital			
			48,267

		2019	2018
	Number	£000	£000
Allotted, called up and fully paid:			
Ordinary shares of 25 pence per share	16,295,357	4,074	4,074

# Profit and Loss Reserve

Some years ago, the Company sold its shareholdings in certain subsidiary undertakings to intermediate holding companies. As a result of that transaction, the parent company transferred £645.1 million of revaluation gains relating to these investments to the profit and loss reserve. As the transfer of these revaluation gains arose as a result of a sale of assets within the Group, it is unlikely that the Company will seek to treat the profit and loss reserve thus arising as distributable.

Under the articles of association of certain Group investment undertakings, realised capital surpluses are not available for distribution as dividends.

# GROUP FIVE-YEAR RECORD

	2015	2016	201=	2010	2010
	2015	2016	2017	2018	2019
	£000	£000	£000	£000	£000
Total rental and related income	128,976	138,197	140,738	142,885	156,161
Property operating expenses	(70,041)	(70,008)	(75,938)	(76,407)	(79,580)
Net rental and related income	58,935	68,189	64,800	66,478	76,581
Profit on disposal of investment properties	12,036	11,725	14,594	11,893	12,203
Net valuation gains on investment					
properties	229,722	117,947	144,508	146,438	83,928
Administrative expenses	(11,821)	(13,041)	(12,559)	(13,263)	(13,904)
Net operating profit before net					
financing costs	288,872	184,820	211,343	211,546	158,808
Net financing expense	(11,333)	(11,578)	(12,947)	(10,284)	(20,976)
Profit before taxation	277,539	173,242	198,396	201,262	137,832
Income tax	(49,979)	(30,237)	(36,266)	1,696	(17,853)
Profit for the year	227,560	143,005	162,130	202,958	119,979
Earnings per share	£13.95	£8.77	£9.93	£12.45	£7.36
Total assets	1,964,088	2,158,073	2,406,831	2,535,005	2,766,503
Equity shareholders' funds	1,345,874	1,480,094	1,655,955	1,812,993	1,940,521
Equity shareholders' funds per share	£82.59	£90.82	£101.61	£111.25	£119.07

# DIRECTORS AND ADVISERS

**Directors** 

B S E Freshwater

(Chairman and Managing Director)

S I Freshwater

S B Benaim (non-executive)

D Davis (non-executive)

A M Freshwater (non-executive)

C B Freshwater (non-executive)

R E Freshwater (non-executive)

S Srulowitz (non-executive)

**Secretary** 

M R M Jenner F.C.I.S.

Registered & Head Office

Freshwater House,

158-162 Shaftesbury Avenue,

London WC2H 8HR

Registered in England

Co. No. 305105

Registrars

Equiniti

Aspect House,

Spencer Road,

Lancing,

West Sussex BN99 6DA

Auditor

KPMG LLP

15 Canada Square,

London E14 5GL

**Consulting Accountants** 

Cohen Arnold

New Burlington House,

1075 Finchley Road,

London NW11 0PJ

**Principal Bankers** 

Lloyds Banking Group plc

Barclays Bank PLC

The Royal Bank of Scotland Group plc

Stockbrokers

N+1 Singer

1 Bartholomew Lane,

London EC2N 2AX

## NOTICE OF MEETING

Notice is hereby given that the Eighty Third Annual General Meeting of Daejan Holdings PLC will be held at The Connaught Rooms, 61-65 Great Queen Street, London WC2B 5DA, on Tuesday 17 September 2019 at 2.30 p.m. for the following purposes:

#### **Ordinary Business**

To consider and if thought fit, pass the following Ordinary Resolutions:

- 1. To receive the Financial Statements for the year ended 31 March 2019 together with the Reports of the Directors and the Auditor. (Resolution 1)
- 2. To approve the Remuneration Report for the year ended 31 March 2019. (Resolution 2)
- 3. To declare a final dividend. (Resolution 3)
- 4. To re-elect B S E Freshwater as a Director. (Resolution 4)
- 5. To re-elect S I Freshwater as a Director. (Resolution 5)
- 6. To re-elect S B Benaim as a Director. (Resolution 6)
- 7. To re-elect S Srulowitz as a Director. (Resolution 7)
- 8. To re-elect D Davis as a Director. (Resolution 8)
- 9. To re-elect R E Freshwater as a Director. (Resolution 9)
- 10. To re-elect A M Freshwater as a Director. (Resolution 10)
- 11. To re-elect C B Freshwater as a Director. (Resolution 11)
- 12. To reappoint KPMG LLP as Auditor, and to authorise the Directors to agree its remuneration. (Resolution 12)

By order of the Board *M R M Jenner* Secretary

#### Explanatory Note to Resolutions 6 and 7

The UK Corporate Governance Code provides for all directors of companies forming the FTSE350 to be subject to annual re-election by shareholders. Accordingly all members of the Board are standing for re-election at this Annual General Meeting. Biographical details of all the directors are set out on pages 30 and 31 of the annual report.

