

30 APRIL 2018



WORLD CAREERS NETWORK PLC

Interim statement for the six months to 31 January 2018
Chairman's statement

Dear Shareholder

I am pleased to present the interim accounts of World Careers Network Plc ("WCN") for the half year to 31 January 2018.

Financial Review

Half year revenues were £5.06m compared to £5.10m in the first half of 2016 -17, with a drop in implementation revenues partially offset by an increase in ongoing subscription revenues.

Costs rose by just under £0.3m compared to the same period last year, primarily due to increases in employment costs - in sales, customer success and delivery and product development - and higher marketing expenses.

As a consequence operating profits for the six months decreased from £670k to £389k.

Outlook

The higher cost base is expected to continue in the second half as a result of our ongoing commitment to delivering great transformational products, high levels of customer service and satisfaction, and to growing the business. In addition, we expect to see further increases in costs particularly in product development and marketing.

As we continue to grow the business, we want our brand to best reflect why we exist, what we believe in, and where we are heading. In order to achieve this we intend to change our logo, our visual identity and the branding of our products and services and, alongside this, the name of the company.

You will, therefore, find enclosed with the announcement of our results for the half year, notice of an Extraordinary General Meeting at which a resolution will be tabled changing the name of the company from World Careers Network Plc to Oleo Plc.

Low new sales in the first half of the year, and known reductions in subscription revenues from the existing client base, mean that we expect profits for the second half of the year to be lower than the first half and for this to be reflected in a lower profit for the full year than we achieved in 2017.

I would like to thank my colleagues for their tremendous dedication to our clients and the success of the business.

Charles Hipps
Chairman, World Careers Network Plc

WORLD CAREERS NETWORK PLC

CONSOLIDATED INCOME STATEMENT

For the 6 Months Ended 31 January 2018

	Unaudited 6 months ended 31 Jan 2018 £	Unaudited 6 months ended 31 Jan 2017 £	Audited Year to 31 Jul 2017 £
Revenue	5,063,331	5,104,301	9,848,048
Total administrative expenses	4,674,072	4,433,829	9,075,921
Operating Profit	389,259	670,472	772,127
Finance income	5,363	37,279	39,416
Profit on ordinary activities before taxation	394,622	707,751	811,543
Income tax	80,000	153,000	194,856
Profit for the Period	314,622	554,751	616,687
Earnings per share			
Basic	4.15p	7.32p	8.15p
Diluted	4.10p	7.24p	8.05p

WORLD CAREERS NETWORK PLC

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 January 2018

	Unaudited 31 January 2018		Unaudited 31 January 2017		Audited 31 July 2017
	£	£	£	£	£
Assets					
Non-current assets					
Property, plant and equipment		<u>173,279</u>		<u>146,026</u>	<u>170,848</u>
Current assets					
Trade and other receivables	2,294,334		3,305,586		1,454,107
Cash and cash equivalents	<u>10,951,314</u>		<u>10,309,098</u>		<u>11,631,288</u>
Total current assets		<u>13,245,648</u>		<u>13,614,684</u>	<u>13,085,395</u>
Total assets		<u>13,418,927</u>		<u>13,760,710</u>	<u>13,256,243</u>
Equity					
Issued capital	7,610		7,577		7,586
Share premium	1,679,930		1,614,311		1,649,024
Capital redemption reserve	708		689		708
Translation reserve	(3,369)		(1,409)		(1,188)
Retained earnings	<u>8,330,603</u>		<u>8,242,935</u>		<u>8,273,990</u>
Total equity		<u>10,015,482</u>		<u>9,864,103</u>	<u>9,930,120</u>
Liabilities					
Non-current liabilities					
Deferred tax		21,822		16,643	21,822
Current liabilities					
Trade and other payables	3,295,919		3,729,958		3,183,567
Income tax	<u>85,704</u>		<u>150,006</u>		<u>120,734</u>
Total current liabilities		<u>3,381,623</u>		<u>3,879,964</u>	<u>3,304,301</u>
Total liabilities		<u>3,403,445</u>		<u>3,896,607</u>	<u>3,326,123</u>
Total equity and liabilities		<u>13,418,927</u>		<u>13,760,710</u>	<u>13,256,243</u>

WORLD CAREERS NETWORK PLC

CONSOLIDATED STATEMENT OF CASH FLOWS

For the 6 Months Ended 31 January 2018

	Unaudited 6 months ended 31 Jan 2018 £	Unaudited 6 months ended 31 Jan 2017 £	Audited Year to 31 July 2017 £
Cash flows from operating activities			
Operating profit	389,259	670,472	772,127
Depreciation	54,686	45,495	94,104
Exchange difference on translation of foreign operations	(2,181)	(7,746)	-
Share based payments	7,500	7,500	13,652
(Increase)/decrease in receivables	(840,226)	(1,006,402)	845,076
Increase/(decrease) in payables	112,352	862,713	316,322
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Taxation	(278,610)	572,032	2,034,498
	(115,030)	(176,097)	(242,047)
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Net cash (outflow)/inflow from operating activities	(393,640)	395,935	1,792,451
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Cash flows from investing activities			
Interest received	5,363	37,279	39,416
Purchase of property, plant and equipment	(57,116)	(50,623)	(124,778)
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Net cash outflow from investing activities	(51,753)	(13,344)	(85,362)
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Cash flows from financing activities			
Proceeds from issue of shares	30,930	19,286	54,027
Purchase of own shares	-	-	(37,050)
Equity dividends paid	(265,510)	(264,745)	(264,745)
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Net cash outflow from financing activities	(234,580)	(245,459)	(247,768)
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(Decrease)/Increase in cash in the year	(679,973)	137,132	1,459,321
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Cash and cash equivalents at beginning of year	11,631,287	10,171,966	10,171,966
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Cash and cash equivalents at end of year	10,951,314	10,309,098	11,631,287
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Notes to the interim financial statements

- 1 a) The basic earnings per share has been calculated by dividing the profit by the weighted average number of shares in issue during the relevant periods.
- b) The diluted earnings per share takes into account the potential issue of further shares as a result of the exercise of share options.
- 2 This interim report was approved by the board of directors on 27 April 2018.

The financial information contained in this interim report does not comprise statutory accounts as defined by the Companies Act 2006.

The interim financial information has been prepared using accounting policies consistent with those adopted by World Careers Network Plc in its financial statements for the year ended 31 July 2017.

The financial information for the year ended 31 July 2017 is an extract from the latest company accounts. These accounts received an unqualified auditor's report and have been filed with the Registrar of Companies.

The financial information for the periods ended 31 January 2017 and 2018 is unaudited and has not been reviewed by the company's auditors.

Enquiries:

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