Resolutions 6 and 7 relate to the re-election of Mr S Benaim and Mr S Srulowitz who are the directors that the Board has determined are independent directors for the purposes of the UK Corporate Governance Code. Because the Company has controlling shareholders, set out on page 32 of the annual report, (that is exercising more than 30% of the voting rights of the Company) the Listing Rules require that such directors seeking re-election by shareholders who are deemed independent must be approved by a majority of both:

- 1. The shareholders of the Company; and
- 2. The independent shareholders of the Company (that is the shareholders of the Company entitled to vote on the election of directors who are not controlling shareholders of the Company).

Resolutions 6 and 7 are therefore being proposed as ordinary resolutions which all shareholders may vote on but in addition the Company will separately count the number of votes cast by independent shareholders in favour of the resolution. The Company will announce the results of the resolutions on this basis as well as announcing the results of the ordinary resolutions of all shareholders.

Neither Mr Benaim nor Mr Srulowitz have any previous or existing material relationship with the Company, its directors or any controlling shareholder.

24 July 2019

### NOTICE OF MEETING continued

#### Shareholder Notes

- 1. Members are entitled to appoint a proxy to exercise all or any of their rights to attend and to speak and vote on their behalf at the meeting and at any adjournment of it. A member may appoint more than one proxy in relation to the meeting provided that each proxy is appointed to exercise the rights attached to a different share or shares held by that member. If a proxy appointment is submitted without indicating how the proxy should vote on any resolution, the proxy will exercise his/her discretion as to whether and, if so, how he/she votes.
- 2. A proxy need not be a member of the Company. A proxy form which may be used to make such appointment and give proxy instructions accompanies this notice. If you do not have a proxy form and believe that you should have one, or if you require additional forms, please contact the Company's Registrar, Equiniti Limited, on 0371 384 2203 (international callers: +44 121 415 7047). Lines open 8.30 a.m. to 5.30 p.m., Monday to Friday. Members may also appoint a proxy through the CREST electronic proxy appointment service as described in note 13 below.
- 3. To be valid any proxy form or other instrument appointing a proxy must be received by post or (during normal business hours only) by hand to Equiniti Limited, Aspect House, Spencer Road, Lancing, West Sussex BN99 6DA no later than 2.30 p.m. on 15 September 2019, together with, if appropriate, the power of attorney or other authority (if any) under which it is signed or a duly certified copy of that power or authority.
- 4. The return of a completed proxy form, other such instrument or any CREST Proxy Instruction (as described in note 13(a) below) will not prevent a member attending the meeting and voting in person if he/she wishes to do so.
- 5. A vote withheld option is provided on the form of proxy to enable you to instruct your proxy not to vote on any particular resolution. However, it should be noted that a vote withheld in this way is not a 'vote' in law and will not be counted in the calculation of the proportion of the votes 'For' and 'Against' a resolution.
- 6. Any person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights (a "Nominated Person") may, under an agreement between him/her and the shareholder by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the Annual General Meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights.
- 7. The statement of the rights of shareholders in relation to the appointment of proxies in paragraphs 1, 2 and 3 above does not apply to Nominated Persons. The rights described in these paragraphs can only be exercised by shareholders of the Company.
- 8. To be entitled to attend and vote at the meeting (and for the purpose of the determination by the Company of the votes they may cast), members must be registered in the register of members of the Company at 6.30 p.m. on 15 September 2019 (or, in the event of any adjournment, 6.30 p.m. on the date which is two days before the time of the adjourned meeting). Changes to the register of members after the relevant deadline shall be disregarded in determining the rights of any person to attend and vote at the meeting.
- 9. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding (the first-named being the most senior).
- 10. If a member submits more than one valid proxy appointment, the appointment received last before the latest time for the receipt of proxies will take precedence.
- 11. Any member attending the meeting has the right to ask questions. The Company must cause to be answered any such question relating to the business being dealt with at the meeting but no such answer need be given if (i) to do so would interfere unduly with the preparation for the meeting or would involve the disclosure of confidential information or (ii) the answer has already been given on a website in the form of an answer to a question or (iii) it is undesirable in the interests of the Company or the good order of the meeting that the question be answered.
- 12. As at the date of issue of this notice the Company's issued share capital consists of 16,295,357 ordinary shares, carrying one vote each. Therefore, the total voting rights in the Company as at the date of issue of this notice are 16,295,357.
- 13. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for this meeting by using the procedures described in the CREST Manual which can be viewed at www.euroclear.com. CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf. Please note the following:
  - (a) In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the issuer's agent (ID RA19) by the latest time(s) for receipt of proxy appointments specified in this notice. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Application Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time

- any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.
- (b) CREST members and, where applicable, their CREST sponsors or voting service providers, should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred in particular to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.
- (c) The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
- 14. Any corporation which is a member can appoint one or more corporate representatives who may exercise on its behalf all of its powers as a member provided they do not do so in relation to the same shares.
- 15. A copy of this notice and other information required by Section 311A of the Companies Act 2006 can be found at www.daejanholdings.com.
- 16. You may not use any fax number, email address or other electronic address provided in this document or on the proxy form to communicate with the Company for any purpose other than expressly stated.

# Notes





